



PHOENIXIDA

**BOARD MEMBER
HANDBOOK**



BOARD MEMBER HANDBOOK

As of December 31, 2015 Table of Contents

Board of Directors Roster, Committee Assignments, and Committee Descriptions...	TAB 1
Articles of Incorporation of the Authority.....	TAB 2
Amended and Restated Bylaws of the Authority.....	TAB 3
Arizona Revised Statutes, Title 35, Chapter 5, Industrial Development Financing, Allocation of Private Activity Bonding Authority, as of 52 st Legislature, 1st Regular Session [Effective February 24, 2015];	TAB 4
Governance Policies.....	TAB 5
No. 100 – Conflict of Interest	
No. 101 – General Ethics	
No. 200 – Fair Lending	
No. 201 – Financial Policy	
No. 202 – Investments Policy	
No. 203 – Community Impact Investment Fund Policy	
No. 300 – Expense Reimbursement	
Audited Financial Statements – Fiscal Year Ending June 30, 2015.....	TAB 6
Liability Insurance Binders: Darwin/RSUI Directors and Officers, Employment Practices Liability, Errors and Omissions Liability; Essex General Liability – April 26, 2015-May 26, 2016.....	TAB 7
Annual Bond Activity – Fiscal Year Ending June 30, 2015.....	TAB 8



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Not for Public Release

BOARD OF DIRECTORS
As of December 31, 2015

Ms. Christa Severns, **Vice President**
Principal
Christa Severns Communications

Cell: (602) 499-5390
E-mail: christa@christaseverns.com

Residence **Council District**
314 E. Orange Drive District #4
Phoenix, AZ 85012 Laura Pastor

Appointed: November 30, 2011
Reappointed: November 6, 2013
Term: 11-01-2013 to 11-01-2019
Replaced: Lydia Lee

Ms. Judy Bernas, **Treasurer**
Associate Vice President
UA External Relations - Phoenix
550 E. Van Buren Street
Phoenix, AZ 85004

Business: (602) 827-2017
Cell: (602) 361-4261
Home: (602) 626-8194
E-mail: jbernas@email.arizona.edu

Residence **Council District**
1524 W. Tuckey Lane District # 5
Phoenix, AZ 85015 Daniel Valenzuela

Assistant: Ms. Barbara Quinlan
Business: (602) 827-2024
E-mail: bquinlan@email.arizona.edu

Appointed: February 6, 2013
Term: 02-06-2013 to 11-01-2017
Replaced: Fred DuVal

Mr. Sal Rivera, **Secretary**
Partner and Shareholder
Rivera Law Group, P.C.
1440 E. Missouri Avenue, #115
Phoenix, AZ 85014

Business: (602) 200-9530
Cell: (602) 391-8581
E-mail: Sal@riveralawgroup.com

Residence **Council District**
7315 N. 4th Drive District #6
Phoenix, AZ 85021 Sal DiCiccio

Appointed: September 9, 2009
Term: 09-09-2009 to 05-01-2015
Replaced: Mernoy E. Harrison, Jr.

Mr. Donald P. Keuth, **Director**
President
Phoenix Community Alliance
1 East Washington Street, #440
Phoenix, AZ 85004

Business: (602) 254-7477 ext. 23
Cell: (602) 625-8900
Home: (480) 598-0787
E-mail: don@phoenixcommunityalliance.com

Residence **Council District**
8102 S. 18th Place District #8
Phoenix, AZ 85042 Kate Gallego

Appointed: October 13, 2003
Reappointed: January 19, 2011
Term: 01-19-2011 to 05-01-2015
Replaced: Sandra Abalos

Mr. Bruce D. Mosby, **Director**
Mosby and Company, Inc.
dba Peets Coffee and Tea Shops
Phoenix Sky Harbor Airport
3400 E. Sky Harbor Boulevard (Terminal 4)
Phoenix, AZ 85034

Cell: (602) 300-1583
E-mail: bruce@mosbyco.com

Residence **Council District**
1011 E. Port Au Prince Lane District #3
Phoenix, AZ 85022 Bill Gates

Appointed: July 7, 2010
Reappointed: November 6, 2013
Term: 11-01-2013 to 11-01-2019
Replaced: Rita Carrillo

Ms. Barbara Ryan Thompson, **Director**
Executive V.P./Chief Operating Officer

Business: (602) 381-2263
Cell: (480) 695-2418
E-mail: bryan@helios.org

Helios Education Foundation
2415 East Camelback Road, Suite 500
Phoenix, AZ 85016

Assistant: Susan Sullivan
Business: 602-381-2268
E-mail: ssullivan@helios.org

Residence **Council District**
3630 North 49th Street District #6
Phoenix, AZ 85018 Sal DiCiccio

Appointed: January 15, 2014
Term: 1-15-2014 to 11-01-2017
Replaced: Andrei Cherny

Ms. Charlene Tarver, **Director** Business: (480) 538-4859
Shareholder Cell: (480) 406-8324
Tarver Law Group E-mail: ctarver@tarverlaw.org
Concord Place
2999 North 44th Street, Suite 306
Phoenix, AZ 85018

Residence **Council District**
18440 N. 68th St. District #2
Unit #3105 Jim Waring (Vice Mayor)
Phoenix, AZ 85054

Appointed: November 20, 2013
Term: 11-20-2013 to 11-01-2015
Replaced: Mark Winkleman

Ms. Marian Yim, **Director** Business: (602) 953-7731
Shareholder Cell: (602) 206-7786
Yim Law Office, PLLC Home: (602) 996-5320
11811 N. Tatum Blvd., Suite 3031 E-mail: myim@azbar.org
Phoenix, AZ 85028 myim@cox.net

Residence **Council District**
9044 N. 33rd Place District #3
Phoenix, AZ 85028 Bill Gates

Appointed: November 14, 2007
Reappointed: November 6, 2013
Term: 11-01-2013 to 11-01-2019
Replaced: Joanna de'Shay

BOARD VACANCY

Residence **Council District**
District #8
Kate Gallego

Term: 07-06-2011 to 11-01-2017
Replaced: Tom Espinoza

2015
COMMITTEE ASSIGNMENTS
(as of December 31, 2015)

Executive Committee

Ms. Christa Severns, Chair
Ms. Judy Bernas
Mr. Sal Rivera

Appointed

October 16, 2014
October 16, 2014
October 16, 2014

Finance Committee

Ms. Judy Bernas, Chair
Ms. Barbara Ryan Thompson
Mr. Bruce Mosby

October 16, 2014
October 16, 2014
August 13, 2015

Nominating Committee

Mr. Don Keuth, Chair
Mr. Bruce Mosby
Ms. Marian Yim

October 16, 2014
October 16, 2014
October 16, 2014

Communications and Government Affairs Committee

Mr. Sal Rivera, Chair
Ms. Charlene Tarver
Mr. Don Keuth

October 16, 2014
October 16, 2014
October 16, 2014

Community Impact Fund Committee

Ms. Christa Severns, Chair
Ms. Marian Yim
Ms. Barbara Ryan Thompson

October 16, 2014
August 13, 2015
October 16, 2014



Board of Directors Committee Objectives

As of April 12, 2012

Board of Directors – Powers and Duties

It shall be the duty of the board of directors to control and manage the property and business of the corporation. Generally, and without limitation, the board shall have the power and shall operate the business of the corporation in a prudent and careful manner in the best interests of the purposes of the corporation. (Amended and Restated Bylaws Section 2.4)

Executive Committee

The board of directors shall have the power to . . . appoint an executive committee with such powers as the board may, by resolution, delegate to such committee. (Articles of Incorporation, Article VIII)

Membership. The Executive Committee members shall consist of the board of directors' President, Vice President, Treasurer and Secretary. The board of directors' President shall serve as the Executive Committee's Chairman.

Scope of Duties. The Executive Committee's duties will include:

- a. *Assist President Carry Out Duties.* The Executive Committee shall assist the President of the board of directors carry out the President's duties and responsibilities. The Phoenix IDA's Amended and Restated Bylaws states that the President shall preside at all board of directors' meetings. The President shall sign all deed and conveyances, all contracts and agreements, and all other instruments requiring execution on behalf of the corporation, and shall act as operating and directing head of the corporation, subject to policies established by the board of directors. (Amended and Restated Bylaws, Section 3.5)
- b. *Review Personnel Matters.* The Executive Committee shall review all personnel and related matters of the Phoenix IDA and make specific recommendations to the full board of directors for any action requiring full board of directors' approval.

Required Time Commitment. Serving on the Executive Committee requires attending monthly meetings, and other meetings, as the board of directors' President deems necessary. Executive Committee membership involves a minimum time commitment of 1 hour per meeting.

Finance Committee

Membership. The board of directors' Treasurer shall serve as Finance Committee's Chairman, and other members shall consist of at least two additional members of the board of directors as may be appointed by the President of the board of directors from time to time.

Scope of Duties. The Finance Committee's duties will include:

- a. *Assist Treasurer Carry Out Duties.* The Finance Committee shall assist the Treasurer of the board of directors carry out the Treasurer's duties and responsibilities. The Phoenix IDA's Amended and Restated

Bylaws states that the Treasurer shall have general custody of all of the funds and securities of the corporation except such as may be required by law to be deposited with any state official; the Treasurer shall see to the deposit of the funds of the corporation in such bank or banks as the board of directors may designate. Regular books of account shall be kept under the Treasurer's direction and supervision, and the treasurer shall render financial statements to the President and directors at proper times. The Treasurer shall have charge of the preparation and filing of such reports and financial statements and returns as may be required by law. The Treasurer shall give to the corporation such fidelity bond as may be required, and the premium therefore shall be paid by the corporation as an operating expense. (Amended and Restated Bylaws, Section 3.8)

- b. *Investment Policy Review and Oversight.* The Finance Committee shall review and oversee all of the Phoenix IDA's investments and make specific recommendations to the full board of directors for any action requiring full board of directors' approval.
- c. *Financial Policy Review and Oversight.* The Finance Committee shall review all financial policies and procedures of the Phoenix IDA and make specific recommendations to the full board of directors for any action requiring approval by the full board of directors.
- d. *Budget Review and Oversight.* The Finance Committee shall review and oversee preparation of the Phoenix IDA's annual budget and make specific recommendations to the full board of directors for any action requiring approval by the full board of directors.
- e. *Financial Audit Review and Oversight.* The Finance Committee shall review and oversee all audits of the Phoenix IDA's financial statements and make specific recommendations to the full board of directors for any action requiring approval by the full board of directors.

Required Time Commitment. Serving on the Finance Committee requires attending regular quarterly meetings, and other meetings, as the board of directors' Treasurer deems necessary. Membership on the Finance Committee involves a minimum time commitment of 1 hour per meeting.

Nominating Committee

A Nominating Committee shall be appointed to assist in the appointment of the officers of the corporation's board of directors. (Amended and Restated Bylaws, Section 3.2).

Membership. The Nominating Committee will consist of not less than 3 directors appointed by the then current president of the board of directors.

Scope of Duties. The Nominating Committee's duties will include:

- a. *Officer Responsibilities.* Explaining the roles and obligations of each office to candidates for office.
- b. *Nomination Process.* Accepting a listing of nominations and self-nominations for each office, which would include from each candidate (i) a brief statement as to why the particular candidate would be suited for the office, (ii) an affirmation to commit the time necessarily required by each office, and (iii) a brief statement as to how the candidate would go about fulfilling the duties of the office.

The list of candidates will be reduced to writing with the assistance of legal advisor and distributed to all directors prior to the meeting at which the election of officers will take place. At the meeting at which the election of officers is conducted, the Nominating Committee will present the candidates, and at the pleasure of the board of directors, each candidate may make a brief statement as to their candidacy, after which the board of directors will proceed with the appointment. (Amended and Restated Bylaws, Section 3.11)

Required Time Commitment. Serving on the Nominating Committee may require attending one or two meetings as convened by the Nominating Committee’s Chairman prior to the annual meeting of the board of directors at which the election of officers will take place. Membership on the Nominating Committee may involve a substantial time commitment, as necessary, to complete the duties outlined above, but would be limited to the two or three months leading up to the Phoenix IDA’s election of officers.

Community Impact Fund Committee

Membership. The Committee will consist of not less than three (3) directors appointed by the then current president of the board of directors.

Scope of Duties. The Committee’s duties will include:

- a. *Identify Community Impact Investing Collaborations.* The Committee will identify and promote community-based collaborations that (i) build on existing organizational strengths, (ii) increase the capacity and resources of nonprofits that serve the working poor and minority populations, and (iii) address broader community and economic development issues.
- b. *Identify Community Impact Investing Funding Priorities.* The Committee will review and identify funding priorities in the areas of: (i) community and economic development and (ii) education.

Required Time Commitment. Serving on the Committee requires attending regular quarterly meetings, and other meetings, as the Committee chairman deems necessary. Committee membership involves a minimum time commitment of 1.5 hours per quarterly meeting, and also requires attending individual follow-up meetings with the Phoenix IDA’s executive director as scheduled between the quarterly meetings.

Communications and Government Affairs Committee

Membership. The Committee will consist of not less than three (3) directors appointed by the then current president of the board of directors.

Scope of Duties. The Committee’s duties will include:

- a. *Expand Awareness of Phoenix IDA’s Brand.* The Committee will expand awareness of the Phoenix IDA’s brand, services and accomplishments by developing a communications strategy that focuses on and addresses media relations, community outreach, social media, and marketing collateral.
- b. *Participate in Government Affairs.* The Committee will participate in government affairs and relations by (i) developing a communication plan with City Council, and (ii) monitoring federal and state legislation that could impact the issuance of bonds and related services.

Required Time Commitment. Serving on the Committee requires attending regular quarterly meetings, and other meetings, as the Committee chairman deems necessary. Committee membership involves a minimum time commitment of 1.5 hours per quarterly meeting, and also requires attending individual follow-up meetings with the Phoenix IDA’s executive director as scheduled between the quarterly meetings.

ARTICLES OF INCORPORATION

OF

THE INDUSTRIAL DEVELOPMENT AUTHORITY
OF THE CITY OF PHOENIX, ARIZONA
(A political subdivision of the State of Arizona)

KNOW ALL MEN BY THESE PRESENTS:

That we, the undersigned, whose names and addresses are hereinafter set forth, each of whom is an elector of the City of Phoenix, Arizona, have this day associated ourselves for the purpose of forming an Industrial Development Authority under the laws of the State of Arizona, and for that purpose do hereby adopt the following Articles of Incorporation:

ARTICLE I

The name of this corporation shall be THE INDUSTRIAL DEVELOPMENT AUTHORITY OF THE CITY OF PHOENIX, ARIZONA, and the location of its principal place of business shall be in the City of Phoenix, Arizona as shall be fixed by the Board of Directors from time to time.

ARTICLE II

The names and residence addresses of the incorporators, each of whom is a qualified elector of the City of Phoenix, Arizona, are as follows:

NAME	POST OFFICE ADDRESS
Marriner Cardon	3148 North 53rd Street Phoenix, Arizona 85018
Ervin N. Hanson	12810 North Second Street Phoenix, Arizona 85022
George Iliff	1001 West Encanto Blvd. Phoenix, Arizona 85007

ARTICLE III

The incorporators herein received permission to organize the corporation pursuant to Resolution number 15553 duly passed by the Mayor and Council of the City of Phoenix at a regular meeting of the governing body held February 3, 1981 and the final form of these Articles of Incorporation were approved by Resolution No. 15683 duly passed by the Mayor and Council of the City of Phoenix at a regular meeting of the governing body held July 7, 1981.

ARTICLE IV

This corporation shall perform essential governmental functions and its activities shall serve public purposes and shall be in furtherance of the health, safety and welfare of the residents of the greater Phoenix area. The initial purposes for which this corporation is formed are:

1. In the manner and to the extent provided in Title 9, Chapter 11, Section 9-1151 et seq., of the Arizona Revised Statutes, as amended, to promote industry and develop trade in the greater Phoenix area, to stimulate and encourage the production, development and use of agricultural products and natural resources, to assist, financially and otherwise, in the rehabilitation, expansion and development of all kinds of businesses and industries which will promote and assure job opportunities and assure an improved standard of living and an increase in prosperity and health;

2. To acquire, own, construct, lease, sell and dispose of all kinds of properties;

3. Except as hereinafter provided in these Articles of Incorporation, to do any and all things and to exercise any and all powers as provided by Title 9, Chapter 11, Section 9-1151 et seq., Arizona Revised Statutes, Title 9, Chapter 12, Section 1221 et seq., Arizona Revised Statutes, and Title 10, Chapter 5, Section 10-1005, Arizona Revised Statutes, as such provisions may be amended from time to time.

ARTICLE V

This corporation is a political subdivision of the State of Arizona and shall have all the powers granted to such corporation by law, together with all powers incidental thereto or necessary for the performance thereof, including, without limitation, the powers provided in Title 9, Chapter 11, Section 9-1151 et seq., Arizona Revised Statutes, Title 9, Chapter 12, Section 9-1221 et seq., Arizona Revised Statutes, and Title 10, Chapter 5, Section 10-1005, Arizona Revised Statutes, as such provisions may be amended from time to time except that all applications for the financing of any project must be initially submitted to the City of Phoenix for review and comment and further, no bonds shall be issued by the Authority with respect to any project without the approval of the governing body of the City of Phoenix, which approval shall be given or denied solely within the discretion and judgment of the governing body.

ARTICLE VI

The corporation shall be a nonprofit corporation and no part of its net earnings remaining after payment of its expenses shall inure to the benefit of any individual, firm or corporation, except such reasonable compensation as may properly be paid for services rendered or property or materials furnished to the corporation, and no dividends or other pecuniary profits may be declared for the benefit of any director or other individual, and no director or officer shall be entitled to participate for profit in any transaction with the corporation except as hereinabove provided. No substantial part of the activities of this corporation shall be devoted to carrying on propaganda for or otherwise attempting to influence legislation and this corporation shall not participate in or intervene in any political campaign on behalf of any candidate for public office.

ARTICLE VII

The corporation shall have a board of directors in which all powers of the corporation shall be vested and which shall consist of any number of directors, not less than three nor more than nine, but initially nine, all of whom shall be qualified as provided by law. The directors shall serve as such without compensation except that they shall be reimbursed for their actual expenses incurred in the performance of their duties in the same manner as is provided for other state officers. No director shall be an officer or employee of the City of Phoenix. All directors shall declare any conflict of interest as provided in Title 38, Chapter 3, Article 8. The directors shall be elected by the Mayor and Council of the City of Phoenix, and they shall be so elected that they hold office for overlapping terms. At the time of the election of the first board of directors, the Mayor and Council of the City of Phoenix shall divide the directors into three groups containing as nearly equal whole numbers as possible. The first term of the directors included in the first group shall be two years, the first term of the directors included in the second group shall be four years, and the first term of the directors included in the third group shall be six years, and thereafter the terms of all directors shall be six years.

The affairs of the corporation shall be conducted by the board of directors and such officers, including a president, vice-president, treasurer, secretary, and such other officers as the board of directors shall elect or appoint. Any two or more offices may be held by the same person except the offices of president and secretary. The board of directors shall have power to adopt, amend and rescind bylaws and other

rules and regulations and to appoint an executive committee with such powers as the board may, by resolution, delegate to such committee. Notwithstanding the foregoing, the original bylaws and any amendment thereto shall not be effective until approved by the governing body of the City of Phoenix.

Meetings held by the Board of Directors for any purpose whatsoever shall be open to the public.

ARTICLE VIII

The board of directors of this corporation, named by the Mayor and Council of the City of Phoenix, Arizona, by Resolution Number 15683 adopted on July 7, 1981, are:

<u>NAME AND ADDRESS</u>	<u>TERM EXPIRES</u>
Marianne Fannin 77 East Missouri No. 23 Phoenix, Arizona	April 28, 1983
Paul R. Milus 6010 East Mountain View Road Phoenix, Arizona	April 28, 1983
John A. Kearney 9037 North 29th Street Phoenix, Arizona	April 28, 1983
Richard C. Allen 322 West Montebello Phoenix, Arizona	April 28, 1985
Thomas Aranda, Jr. 1825 East Nicolet Phoenix, Arizona	April 28, 1985
Barbara Callahan 2320 East Wier Phoenix, Arizona	April 28, 1985
Lyman A. Davidson 5401 East Camelback Road Phoenix, Arizona	April 28, 1987
Randolph "Bill" E. Soranson 2026 East Pasadena Phoenix, Arizona	April 28, 1987

Richard W. Koeb
5335 Calle Del Norte
Phoenix, Arizona

April 28, 1987

ARTICLE IX

The City of Phoenix shall not, in any event, be liable for the payment of the principal of, or interest on, any bonds of the corporation, or for the performance of any pledge, mortgage, obligation or agreement of any kind whatsoever which may be undertaken by the corporation, and none of the bonds of the corporation or any of its agreements or obligations shall be construed to constitute an indebtedness or obligation of the City of Phoenix or the State of Arizona within the meaning of any constitutional or statutory provision whatsoever.

ARTICLE X

The Articles of Incorporation may at any time, and from time to time, be amended to make any changes therein and add any provisions thereto which might have been included in the Articles of Incorporation in the first instance, provided that the members of the board of directors of the corporation first shall file with the Mayor and Council of the City of Phoenix an application in writing seeking permission to amend the Articles of Incorporation, specifying in such application the amendment proposed to be made. The Mayor and Council of the City of Phoenix shall consider such application and, if, by resolution, it finds and determines it is wise and expedient, necessary or advisable that the proposed amendments be made, authorizes the same to be made, and approves the form of the proposed amendment, then the persons making such application shall proceed to amend the Articles in accordance with the provisions of Title 10, Arizona Revised Statutes, as amended.

ARTICLE XI

The time of the commencement of this corporation shall be the day these Articles of Incorporation are marked "filed" by the Arizona Corporation Commission. The duration of the existence of the corporation shall be perpetual unless it shall be sooner dissolved pursuant to Title 9, Chapter 11, Section 9-1187 of the Arizona Revised Statutes, as amended, in which case the property of the corporation remaining after payment of its debts and charges shall be distributed to and vest in the City of Phoenix, Arizona.

ARTICLE XII

The private property of the officers and directors of this corporation shall be exempt from liability for its debts and obligations.

ARTICLE XIII

The affairs of this Corporation shall be conducted on a fiscal year basis. The fiscal year for the Corporation shall end on the 30th day of June of each year.

ARTICLE XVI

When the board of directors of the corporation, by resolution, shall determine that the purposes for which the corporation was formed have been substantially complied with and that all bonds theretofore issued and all obligations theretofore incurred by the corporation have been fully paid, the members of the board of directors of the corporation shall thereupon dissolve the corporation in accordance with the provisions of Title 10 of the Arizona Revised Statutes, as amended.

ARTICLE XV

Statutory Agent. George Iliff, whose address is: 2400 N. Central St. 300, Phoenix, Arizona, 85013 is hereby appointed agent of the corporation upon whom all notices and processes, including service of summons, may be served, and service upon such agent shall be lawful personal service on the corporation. This appointment may be revoked at any time by the filing of the appointment of another agent as provided by law.

IN WITNESS WHEREOF, we the undersigned have signed our names this 6th day of July, 1981.

George Iliff
Merrill P. Davis
Wm. H. Hansen

STATE OF ARIZONA)
) ss.
COUNTY OF MARICOPA)

Before me, the undersigned officer, personally appeared George Iliff, Marriner Cardon and Ervin N. Hanson, known to me to be the persons who executed the foregoing Articles of Incorporation, and acknowledged to me that they executed the same for the purposes therein expressed.

IN WITNESS WHEREOF, I hereunto set my hand and official seal this 6th day of July, 1981.

Marcia E. Tama
Notary Public

My Commission Expires:

My Commission Expires Oct. 3, 1984

SECOND AMENDED AND RESTATED
BYLAWS
OF
THE INDUSTRIAL DEVELOPMENT AUTHORITY
OF THE CITY OF PHOENIX, ARIZONA
(As Amended by the Authority through February 10, 2011
and approved by City Council effective March 23, 2011)

SECTION 1

OFFICES

1.1 Principal Office. The known place of business of the corporation is the office of its statutory agent. The corporation must maintain its principal place of business in the City of Phoenix, Arizona. The corporation's mailing address is: The Industrial Development Authority of the City of Phoenix, Arizona c/o Executive Director, 251 W. Washington Street, 9th Floor, Phoenix, Arizona 85003.

1.2 Other Offices. The corporation may maintain offices at such other place or places, either within or without the State of Arizona, as may be designated from time to time by the board of directors, where the business of the corporation may be transferred with the same effect as though done at the principal office.

SECTION 2

BOARD OF DIRECTORS

2.1 General Powers; Not a Membership Corporation. All corporate powers shall be exercised by or under the authority of and the business and affairs of the corporation shall be managed under the direction of the board of directors. The corporation shall not be a membership corporation and shall have no members. All rights, powers and responsibilities which inure to the members of a nonprofit membership corporation shall be vested in the board of directors of this corporation.

2.2 Number, Qualifications and Election. The board of directors shall consist of nine (9) persons. All directors shall be duly qualified electors of the City of Phoenix. No director shall be an officer or employee of the City of Phoenix. The board of directors shall be elected by the City Council of the City of Phoenix. The initial board of directors shall be divided into three groups of three directors each, the first group to serve for two years, the second group to serve for four years, the third group to serve for six years. Upon expiration of each initial term, successor directors shall be elected by the City Council of the City of Phoenix to serve for terms of six years. Each director shall hold office until the next annual meeting of the directors nearest the date on which the director's term expires and until his successor shall have been duly qualified and elected by the City Council of the City of Phoenix and shall qualify.

2.3 Vacancies. A vacancy in the board of directors occurring by reason of death, resignation, removal, disqualification or otherwise shall be filled by an election by the City Council of the City of Phoenix. Any director elected shall serve for the unexpired term of the vacant office. Failure of the City Council of the City of Phoenix to fill vacancies shall not operate to reduce the size of the board of directors, but the directors actually in office shall at any time constitute the board of directors.

2.4 Powers and Duties. It shall be the duty of the board of directors to control and manage the property and business of the corporation, and to appoint from its own membership the officers of the corporation to serve at the pleasure of the board. The board shall have the power to enter into written contracts with officers for terms extending beyond their own terms of office. Generally, and without limitation, the board shall have the power and shall operate the business of the corporation in a prudent and careful manner in the best interests of the purposes of the corporation.

2.5 Place of Meetings. All meetings of the board of directors shall be held at such place in the City of Phoenix as may be fixed from time to time by the president or the secretary of the corporation, as stated in the notice of the meeting. The board of directors may hold meetings outside the City of Phoenix only for educational, marketing, or planning purposes. No official business may be conducted at a meeting held outside the City limits. Any meeting held by the board of directors for any purpose whatsoever must be open to the public. To the extent practicable, teleconferencing facilities will be made available to the public at a location within the City limits during any meeting for educational, marketing, or planning purposes held outside the City limits, in order to provide public access.

2.6 Annual Meetings. Annual meetings of the board of directors may be held on the second Thursday in October or on another date designated by the president or the secretary and stated in the notice of the meeting. Directors shall, at the annual meeting, appoint officers and transact such other business as properly may be brought before the meeting. Notice of the time, date and place of any annual meeting shall be given to the public not less than 24 hours previous thereto by the president or the secretary or at the direction of either of them.

2.7 Regular Meetings. The board of directors may establish a fixed time, date and place for regularly scheduled meetings. Subject to Section 2.5, regular meetings of the board of directors may be held at such time and at such place as shall from time to time be determined by the board. Notice of the time, date and place of any regular meeting shall be given to the public not less than 24 hours previous thereto by the president or the secretary or at the direction of either of them.

2.8 Special Meetings. Special meetings of the board may be called by the president, secretary or at least two directors. Notice of the time, date and place of any special meeting shall be given to the public not less than 24 hours previous thereto by the president or the secretary or at the direction of either of them.

2.9 Quorum. A majority of the membership of the board of directors shall constitute a quorum and the concurrence of a majority of those present and entitled to vote shall be sufficient to conduct the business of the board, except as may be otherwise specifically provided by statute or by the articles of incorporation. If a quorum shall not be present at any meeting of the board of directors, the directors present thereat may adjourn the meeting from time to time, without notice other than announcement at the meeting, until a quorum shall be present.

SECTION 3

OFFICERS

3.1 Designation of Titles. The officers of the corporation shall be chosen by the board of directors and shall be a president, a vice president, a secretary and a treasurer. The board of directors may also choose additional vice presidents, and one or more assistant secretaries and assistant treasurers. Any number of offices, except the offices of president and secretary, may be held by the same person.

3.2 Appointment of Officers. The board of directors at its annual meeting shall choose a president, one or more vice presidents, a secretary, and a treasurer, each of whom shall serve at the pleasure of the board of directors. The board of directors at any time may appoint such other officers and agents as it shall deem necessary who shall hold their offices at the pleasure of the board of directors and who shall exercise such powers and perform such duties as shall be determined from time to time by the board.

3.3 Vacancies. A vacancy in any office because of death, resignation, removal, disqualification or otherwise may be filled by the board of directors at any time.

3.4 President. The president shall preside at all meetings of the board of directors. The president shall sign all deeds and conveyances, all contracts and agreements, and all other instruments requiring execution on behalf of the corporation, and shall act as operating and directing head of the corporation, subject to policies established by the board of directors.

3.5 Vice Presidents. There shall be as many vice presidents as shall be determined from time to time and they shall perform such duties as may be from time to time assigned to them. Any one of the vice presidents, as authorized by the board, shall have all the powers and perform all the duties of the president in case of the president's temporary absence or inability to act. In case of the president's permanent absence or inability to act, the office shall be declared vacant by the board of directors and a successor chosen by the board.

3.6 Secretary. The secretary shall see that the minutes of all meetings of the board of directors and of any standing committees are kept. The secretary shall give or cause to be given required notices of all meetings of the board of directors. The secretary shall have charge of all the books and records of the corporation except the books of account and in general shall perform all the duties incident to the office of secretary of a corporation and such other duties as may be assigned to him or her.

3.7 Treasurer. The treasurer shall have general custody of all of the funds and securities of the corporation except such as may be required by law to be deposited with any state official; the treasurer shall see to the deposit of the funds of the corporation in such bank or banks as the board of directors may designate. Regular books of account shall be kept under the treasurer's direction and supervision, and the treasurer shall render financial statements to the president and directors at proper times. The treasurer shall have charge of the preparation and filing of such reports and financial statements and returns as may be required by law.

3.8 Assistant Secretaries. There may be such number of assistant secretaries as the board of directors may from time to time fix, and such persons shall perform such functions as may be from time to time assigned to them. No assistant secretary shall have power or authority to collect, account for, or pay over any tax imposed by any federal, state or city government.

3.9 Assistant Treasurers. There may be such number of assistant treasurers as the board of directors may from time to time fix, and such persons shall perform such functions as may be from time to time assigned to them. No assistant treasurer shall have the power or authority to collect, account for, or pay over any tax imposed by any federal, state or city government.

3.10 Nominating Committee. A Nominating Committee shall be appointed to assist in the appointment of the officers of the corporation's board of directors pursuant to Section 3.2 of these Bylaws. The Nominating Committee will consist of not less than 3 directors appointed by the then current president of the board of directors. The duties of the Nominating Committee will include:

- a. Explaining the roles and obligations of each office to candidates for office;
- and
- b. Accepting a listing of nominations and self-nominations for each office, which would include from each candidate (i) a brief statement as to why the particular candidate would be suited for the office, (ii) an affirmation to commit the time necessarily required by each office, and (iii) a brief statement as to how the candidate would go about fulfilling the duties of the office.

The list of candidates will be reduced to writing and distributed to all directors not less than two weeks prior to the meeting at which the appointment of officers will take place.

At the meeting at which the appointment of officers is conducted, the Nominating Committee will present the candidates, and at the pleasure of the board of directors, each candidate may make a brief statement as to their candidacy, after which the board of directors will proceed with the appointment.

SECTION 4

INDEMNIFICATION OF DIRECTORS, OFFICERS, EMPLOYEES AND AGENTS

4.1 Indemnification. Except as provided in these bylaws, the corporation shall hold harmless and indemnify each of its directors, officers, employees and agents (“indemnitee”) against any and all liability and expenses incurred by an indemnitee in connection with any threatened or actual proceeding or legal action resulting from the indemnitee’s service to the corporation or to another entity at the corporation’s request.

4.2 Exclusions. Except insofar as permitted by law, the corporation shall not indemnify an indemnitee for acts listed in A.R.S. § 10-851.D.

4.3 Procedure. An indemnitee shall notify the corporation promptly of the threat or commencement of any proceeding or legal action with respect to which the indemnitee intends to seek indemnification. The corporation is entitled to assume the indemnitee’s defense with counsel reasonably satisfactory to the indemnitee, unless the indemnitee provides the corporation with an opinion of counsel reasonably concluding that there may be a conflict of interest between the indemnitee and the corporation in the defense of the proceeding or legal action. If the corporation assumes the defense, the corporation is not liable to the indemnitee for legal or other expenses subsequently incurred by the indemnitee.

4.4 Expense Advances. The corporation shall advance automatically expenses, including attorneys’ fees, incurred or to be incurred by an indemnitee in defending a proceeding or legal action upon receipt of notice and, if required by law, of an undertaking by or on behalf of the indemnitee to repay all amounts advanced if it is ultimately determined by final judicial decision (after expiration or exhaustion of any appeal rights) that the indemnitee is not entitled to be indemnified for such expenses.


4.5 Settlement of Claims. The corporation is not obligated to indemnify an indemnitee for any amounts incurred in settlement if settlement is made without the corporation’s prior written consent. The corporation shall not enter into any settlement that would impose any penalty or limitation on an indemnitee without the indemnitee’s prior written consent. Neither the corporation nor the indemnitee will unreasonably withhold consent to any proposed settlement.

4.6 Effect of Repeal. In order that an indemnitee may rely on the indemnification promised by this Section, no repeal or amendment of this Section shall reduce the right of an indemnitee to payment of expenses or indemnification for acts of the indemnitee taken before the date of repeal or amendment.

SECTION 5

REPEAL, ALTERATION OR AMENDMENT

These bylaws may be repealed, altered or amended, or substitute bylaws may be adopted, only by a majority of the board of directors at any time. Notwithstanding the foregoing, the original bylaws and any amendment thereto are not effective until approved by the governing body of the City of Phoenix.

 KeyCite Yellow Flag - Negative Treatment
Proposed Legislation

Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing (Refs & Annos)
Article 1. Incorporation (Refs & Annos)

A.R.S. § 35-701

§ 35-701. Definitions

Effective: July 24, 2014

[Currentness](#)

In this chapter, unless the context otherwise requires:

1. “Corporation” means any corporation organized as an authority as provided in this chapter.

2. “Designated area” means any area of this state which is either designated pursuant to [§ 36-1479](#) as a slum or blighted area as defined in [§ 36-1471](#), designated by regulation as a pocket of poverty or a neighborhood strategy area by the United States department of housing and urban development pursuant to title I of the housing and community development act of 1977 ([P.L. 95-128](#); [42 United States Code sections 5301](#) through [5320](#)), as amended, and the department of housing and urban development act ([P.L. 89-174](#); [42 United States Code section 3535\(d\)](#)) or designated by the United States department of housing and urban development as an empowerment or enterprise zone pursuant to the federal omnibus budget reconciliation act of 1993 ([P.L. 103-66](#); [26 United States Code section 1391\(g\)](#)).

3. “Governing body” means:
 - (a) The board or body in which the general legislative powers of the municipality or the county are vested.

 - (b) The Arizona board of regents with respect to a corporation formed with the permission of the Arizona board of regents.

4. “Income” means gross earnings from wages, salary, commissions, bonuses or tips from all jobs, net earnings from such person's or family's own nonfarm business, professional practice or partnership, and net earnings from such person's or family's own farm. Income includes income, other than earnings, that consists of amounts received from social security or railroad retirement, interest, dividends, veterans payments, pensions and other regular payments, public assistance or welfare payments, including aid for dependent children, old age assistance and aid to the blind or persons with total disability, but excluding separate payments for hospital or other medical care.

5. “Manufactured house” means a structure that is manufactured in a factory after June 15, 1976, that is delivered to a homesite in more than one section and that is placed on a permanent foundation. The dimensions of the completed house shall not be

less than twenty feet by forty feet, the roof must be sloping, the siding and roofing must be the same as those found in site-built houses and the house must be eligible for thirty year real estate mortgage financing.

6. "Municipality" or "county" means the Arizona board of regents or any incorporated city or town, including charter cities, or any county in this state in which a corporation may be organized and in which it is contemplated the corporation will function.

7. "Persons of low and moderate income" means, for the purposes of financing owner-occupied single family dwelling units in areas which the municipality has found, pursuant to § 36-1479, to be slum or blighted areas, as defined in § 36-1471, persons and families whose income does not exceed two and one-half times the median family income of this state. In all other areas it means persons and families whose income does not exceed one and one-half times the median family income of this state.

8. "Project" means any land, any building or any other improvement and all real and personal properties, including machinery and equipment whether or not now in existence or under construction and whether located within or without this state or the municipality or county approving the formation of the corporation, that are suitable for any of the following:

(a) With respect to a corporation formed with the permission of a municipality or county other than the Arizona board of regents:

(i) Any enterprise for the manufacturing, processing or assembling of any agricultural or manufactured products.

(ii) Any commercial enterprise for the storing, warehousing, distributing or selling of products of agriculture, mining or industry, or of processes related thereto, including research and development.

(iii) Any office building or buildings for use as corporate or company headquarters or regional offices or the adaptive use for offices of any building within this state that is on the national register of historic places or rehabilitation of residential buildings located in registered historic neighborhoods.

(iv) A health care institution as defined in § 36-401.

(v) Residential real property for dwelling units located within the municipality or county approving the formation of the corporation and, in the case of a county, whether or not also within a municipality that is within the county.

(vi) Repairing or rehabilitating single family dwelling units or constructing or repairing residential fences and walls.

(vii) Convention or trade show facilities.

(viii) Airports, docks, wharves, mass commuting facilities, parking facilities or storage or training facilities directly related to any of the facilities as provided in this item.

(ix) Sewage or solid waste disposal facilities or facilities for the furnishing of electric energy, gas or water.

(x) Industrial park facilities.

(xi) Air or water pollution control facilities.

(xii) Any educational institution that is operated by a nonprofit educational organization that is exempt from taxation under [section 501\(c\)\(3\) of the United States internal revenue code](#)¹ and that is not otherwise funded by state monies, any educational institution or organization that is established under title 15, chapter 1, article 8² and that is owned by a nonprofit organization, any private nonsectarian school or any private nonsectarian organization established for the purpose of funding a joint technical education school district.

(xiii) Research and development facilities.

(xiv) Commercial enterprises, including facilities for office, recreational, hotel, motel and service uses if the facilities authorized by this item are to be located in a designated area.

(xv) A child welfare agency, as defined in [§ 8-501](#), owned and operated by a nonprofit organization.

(xvi) A transportation facility constructed or operated pursuant to title 28, chapter 22.³

(xvii) A museum operated by a nonprofit organization.

(xviii) Facilities owned or operated by a nonprofit organization described in [section 501\(c\) of the United States internal revenue code of 1986](#).

(xix) New or existing correctional facilities within this state.

(b) With respect to a corporation formed with the permission of the Arizona board of regents, any facility consisting of classrooms, lecture halls or conference centers or any facility for research and development or for manufacturing, processing, assembling, marketing, storing and transferring items developed through or connected with research and development or in which the results of such research and development are utilized, but only if the facility is located in an area designated as a research park by the Arizona board of regents.

9. "Property" means any land, improvements thereon, buildings and any improvements thereto, machinery and equipment of any and all kinds necessary to a project and any other personal properties deemed necessary in connection with a project.

10. "Research park" means an area of land that has been designated by the Arizona board of regents as a research park for a university and that, at the date of designation, is owned by this state or by the Arizona board of regents.

11. “Single family dwelling unit” includes any new, used or manufactured house that meets the insuring requirements of the federal housing administration, the United States department of veterans affairs or any other insuring entity of the United States government or any private mortgage insurance or surety company that is approved by the federal home loan mortgage corporation or the federal national mortgage association.

Credits

Added as § 9-1151 by Laws 1968, Ch. 204, § 2, eff. March 27, 1968. Amended by Laws 1972, Ch. 67, § 1, eff. April 24, 1972; Laws 1974, Ch. 128, § 1, eff. May 9, 1974; Laws 1975, Ch. 99, § 1, eff. May 22, 1975; Laws 1978, Ch. 100, § 2, eff. May 26, 1978; Laws 1979, Ch. 89, § 1, Laws 1979, Ch. 214, § 2, eff. May 2, 1979; Laws 1980, Ch. 217, § 1; Laws 1981, Ch. 303, § 1, eff. April 30, 1981; Laws 1983, Ch. 284, § 1, eff. April 27, 1983; Laws 1983, Ch. 326, § 1; Laws 1984, Ch. 6, § 4, eff. March 9, 1984; Laws 1984, Ch. 109, § 1; Laws 1984, Ch. 236, § 1. Renumbered as § 35-701 by Laws 1986, Ch. 281, § 1, eff. May 2, 1986. Amended by [Laws 1992, Ch. 275, § 2](#); [Laws 1993, Ch. 246, § 3](#); [Laws 1994, Ch. 38, § 1](#); [Laws 1994, Ch. 216, § 1](#); [Laws 1997, Ch. 1, § 421, eff. Oct. 1, 1997](#); [Laws 1997, Ch. 132, § 1](#); [Laws 1999, Ch. 293, § 1](#); [Laws 2000, Ch. 130, § 1](#); [Laws 2000, Ch. 395, § 1](#); [Laws 2002, Ch. 20, § 1, eff. April 15, 2002](#); [Laws 2003, Ch. 128, § 1, eff. April 30, 2003](#); [Laws 2003, Ch. 246, § 3](#); [Laws 2004, Ch. 314, § 8](#); [Laws 2006, Ch. 156, § 2](#); [Laws 2009, Ch. 141, § 3](#); [Laws 2009, 3rd S.S., Ch. 10, § 3](#); [Laws 2010, Ch. 17, § 22, eff. April 5, 2010](#); [Laws 2012, Ch. 170, § 11](#); [Laws 2014, Ch. 215, § 89](#).

Notes of Decisions (8)

Footnotes

- 1 Internal Revenue Code sections may be found in Title 26 of U.S.C.A.
- 2 [Section 15-181 et seq.](#)
- 3 [Section 28-7701 et seq.](#)

A. R. S. § 35-701, AZ ST § 35-701

Current through legislation effective February 24, 2015 of the First Regular Session of the Fifty-Second Legislature

Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing (Refs & Annos)
Article 1. Incorporation (Refs & Annos)

A.R.S. § 35-702

§ 35-702. Proceedings to incorporate industrial development authority

Currentness

A. Whenever any number of natural persons, not less than three, each of whom is a qualified elector of the municipality or the county or, in the case of a corporation to be formed with the permission of the Arizona board of regents, qualified electors of this state, file with any governing body thereof an application in writing seeking permission to apply for the incorporation of an industrial development board of such municipality or county, such governing body shall consider such application. If the governing body by resolution finds and determines that it is wise, expedient, necessary or advisable that the corporation be formed and authorizes the persons making such application to form such corporation, then the persons making such application shall proceed to incorporate as prescribed by this chapter. No corporation may be formed unless such application first has been filed with the governing body having jurisdiction and the governing body adopts a resolution as provided in this section. Any such corporation when formed shall be a political subdivision of the state and have only such governmental powers as are set forth in this chapter, in chapter 6 of this title ¹ and the power to enter into intergovernmental agreements in accordance with title 11, chapter 7, article 3. ²

B. Only one such corporation shall be approved by a municipality or county for operation at any time.

Credits

Added as § 9-1152 by Laws 1968, Ch. 204, § 2, eff. March 27, 1968. Amended by Laws 1972, Ch. 67, § 2, eff. April 24, 1972; Laws 1983, Ch. 284, § 2, eff. April 27, 1983. Renumbered as § 35-702 and amended by Laws 1986, Ch. 281, §§ 1, 5, eff. May 2, 1986. Amended by [Laws 1992, Ch. 275, § 3](#).

[Notes of Decisions \(6\)](#)

Footnotes

¹ [Section 35-801 et seq.](#)

² [Section 11-951 et seq.](#)

A. R. S. § 35-702, AZ ST § 35-702

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Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing (Refs & Annos)
Article 1. Incorporation (Refs & Annos)

A.R.S. § 35-703

§ 35-703. Articles of incorporation of industrial development authority

Currentness

In addition to the requirements of title 10,¹ the articles of incorporation shall set forth:

1. The names and residences of the applicants, together with a recital that each of them is a qualified elector of the municipality or the county or, in the case of a corporation to be formed with the permission of the Arizona board of regents, a qualified elector of this state.
2. The name of the corporation, which shall be “the industrial development authority of the _____ of _____,” (the blank spaces to be filled in with the name of the municipality or county). In the case of a corporation formed with the permission of the Arizona board of regents the name shall be the “Arizona research park authority”.
3. A recital that permission to organize the authority has been granted by resolution duly adopted by the governing body of the municipality or county and the date of the adoption of such resolution.
4. The location of the principal office of the authority, which shall be in the municipality or county. In the case of a corporation formed with the permission of the Arizona board of regents the principal office of the corporation shall be the principal office of the Arizona board of regents.

Credits

Added as § 9-1153 by Laws 1968, Ch. 204, § 2, eff. March 27, 1968. Amended by Laws 1972, Ch. 67, § 3, eff. April 24, 1972; Laws 1979, Ch. 214, § 3, eff. May 2, 1979; Laws 1983, Ch. 284, § 3, eff. April 27, 1983. Renumbered as § 35-703 by Laws 1986, Ch. 281, § 1, eff. May 2, 1986.

Footnotes

¹ Section 10-001 et seq.

A. R. S. § 35-703, AZ ST § 35-703

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Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing (Refs & Annos)
Article 1. Incorporation (Refs & Annos)

A.R.S. § 35-704

§ 35-704. Amendment to articles

[Currentness](#)

The articles of incorporation may at any time and from time to time be amended to make any changes therein and add any provisions thereto which might have been included in the certificate of incorporation in the first instance, provided that the members of the board of directors of the authority first shall file with the authorizing governing body an application in writing seeking permission to amend the articles of incorporation, specifying in such application the amendment proposed to be made. The governing body thereof shall consider such application and, if by resolution it finds and determines that it is wise, expedient, necessary or advisable that the proposed amendment be made, authorizes the same to be made, and approves the form of the proposed amendment, then the persons making such application shall proceed to amend the articles in accordance with the provisions of title 10.¹

Credits

Added as § 9-1154 by Laws 1968, Ch. 204, § 2, eff. March 27, 1968. Renumbered as § 35-704 by Laws 1986, Ch. 281, § 1, eff. May 2, 1986.

Footnotes

¹ [Section 10-001 et seq.](#)

A. R. S. § 35-704, AZ ST § 35-704

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Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing (Refs & Annos)
Article 1. Incorporation (Refs & Annos)

A.R.S. § 35-705

§ 35-705. Board of directors

Effective: September 21, 2006

[Currentness](#)

The authority shall have a board of directors in which all powers of the authority shall be vested and which shall consist of any number of directors, not less than three nor more than nine, all of whom shall be duly qualified electors of the municipality or county with respect to which the authority was formed. In the case of a corporation formed with the permission of the Arizona board of regents the directors must be qualified electors of this state. The directors shall serve as such without compensation, except that they shall be reimbursed for their actual expenses incurred in the performance of their duties in the same manner as is provided for other state officers. No director shall be an officer or employee of the authorizing municipality or county. All directors shall declare any conflict of interest as provided in title 38, chapter 3, article 8.¹ The directors shall be elected by the governing body of the authorizing municipality or county, and they shall be so elected that they shall hold office for overlapping terms. At the time of the election of the first board of directors the governing body of the municipality or the county shall divide the directors into three groups containing as nearly equal whole numbers as possible. The first term of the directors included in the first group shall be two years, the first term of the directors included in the second group shall be four years, the first term of the directors included in the third group shall be six years, and thereafter the terms of all directors shall be six years. The governing body may remove a director at any time, with or without cause.

Credits

Added as § 9-1155 by Laws 1968, Ch. 204, § 2, eff. March 27, 1968. Amended by Laws 1972, Ch. 67, § 4, eff. April 24, 1972; Laws 1978, Ch. 100, § 3, eff. May 26, 1978; Laws 1983, Ch. 284, § 4, eff. April 27, 1983. Renumbered as § 35-705 by Laws 1986, Ch. 281, § 1, eff. May 2, 1986; [Laws 2006, Ch. 156, § 3](#).

[Notes of Decisions \(1\)](#)

Footnotes

¹ [Section 38-501 et seq.](#)

A. R. S. § 35-705, AZ ST § 35-705

Current through legislation effective February 24, 2015 of the First Regular Session of the Fifty-Second Legislature



KeyCite Yellow Flag - Negative Treatment

Proposed Legislation

Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing (Refs & Annos)
Article 1. Incorporation (Refs & Annos)

A.R.S. § 35-706

§ 35-706. Corporate powers

Effective: September 13, 2013

[Currentness](#)

A. In addition to the powers granted to an industrial development authority by law, the authority has the following powers, together with all powers incidental or necessary for the performance of those powers:

1. To acquire, whether by purchase, exchange, gift, lease or otherwise establish, construct, improve, maintain, equip and furnish one or more projects.
2. To lease to others any or all of its projects, to charge and collect rent and to terminate any lease upon the failure of the lessee to comply with any of the obligations of the lease.
3. To sell, exchange, donate and convey to others any or all of its projects or properties upon terms and conditions as its board of directors may deem advisable, including the power to receive for any sale the note or notes of the purchaser of the project or property, whenever its board of directors finds the action to further advance the interest of the corporation.
4. To issue its bonds for the purpose of carrying out any of its powers.
5. To mortgage and pledge any or all of its projects and properties, whether owned or acquired, and to pledge the revenues, proceeds and receipts or any portion of the revenues, proceeds and receipts from a project as security for the payment of the principal of and interest on any bonds so issued and any agreements made in connection therewith.
6. To contract with and employ others to provide and to pay compensation for professional services and other services as the board of directors deems necessary for the financing of projects and for the business of the corporation.
7. To refund outstanding obligations incurred by an enterprise to finance the cost of a project when the board of directors finds that the refinancing is in the public interest.

8. To invest and reinvest funds under the control of the corporation and bond proceeds pending application thereof to the purposes for which the bonds were issued, subject only to the provisions of any bond resolution, lease or other agreement entered into by the board of directors.

9. To make secured or unsecured loans for the purpose of financing or refinancing the acquisition, construction, improvement, equipping or operating of a project and to charge and collect interest on the loans and pledge the proceeds of loan agreements as security for the payment of the principal and interest of any bonds, or designated issues of bonds, issued by the corporation, and any agreements made in connection with the loan, whenever the board of directors finds the loans to further advance the interest of the corporation or the public.

10. To acquire and hold obligations of any kind to carry out any of its purposes.

11. Subject to this section, to make loans to any bank, savings and loan institution, credit union or other mortgage lender, whether organized or existing under the laws of this state, another state or the United States, which is qualified to do business in this state, for the purpose of enabling the institutions to make loans to finance the acquisition, construction, improvement or equipping of projects which are owner-occupied single family dwelling units to be occupied by persons of low and moderate income, as determined by the corporation. The loans shall be fully secured in the same manner as deposits of public funds or by loans secured by mortgages, deeds of trust or other security instruments guaranteed or insured by the United States, or any instrumentality thereof, or by any private mortgage insurance or surety company which is approved by the federal home loan mortgage corporation or the federal national mortgage association and which is licensed to do business in this state, if the private mortgage insurance shall be in a dollar amount sufficient to satisfy the mortgage insurance requirements for loans eligible to be purchased by the federal home loan mortgage corporation or the federal national mortgage association or any other agency or department of the United States. The security shall not be necessary if the bonds issued to make the loans are guaranteed or insured by an agency, department or instrumentality of the United States. Any bonds issued to make loans shall be ratable as "A" or better by a nationally recognized bond rating agency.

12. Subject to this section, to purchase or enter into advance commitments to purchase loans or any loan interests secured by mortgages, deeds of trust or other security instruments relating to projects which are owner-occupied single family dwelling units from or with any bank, savings and loan institution, credit union or other mortgage lender, whether organized or existing under the laws of this state, another state or the United States, which is qualified to do business in this state, on terms and conditions as may be determined by the corporation. The purpose of the purchases shall be to finance directly or indirectly the acquisition, construction, improvement or equipping of projects which are owner-occupied single family dwelling units to be occupied by persons of low and moderate income. If the bonds issued to make purchases are not guaranteed or insured by an agency, department or instrumentality of the United States or secured by a letter of credit, insurance policy, surety bond or other credit facility from a financial institution or a combination of such instruments, the purchased loans shall be guaranteed or insured by the United States or any agency, department, or instrumentality thereof, or by any private mortgage insurance or surety company which is approved by the federal home loan mortgage corporation or the federal national mortgage association or secured by a letter of credit, insurance policy, surety bond or other credit facility from a financial institution or a combination of such instruments. In the case of private mortgage insurance, the insurance shall be in a dollar amount sufficient to satisfy the mortgage insurance requirements for loans eligible to be purchased by the federal home loan mortgage corporation or the federal national mortgage association or any other agency or department of the United States. Any bonds issued to purchase loans shall be ratable as "A" or better by a nationally recognized bond rating agency. If the purchased loans have not been originated on behalf of the corporation to directly finance projects, the corporation shall require that the institution receiving proceeds from the sale of the loans use the proceeds to make loans to finance or refinance the acquisition, construction, improvement or equipping of projects which are owner-occupied single family dwelling units to be occupied by persons of low and moderate income, as determined by the corporation.

13. To elect not to issue an amount of qualified mortgage revenue bonds which it may otherwise issue during any calendar year and to issue instead mortgage credit certificates pursuant to a qualified mortgage credit certificate program as defined in [§ 35-901](#).

14. To make loans to any person or entity owning residential property or to make loans to any bank, savings and loan association, credit union or other mortgage lender, or to purchase or enter into advance commitments to purchase funding for the repair or improvement of property related to residential or neighborhood improvement projects. An authority may issue its bonds or incur other obligations to fund loans or purchases. An authority shall establish the provisions relating to bonds or other obligations, including the security for the loans, and shall establish the guidelines for the approval, funding, purchasing and security of the loans.

15. To enter into contracts and execute any agreements or instrument and do any other act necessary or appropriate to carry out its purposes.

16. To exercise the powers granted by this chapter, including through the issuance of bonds, to provide financing or refinancing for projects other than a project as defined in [§ 35-701](#), paragraph 8, subdivision (a), item (v), located in whole or in part outside this state, provided that the board of directors of the corporation has determined that the exercise of such powers will provide a benefit within this state.

B. The corporation shall not have the power to operate any project as a business other than as lessor or seller nor shall any corporation make any loans pursuant to subsection A, paragraph 9 of this section for projects which are owner-occupied single family dwelling units except by utilizing as its contract agent a mortgage lender, whether organized or existing under the laws of this state, another state or the United States, which is qualified to do business in this state. Any project established pursuant to subsection A, paragraph 14 of this section is not required to use a mortgage lender as its contract agent. The corporation shall not permit any funds derived from the sale of its bonds to be used, loaned or provided for the acquisition of any facilities of a public utility or public service corporation, except as provided in [§ 35-701](#). The corporation shall comply with title 38, chapter 3, article 3.1.¹

C. A person's or family's eligibility for an owner-occupied single family dwelling unit financed pursuant to subsection A, paragraph 11, 12 or 13 of this section shall be determined by considering the person's or family's income. Owner-occupied single family dwelling units shall only be financed as provided in subsection A, paragraphs 11, 12 and 13 of this section unless the owner-occupied single family dwelling units are located in an area designated pursuant to [§ 36-1479](#) as a slum or blighted area as defined in [§ 36-1471](#) by a municipality having a population of more than two hundred fifty thousand persons according to the most recent United States decennial census or a special census conducted in accordance with [§ 42-5033](#).

D. In the exercise of its powers authorized in this section with respect to projects which are owner-occupied single family dwelling units to be occupied by persons of low and moderate income and financed pursuant to subsection A, paragraphs 11 and 12 of this section, the corporation shall establish, subject to approval by the governing body of the authorizing county or municipality, standards and requirements applicable to the purchase of loans or the making of loans to mortgage lenders, including:

1. The eligibility of mortgage lenders, including the requirement that all mortgage lenders be approved as mortgagees by the federal housing administration and the United States department of veterans affairs and be approved as sellers and servicers of mortgage loans by the federal national mortgage association or federal home loan mortgage corporation.
2. The time within which mortgage lenders must make commitments and disbursements for mortgage loans.
3. The character of residences to be financed by mortgage loans.
4. The eligibility of persons of low and moderate income, including the requirement that no person of low and moderate income may receive, more than once in a three year period, a mortgage loan financed directly or indirectly from the proceeds of bonds issued by the corporation.
5. The terms and conditions of mortgage loans to be acquired.
6. The amounts and types of insurance coverage required on residences, mortgages and bonds.
7. The representations and warranties of mortgage lenders confirming compliance with the standards and requirements.
8. Restrictions as to interest rate and other terms of mortgage loans and the return realized on mortgage loans by mortgage lenders.
9. The type and amount of collateral security to be provided to assure repayment of any loans from the corporation and to assure repayment of bonds.
10. Assignment of the mortgage loans to a trustee acting on behalf of the corporation which shall be either a bank or trust company doing business in this state, having an officially reported combined capital surplus, undivided profits and reserves of not less than fifteen million dollars. Trustees must be approved to sell mortgages to and service mortgages for the federal national mortgage association and the federal home loan mortgage corporation.
11. Any other matters related to the purchase of mortgage loans or the making of loans to mortgage lenders deemed relevant by the corporation. In establishing standards and requirements, the corporation shall be guided by the following standards:
 - (a) The amount of mortgage monies proposed to be made available in the area is to be reasonably related to the demand for mortgage monies.
 - (b) For projects of owner-occupied single family dwelling units to be occupied by persons of low and moderate income and financed pursuant to subsection A, paragraphs 11 and 12 of this section, at least ten per cent of all mortgage monies proposed to be made available by the corporations other than mortgage monies reserved for any period to finance mortgage loans on residences located within an area designated as a slum or blighted area as defined in [§ 36-1471](#) shall be reserved for at least a three month period for the financing of mortgage loans on manufactured housing unless the Arizona commerce authority

determines that any bonds issued to make loans will not be ratable as “A” or better by a nationally recognized bond rating agency, in which case no such reservation is required. If all the mortgage monies reserved for manufactured housing are not committed or used to make mortgage loans during this three month period, the mortgage lender may allocate the remaining monies to finance mortgage loans on any single family dwelling unit.

(c) Any departure from the level of commitment fees, origination fees or servicing fees normally charged by a mortgage lender is to be justified in the context of the transaction.

(d) The costs, fees and expenditures associated with the issuance of bonds are to be reasonably related to the services provided.

E. Only corporations, the formations of which have been approved by the governing body of a county having a population of more than seven per cent of the total state population computed according to the most recent United States decennial census or by the governing body of a municipality having a population of more than seven per cent of the total state population computed according to the most recent United States decennial census, shall have the powers granted in subsection A, paragraphs 11, 12 and 13 of this section. Except as provided in § 35-913, subsections E and F, a corporation shall not exercise the powers granted in subsection A, paragraphs 11, 12 and 13 of this section outside of its jurisdiction. For the purposes of a refunding of any mortgage revenue bond issued before January 1, 2000, the proceeds from the refunding may be used outside the jurisdiction of the corporation issuing the refunding bonds except the corporation issuing the refunding bonds shall obtain the consent from another corporation with powers granted in subsection A, paragraphs 11, 12 and 13 of this section if the proceeds of the refunding are to be used within the jurisdiction of that corporation. For the purposes of exercising the powers granted in subsection A, paragraphs 11, 12 and 13 of this section, the jurisdiction of a corporation formed on behalf of a county includes all incorporated and unincorporated territory in the county.

F. A corporation may not permit proceeds of bonds or a qualified mortgage credit certificate program to be used to finance projects which are owner-occupied single family dwelling units within the corporate limits of an incorporated city or town unless the governing body of the city or town has approved the general location and character of the residences to be financed. The corporation, prior to the issuance of bonds or mortgage credit certificates for that purpose, shall give written notice to the governing body of each city or town in which it intends to permit proceeds of an issue of bonds or mortgage credit certificates to be used to finance projects which are owner-occupied single family dwelling units and of the general location and character of the residences which may be financed. The governing body of the city or town shall be deemed to have given its approval unless it has denied approval by formal action of the governing body within twenty-one days after receiving the written notice from the corporation. Approvals given or deemed to have been given with respect to use of proceeds of an issue of bonds or mortgage credit certificates under this subsection may not be withdrawn. Denials may be withdrawn by the governing body of a city or town and approval may be given thereafter if the corporation issuing the bonds or mortgage credit certificates approves the withdrawal of the denial.

G. Two or more corporations with the powers granted by subsection E of this section may provide:

1. That a corporation, the formation of which was approved by the governing body of a county or city, may exercise the powers granted in subsection A, paragraphs 11, 12 and 13 of this section, with respect to owner-occupied single family dwelling units located in all counties and cities which are parties to a cooperative agreement.

2. For the joint exercise by two or more corporations, each formed with the approval of a governing body executing the cooperative agreement, of the powers granted in subsection A, paragraphs 11, 12 and 13 of this section, with respect to owner-

occupied single family dwelling units located in all counties and cities which are parties to the cooperative agreement. The agreement shall specify the calendar year or years for which it is effective, the means by which the agreement may be terminated prior to the expiration of the calendar year or years and the aggregate principal amount of bonds which may be issued by the designated corporation or corporations to exercise the powers pursuant to the agreement. The corporation or corporations designated in the agreement to exercise the powers in the counties and cities which are parties to the agreement are the only corporation or corporations authorized and having jurisdiction to exercise the powers and to issue bonds to carry out the powers in the counties and cities while the agreement is in effect. The combined jurisdictions of all the counties and cities which are parties to the cooperative agreement are the jurisdictions of the corporation or corporations designated to exercise the powers granted in subsection A, paragraphs 11, 12 and 13 of this section within the meaning of the mortgage subsidy bond tax act of 1980 (P.L. 96-499; 26 United States Code section 103A).

H. It shall not be a conflict of interest under title 38, chapter 3, article 8, and this chapter,² for any trustee or any mortgage lender to enter into loan agreements with, or to sell mortgage loans to, the corporation as contemplated in subsection A, paragraphs 11, 12 and 13 of this section, act for or under contract with the corporation as a mortgage originator, servicer, paying agent or depository, act as holder or dealer of bonds of the corporation or have as a director, officer or employee any member of the board of directors of the corporation or any combination.

I. The department of economic security shall once in each calendar year on or before March 1 determine the median family income of this state for the purposes of this chapter.

J. All areas in this state which are either designated pursuant to § 36-1479 as slum or blighted areas as defined in § 36-1471 or designated as pockets of poverty by the United States department of housing and urban development are designated as areas of chronic economic distress within the meaning of the mortgage subsidy bond tax act of 1980 (P.L. 96-499; 26 United States Code section 103A).

K. Any corporation that is described in subsection E of this section and that desires to exercise the powers granted in subsection A, paragraphs 11, 12 and 13 of this section, with respect to owner-occupied single family dwelling units located in two or more counties, may do so if the corporation, before issuing bonds or mortgage credit certificates for that purpose, gives written notice to the governing bodies of the other counties and their respective corporations, if any, of its intent to permit the proceeds of an issue of bonds or mortgage credit certificates to finance projects within its jurisdiction which are owner-occupied single family dwelling units. The governing body of a county and its respective corporation, if any, which have been given notice are deemed to have approved the use of the proceeds or mortgage credit certificates for owner-occupied single family dwelling units within their jurisdiction and approved the use of any state ceiling, as defined in § 35-901, unless approval is denied by formal action of the governing body or the board of directors of the corporation, if any, within twenty-one days after receiving written notice from the corporation. Absent a denial of approval as stated in this subsection, a cooperative agreement providing for the exercise of the powers granted in subsection A, paragraphs 11, 12 and 13 of this section is deemed to exist among the applicable counties or corporations. Approvals given or deemed to have been given with respect to the matters stated in this subsection may not be withdrawn. Denials by the governing body of a county apply only to the unincorporated areas of the county. Denials may be withdrawn by the governing body of a county and approval may be given thereafter if the corporation issuing the bonds or mortgage credit certificates approves the withdrawal of the denial. Mortgage credit certificates and bond proceeds issued pursuant to this subsection shall be available on an equitable basis within each of the participating counties.

Credits

Added as § 9-1156 by Laws 1968, Ch. 204, § 2, eff. March 27, 1968. Amended by Laws 1972, Ch. 67, § 5, eff. April 24, 1972; Laws 1975, Ch. 99, § 2, eff. May 22, 1975; Laws 1978, Ch. 100, § 4, eff. May 26, 1978; Laws 1979, Ch. 214, § 4, eff. May

2, 1979; Laws 1981, Ch. 303, § 2, eff. April 30, 1981. Renumbered as § 35-706 and amended by Laws 1986, Ch. 281, §§ 1, 6, eff. May 2, 1986. Amended by Laws 1988, Ch. 265, § 1, eff. June 30, 1988; Laws 1989, Ch. 155, § 1; Laws 1990, Ch. 294, § 1; Laws 1992, Ch. 275, § 4; Laws 1994, Ch. 216, § 2; Laws 1997, Ch. 132, § 2; Laws 1998, Ch. 1, § 97, eff. Jan. 1, 1999; Laws 1999, Ch. 334, § 1, eff. Jan. 1, 2000; Laws 2003, Ch. 246, § 4; Laws 2006, Ch. 156, § 4; Laws 2012, Ch. 170, § 12; Laws 2013, Ch. 130, § 1.

Notes of Decisions (5)

Footnotes

1 Section 38-431 et seq.

2 Sections 38-501 et seq., 35-701 et seq.

A. R. S. § 35-706, AZ ST § 35-706

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Arizona Revised Statutes Annotated

Title 35. Public Finances

Chapter 5. Industrial Development Financing (Refs & Annos)

Article 1. Incorporation (Refs & Annos)

A.R.S. § 35-707

§ 35-707. Assumption of mortgage loans

Currentness

Notwithstanding the provisions of any other law, a corporation may prohibit the assumption of any single family mortgage loan purchased by it in accordance with the provisions of [§ 35-706](#) and require prepayment of the loan if the person proposing to assume the loan or the single family dwelling unit to which the loan relates fails to meet such eligibility criteria relating to mortgagors or single family dwelling units, respectively, as may be established by the corporation as the purchaser of such loan.

Credits

Added as § 9-1157 by Laws 1982, Ch. 218, § 1, eff. April 22, 1982. Renumbered as § 35-707 and amended by Laws 1986, Ch. 281, §§ 1, 7, eff. May 2, 1986. Amended by [Laws 1988, Ch. 265, § 2, eff. June 30, 1988](#).

A. R. S. § 35-707, AZ ST § 35-707

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Proposed Legislation

Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing (Refs & Annos)
Article 1. Incorporation (Refs & Annos)

A.R.S. § 35-708

§ 35-708. Financing certain owner-occupied single family dwellings; exception

Currentness

A. For purposes of § 35-701, paragraph 7, in areas other than a slum or blighted area, the authority undertaking the bond issue shall set aside for sixty days thirty per cent of the mortgages for owner-occupied single family dwelling units for persons and families whose income is below the median family income of this state.

B. This section does not apply to projects described in § 35-701, paragraph 8, subdivision (a), item (vi) or programs established pursuant to § 35-706, subsection A, paragraph 14.

Credits

Added as § 9-1158 by Laws 1984, Ch. 236, § 2. Renumbered as § 35-708 and amended by Laws 1986, Ch. 281, §§ 1, 8, eff. May 2, 1986. Amended by Laws 1994, Ch. 216, § 3; Laws 1997, Ch. 132, § 3; Laws 2003, Ch. 246, § 5.

A. R. S. § 35-708, AZ ST § 35-708

Current through legislation effective February 24, 2015 of the First Regular Session of the Fifty-Second Legislature

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Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing (Refs & Annos)
Article 2. Bonds

A.R.S. § 35-721

§ 35-721. Bonds of the corporation

Effective: September 21, 2006

[Currentness](#)

A. All principal and interest of bonds issued by the corporation shall be payable solely out of the revenues, proceeds and receipts derived from the corporation's sale of property, loan repayments or lease rentals, or out of the proceeds of bonds issued hereunder, or of any revenues, proceeds and receipts thereof as shall be specified in the proceedings of the board of directors under which the bonds shall be authorized to be issued.

B. The proceedings under which such bonds are to be issued shall require the approval of the governing body of each issuance of bonds.

C. The bonds prescribed by subsection A may:

1. Be executed and delivered by the corporation at any time and from time to time.
2. Be in such form and denominations and of such tenor and maturities.
3. Be in registered or bearer form either as to principal or interest or both.
4. Be payable in such installments and at such time or times not exceeding forty years from the date thereof.
5. Be payable at such place or places within or without the state of Arizona.
6. Bear interest at such rate or rates, payable at such time or times and at such place or places and evidenced in such manner.
7. Be executed by such officers of the corporation and in such manner, and may contain such provisions not inconsistent herewith, all as shall be provided in the proceedings of the board of directors whereunder the bonds are authorized to be issued.

D. If deemed advisable by the board of directors, there may be retained in the proceedings under which any bonds of the corporation are authorized to be issued an option to redeem all or any part thereof as may be specified in such proceedings, at such price or prices and after such notice or notices and on such terms and conditions as may be set forth in such proceedings

and as may be briefly recited on the face of the bonds, but nothing in this article shall be construed to confer on the corporation any right or option to redeem any bonds except as may be provided in the proceedings under which they shall be issued.

E. Any bonds of the corporation may be sold at public or private sale in such manner and from time to time as may be determined by the board of directors of the corporation to be most advantageous, and the corporation may pay all expenses, premiums and commissions which its board of directors may deem necessary or advantageous in connection with the issuance thereof. Issuance by the corporation of one or more series of bonds for one or more purposes shall not preclude it from issuing other bonds in connection with the same project or any other project, but the proceedings whereunder any subsequent bonds may be issued shall recognize and protect any prior pledge or mortgage made for any prior issue of bonds. Any bonds of the corporation at any time outstanding may at any time and from time to time be refunded by the corporation by the issuance of its refunding bonds in such amount as the board of directors may deem necessary but not exceeding an amount sufficient to refund the principal of the bonds so to be refunded, together with any unpaid interest thereon and any premiums and commissions necessary to be paid in connection therewith. Any such refunding may be effected whether the bonds to be refunded shall have then matured or shall thereafter mature, either by sale of the refunding bonds and the application of the proceeds thereof for the payment of the bonds to be refunded thereby, or by the exchange of the refunding bonds for the bonds to be refunded thereby with the consent of the holders of the bonds so to be refunded, and regardless of whether or not the bonds to be refunded were issued in connection with the same projects or separate projects, and regardless of whether or not the bonds proposed to be refunded shall be payable at the same date or different dates or shall be due serially or otherwise. All such bonds and the interest coupons applicable thereto are hereby made and shall be construed to be negotiable instruments.

F. The corporation shall notify the attorney general of its intention to issue bonds. Such notification shall adequately describe the project. The attorney general shall inform the corporation within ten days if in his opinion the project sought to be financed does not come within the purview of this chapter. If after ten days the attorney general has not issued an opinion that the project does not so conform, the corporation may issue such bonds. If the attorney general's negative opinion is issued within ten days, such bonds shall not be issued. No action shall be brought questioning the legality of any contract, lease, mortgage, proceedings or the issuance of bonds hereunder from and after ninety calendar days from the date the bonds are authorized to be issued by the governing body.

Credits

Added as § 9-1171 by Laws 1968, Ch. 204, § 2, eff. March 27, 1968. Amended by Laws 1972, Ch. 67, § 6, eff. April 24, 1972; Laws 1978, Ch. 100, § 5, eff. May 26, 1978. Renumbered as § 35-721 by Laws 1986, Ch. 281, § 1, eff. May 2, 1986. Amended by [Laws 2006, Ch. 156, § 5](#).

[Notes of Decisions \(3\)](#)

A. R. S. § 35-721, AZ ST § 35-721

Current through legislation effective February 24, 2015 of the First Regular Session of the Fifty-Second Legislature

Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing (Refs & Annos)
Article 2. Bonds

A.R.S. § 35-722

§ 35-722. Approval by elected official if required by federal law

Currentness

The governor, the attorney general, or the state treasurer if designated by the governor, may approve the issuance of any bonds issued by a corporation formed with the permission of the Arizona board of regents for purposes of complying with federal laws requiring approval by an applicable elected representative.

Credits

Added as § 9-1171.01 by Laws 1983, Ch. 284, § 5, eff. April 27, 1983. Renumbered as § 35-722 by Laws 1986, Ch. 281, § 1, eff. May 2, 1986.

A. R. S. § 35-722, AZ ST § 35-722

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Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing (Refs & Annos)
Article 2. Bonds

A.R.S. § 35-723

§ 35-723. Prohibition on state debt

[Currentness](#)

This chapter shall not be construed to authorize the incurrence of a debt by this state within the meaning of any constitutional provision or to permit the pledging of student fees, charges or tuition to the payment of any bonds issued pursuant to this chapter.

Credits

Added as § 9-1171.02 by Laws 1983, Ch. 284, § 5, eff. April 27, 1983. Renumbered as § 35-723 by Laws 1986, Ch. 281, § 1, eff. May 2, 1986.

A. R. S. § 35-723, AZ ST § 35-723

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Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing (Refs & Annos)
Article 2. Bonds

A.R.S. § 35-724

§ 35-724. Security for bonds

Currentness

The principal of and interest on any bonds issued by the corporation shall be secured by a pledge of the revenues, proceeds and receipts or any portion thereof out of which the principal and interest are made payable, and may be secured by a mortgage covering all or any part of the projects and properties from which the revenues, proceeds or receipts so pledged may be derived, including any enlargements of and additions to any such projects and properties thereafter made. The resolution under which the bonds are authorized to be issued and any such mortgage may contain any agreements and provisions respecting the maintenance of the projects and properties covered thereby, the fixing and collection of rents for any portions thereof leased by the corporation to others, the fixing and collection of proceeds from the sale of any projects and properties by the corporation to others, the creation and maintenance of special funds from such revenues and the rights and remedies available in the event of default, all as the board of directors shall deem advisable and not in conflict with the provisions of this article. Each pledge, lease, agreement and mortgage made by the corporation for the benefit or security of any of the bonds of the corporation shall continue effective until the principal of and interest on the bonds for the benefit of which the same were made have been fully paid. In the event of default in such payment or in any agreements of the corporation made as a part of the contract under which the bonds were issued, whether contained in the proceedings authorizing the bonds or in any mortgage executed as security therefor, may be enforced by mandamus, the appointment of a receiver, or by foreclosure of any such mortgage, or any one or more of such remedies.

Credits

Added as § 9-1172 by Laws 1968, Ch. 204, § 2, eff. March 27, 1968. Amended by Laws 1972, Ch. 67, § 7, eff. April 24, 1972; Laws 1978, Ch. 100, § 6, eff. May 26, 1978. Renumbered as § 35-724 by Laws 1986, Ch. 281, § 1, eff. May 2, 1986.

A. R. S. § 35-724, AZ ST § 35-724

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Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing (Refs & Annos)
Article 2. Bonds

A.R.S. § 35-725

§ 35-725. Bonds made legal investments

[Currentness](#)

Bonds issued under the provisions of this chapter shall be legal investments for all banks, trust companies and insurance companies organized and operating under the laws of this state.

Credits

Added as § 9-1173 by Laws 1968, Ch. 204, § 2, eff. March 27, 1968. Renumbered as § 35-725 by Laws 1986, Ch. 281, § 1, eff. May 2, 1986.

A. R. S. § 35-725, AZ ST § 35-725

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Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing (Refs & Annos)
Article 2. Bonds

A.R.S. § 35-726

§ 35-726. Approval of general plan before issuing bonds; fee; definition

Effective: July 24, 2014

[Currentness](#)

A. Bonds shall not be issued by a corporation for the purpose of financing single family dwelling units pursuant to [§ 35-706, subsection A](#), paragraph 11 or 12 without approval of a general plan by its governing body. The corporation shall submit a general plan for each respective series of bonds to its governing body. The general plan shall briefly describe:

1. The amount of the proposed bonds.
2. The maximum term of the bonds.
3. The maximum interest rate on the bonds.
4. The need for the bond issue.
5. The terms and conditions for originating or purchasing mortgage loans or making loans to lenders.
6. The area in which the single family dwelling units to be financed may be located.
7. The proposed fees, charges and expenditures to be paid for originators, servicers, trustees, custodians, mortgage administrators and others.
8. All insurance requirements with respect to mortgage loans, mortgaged property, mortgagors, originators, servicers and trustees.
9. The anticipated date of issuance of the bonds.

B. The governing body shall review general plans submitted by corporations pursuant to subsection A of this section. In reviewing the plans the governing body shall consider:

1. Whether the amount of the mortgage monies proposed to be made available is reasonably related to the demand for the mortgage monies.
2. Whether the terms of the general plan are justifiable in the context of the transaction and in the context of similar transactions.
3. Whether the fees, costs and expenditures as set forth in the general plan are reasonably related to the services provided.
4. For projects of owner-occupied single family dwelling units to be occupied by persons of low and moderate income and financed pursuant to [§ 35-706, subsection A](#), paragraphs 11 and 12, whether the proposed mortgage monies to be made available will fulfill a public purpose by providing housing for persons of low and moderate income or by encouraging single family developments in all participating jurisdictions, including such jurisdictions' slum or blighted areas as defined in [§ 36-1471](#).

C. The governing body shall approve or disapprove the general plan not later than thirty days after receipt of the plan. If the governing body does not act upon the general plan within thirty days from the date of receipt, the general plan shall be deemed approved. If a general plan is approved, the corporation may issue the series of bonds covered by the general plan with a total principal amount, maximum term and maximum interest rate no greater than that which is set forth in the general plan. The origination and servicing fees pertaining to mortgage loans to be financed in accordance with the general plan shall not exceed those proposed in the general plan. The corporation may vary other items in the general plan upon a finding that the variation is minor and that the variations will not impair the security for the bonds or substantially increase the cost of financing the single family dwelling units and the findings of the corporation shall be conclusive.

D. The governing body may charge any corporation submitting a general plan for review a fee of not to exceed ten thousand dollars together with reimbursement of its actual costs and expenses incurred in reviewing the general plan.

E. Except for a corporation approved by a governing body of a county or a municipality having a population of more than seven per cent of the total state population computed according to the most recent United States decennial census, a corporation shall not issue bonds, other than refunding bonds the proceeds of which are used exclusively to refund a prior bond issue, to finance a multifamily residential rental project, sanitarium, clinic, medical hotel, rest home, nursing home, skilled nursing facility or life care facility as prescribed in [§ 20-1801](#), unless the department approves the project. The department, with or without a hearing, shall review the project and consider at least the following factors:

1. The demand for and feasibility of the project in the area set forth in the application to the corporation.
2. The terms and conditions of the proposed bonds.
3. The proposed use of bond proceeds.
4. The benefit to the public if the project provides rental housing for persons of low and moderate income or encourages rental housing in slum or blighted areas as defined in [§ 36-1471](#).

5. If the project consists of a nursing home, or a life care facility as prescribed in § 20-1801, the benefit to the public of the project, including the proposed rent, fees and other charges of the project in relation to the level of services to be offered.

F. Subsection E of this section does not apply to bonds issued to finance:

1. A sanitarium, clinic, medical hotel, rest home, nursing home, skilled nursing facility, or life care facility as prescribed in § 20-1801, if the facility is to be owned and operated by this state or a political subdivision or agency of this state.

2. A nursing home, rest home, skilled nursing facility, life care facility or senior residential facility providing on-site medical and support services if the facility is owned and operated by a nonprofit organization that is exempt from taxation under section 501(c)(3) of the United States internal revenue code.¹

G. Except for a corporation that is exempt under subsection E of this section, the department with or without a hearing shall approve or disapprove the project not later than thirty days after receipt of the request for approval. If the project is approved the corporation may issue the bonds described in the approval request with the total principal amount, maximum term and maximum interest rate no greater than as set forth in the request. The department shall charge each applicant submitting a project approval request pursuant to this subsection a fee of not to exceed five thousand dollars together with reimbursement of its actual costs and expenses incurred in reviewing the project. Beginning on October 1, 2002, the department shall remit the fees to the state treasurer for deposit in the Arizona department of housing program fund established by § 41-3957.

H. For the purposes of this section, “department” means the Arizona department of housing.

Credits

Added as § 9-1174 by Laws 1979, Ch. 214, § 5, eff. May 2, 1979. Amended by Laws 1981, Ch. 303, § 3, eff. April 30, 1981; Laws 1984, Ch. 239, § 2, eff. Aug. 3, 1984, retroactively effective to July 1, 1984. Renumbered as § 35-726 and amended by Laws 1986, Ch. 281, §§ 1, 9, eff. May 2, 1986. Amended by Laws 1988, Ch. 265, § 3, eff. June 30, 1988; Laws 1992, Ch. 275, § 5; Laws 1994, Ch. 216, § 4; Laws 1997, Ch. 132, § 4; Laws 2001, Ch. 22, § 1, eff. Jan. 1, 2002; Laws 2003, Ch. 246, § 6; Laws 2013, Ch. 130, § 2; Laws 2014, Ch. 140, § 1.

Notes of Decisions (3)

Footnotes

¹ Internal Revenue Code sections may be found in Title 26 of U.S.C.A.

A. R. S. § 35-726, AZ ST § 35-726

Current through legislation effective February 24, 2015 of the First Regular Session of the Fifty-Second Legislature



KeyCite Red Flag - Severe Negative Treatment

KeyCite Red Flag Negative Treatment ~~§ 35-727~~?Repealed by Laws 1988, Ch. 265, § 4, eff. June 30, 1988

[Arizona Revised Statutes Annotated](#)

[Title 35. Public Finances](#)

[Chapter 5. Industrial Development Financing \(Refs & Annos\)](#)

[Article 2. Bonds](#)

A.R.S. § 35-727

§ 35-727. Repealed by Laws 1988, Ch. 265, § 4, eff. June 30, 1988

[Currentness](#)

A. R. S. § 35-727, AZ ST § 35-727

Current through legislation effective February 24, 2015 of the First Regular Session of the Fifty-Second Legislature

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Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing (Refs & Annos)
Article 2. Bonds

A.R.S. § 35-728

§ 35-728. Additional powers; allocating low-income housing tax credits; report; definition

Effective: September 21, 2006

[Currentness](#)

A. In addition to the other powers granted to the department, the department may:

1. Adopt rules for the conduct of its business and its review of the activities described in this article.
2. Contract with, retain or designate financial consultants, attorneys and such other consultants and independent contractors as it determines necessary or appropriate to carry out the purposes of this article.
3. Undertake and carry out or authorize the completion of studies and analyses of housing conditions and needs within this state relevant to the purposes of this section to the extent not otherwise undertaken by other departments or agencies of this state satisfactory for such purpose.

B. The department is designated the housing credit agency for this state for purposes of [§ 42 of the United States internal revenue code](#)¹ and is responsible for allocating the federal low-income housing tax credits available to this state. After reviewing applications the department may assess the applicant a reasonable fee in connection with processing the applications and monitoring compliance with the program. Beginning on October 1, 2002, the department shall remit the fees to the state treasurer for deposit in the Arizona department of housing program fund established by [§ 41-3957](#).

C. For the activities authorized in this section, the department shall notify a city, town, county or tribal government that a multifamily rental project is planned for its jurisdiction and, before proceeding, shall request and obtain written consent from the governing body of the city, town, county or tribal government or an official authorized by the governing body of the city, town, county or tribal government. The department shall not interfere with or attempt to override the local jurisdiction's planning, zoning or land use regulations. This subsection shall not be interpreted to interfere in any way with the requirements of state or federal fair housing laws.

D. The department shall provide to the governor, the president of the senate, the speaker of the house of representatives and the auditor general not later than September 30 of each year a report of the activities of the department during the preceding fiscal year. The report shall include information on the following matters:

1. An assessment of the number and geographic location of housing units or developments financed or otherwise assisted by the department or by the corporations reporting to the department.

2. An assessment of the assistance in obtaining housing provided by the department or by the corporations reporting to the department to persons of low or moderate income and to other persons.

3. An assessment of the approximate amount of money used in the housing industry as a result of the department's activities.

E. For the purposes of this section, “department” means the Arizona department of housing.

Credits

Added as § 9-1176 by Laws 1983, Ch. 326, § 4. Amended by Laws 1984, Ch. 239, § 3, eff. Aug. 3, 1984, retroactively effective to July 1, 1984. Renumbered as § 35-728 and amended by Laws 1986, Ch. 281, §§ 1, 11, eff. May 2, 1986. Amended by [Laws 1988, Ch. 265, § 5, eff. June 30, 1988](#); [Laws 2001, Ch. 22, § 2, eff. Jan. 1, 2002](#); [Laws 2006, Ch. 156, § 6](#).

Footnotes

¹ Internal Revenue Code sections may be found in Title 26 of U.S.C.A.

A. R. S. § 35-728, AZ ST § 35-728

Current through legislation effective February 24, 2015 of the First Regular Session of the Fifty-Second Legislature

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Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing (Refs & Annos)
Article 2. Bonds

A.R.S. § 35-729

§ 35-729. Exemption from procurement code

Effective: August 2, 2012

[Currentness](#)

For purposes of this article and chapter 7 of this title,¹ the following are exempt from title 41, chapter 23² or other restrictions on the procedure for entering into contracts:

1. The Arizona commerce authority.
2. The Arizona department of housing.

Credits

Added as § 9-1177 by Laws 1981, Ch. 303, § 4, eff. April 30, 1981. Renumbered as § 35-729 and amended by Laws 1986, Ch. 281, §§ 1, 12, eff. May 2, 1986. Amended by [Laws 1988, Ch. 265, § 6, eff. June 30, 1988](#); [Laws 2001, Ch. 22, § 3, eff. Jan. 1, 2002](#); [Laws 2006, Ch. 156, § 7](#); [Laws 2012, Ch. 170, § 13](#).

Footnotes

¹ [Section 35-901 et seq.](#)

² [Section 41-2501 et seq.](#)

A. R. S. § 35-729, AZ ST § 35-729

Current through legislation effective February 24, 2015 of the First Regular Session of the Fifty-Second Legislature

Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing (Refs & Annos)
Article 3. Tax Exemption and Liability

A.R.S. § 35-741

§ 35-741. Exemption from taxation

[Currentness](#)

The corporation and its income and all bonds issued by it and the income therefrom shall be exempt from all taxation in this state, except that property of the corporation shall be subject to all applicable ad valorem taxes. If such property is leased, such ad valorem taxes shall be charged to the lessee as fully as if the lessee were the owner of such leased property except that no ad valorem tax shall be imposed upon any property of the corporation which is leased to a person qualified for exemption from such taxes by [article 9, section 2, Constitution of Arizona](#) and no charge for such a tax shall be made to any such lessee.

Credits

Added as § 9-1181 by Laws 1968, Ch. 204, § 2, eff. March 27, 1968. Amended by Laws 1972, Ch. 67, § 8, eff. April 24, 1972; Laws 1974, Ch. 128, § 2, eff. May 9, 1974. Renumbered as § 35-741 by Laws 1986, Ch. 281, § 1, eff. May 2, 1986.

[Notes of Decisions \(1\)](#)

A. R. S. § 35-741, AZ ST § 35-741

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Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing (Refs & Annos)
Article 3. Tax Exemption and Liability

A.R.S. § 35-742

§ 35-742. Municipality or county not liable

Currentness

The municipality or the county shall not in any event be liable for the payment of the principal of or interest on any bonds of the corporation, formed thereby or for the performance of any pledge, mortgage, obligation or agreement of any kind whatsoever which may be undertaken by the corporation, and none of the bonds of the corporation or any of its agreements or obligations shall be construed to constitute an indebtedness of the municipality or county within the meaning of any constitutional or statutory provision whatsoever.

Credits

Added as § 9-1182 by Laws 1968, Ch. 204, § 2, eff. March 27, 1968. Renumbered as § 35-742 by Laws 1986, Ch. 281, § 1, eff. May 2, 1986.

A. R. S. § 35-742, AZ ST § 35-742

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Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing (Refs & Annos)
Article 3. Tax Exemption and Liability

A.R.S. § 35-743

§ 35-743. Liability insurance

[Currentness](#)

Notwithstanding any other provision of law, the municipality or county in which an industrial development authority corporation has been organized may expend public monies to procure liability insurance covering the corporation and its board directors, members, officers, agents and employees, or may include the corporation and its board directors, members, officers, agents and employees in a self-insurance program in the same manner and to the same extent that the municipality or county is authorized by law to do so for its officers, agents and employees.

Credits

Added by [Laws 1991, Ch. 279, § 1.](#)

A. R. S. § 35-743, AZ ST § 35-743

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Arizona Revised Statutes Annotated

Title 35. Public Finances

Chapter 5. Industrial Development Financing (Refs & Annos)

Article 4. Corporations

A.R.S. § 35-751

§ 35-751. Earnings of the corporation and exemption from restrictions

Currentness

A. The corporation shall be a nonprofit corporation, and no part of its net earnings remaining after payment of its expenses shall inure to the benefit of any individual, firm or corporation.

B. A project shall be exempt from any requirement of competitive bidding or other restrictions imposed on the procedure for the financing of public improvements or the award of contracts for the construction of public improvements and shall also be exempt from any restrictions imposed on municipalities, counties or political subdivisions relating to the leasing, sale or other disposition of property or funds.

Credits

Added as § 9-1186 by Laws 1968, Ch. 204, § 2, eff. March 27, 1968. Amended by Laws 1972, Ch. 67, § 9, eff. April 24, 1972. Renumbered as § 35-751 by Laws 1986, Ch. 281, § 1, eff. May 2, 1986.

A. R. S. § 35-751, AZ ST § 35-751

Current through legislation effective February 24, 2015 of the First Regular Session of the Fifty-Second Legislature

Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing (Refs & Annos)
Article 4. Corporations

A.R.S. § 35-752

§ 35-752. Dissolution of corporation and vesting of title in municipality or county

[Currentness](#)

Whenever the board of directors of the corporation, by resolution, determines that the purposes for which the corporation was formed have been substantially complied with and that all bonds and mortgage credit certificates theretofore issued and all obligations theretofore incurred by the corporation have been fully paid or discharged, the members of the board of directors of the corporation shall thereupon dissolve the corporation in accordance with the provisions of title 10¹ and all funds held by the corporation and title to its property shall vest in the municipality or county with respect to which it was organized.

Credits

Added as § 9-1187 by Laws 1968, Ch. 204, § 2, eff. March 27, 1968. Amended by Laws 1972, Ch. 67, § 10, eff. April 24, 1972. Renumbered as § 35-752 by Laws 1986, Ch. 281, § 1, eff. May 2, 1986. Amended by [Laws 1992, Ch. 275, § 6](#).

Footnotes

¹ [Section 10-001 et seq.](#)

A. R. S. § 35-752, AZ ST § 35-752

Current through legislation effective February 24, 2015 of the First Regular Session of the Fifty-Second Legislature

Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing (Refs & Annos)
Article 4. Corporations

A.R.S. § 35-753

§ 35-753. Recordation of documents

Currentness

The articles of incorporation of the corporation and the certificate of dissolution of the corporation shall be filed for record with the corporation commission.

Credits

Added as § 9-1188 by Laws 1968, Ch. 204, § 2, eff. March 27, 1968. Amended by Laws 1972, Ch. 67, § 11, eff. April 24, 1972. Renumbered as § 35-753 by Laws 1986, Ch. 281, § 1, eff. May 2, 1986.

A. R. S. § 35-753, AZ ST § 35-753

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Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing (Refs & Annos)
Article 4. Corporations

A.R.S. § 35-754

§ 35-754. Chapter cumulative; no notice required

Currentness

Neither this chapter nor anything herein contained shall be construed as a restriction or limitation upon any powers which the corporation otherwise might have under any laws of this state, but shall be construed as cumulative of any such powers. Except as provided in title 44, chapter 12, article 4,¹ no proceedings, notice or approval shall be required for the organization of the corporation or the issuance of any bonds or any instrument as security therefor, except as is provided in this chapter, any other law to the contrary notwithstanding, provided that nothing in this chapter shall be construed to deprive the state and its governmental subdivisions of their respective police powers over any properties of the corporation, or to impair any power thereover of any official or agency of the state and its governmental subdivisions which may be otherwise provided by law.

Credits

Added as § 9-1189 by Laws 1968, Ch. 204, § 2, eff. March 27, 1968. Amended by Laws 1978, Ch. 186, § 1. Renumbered as § 35-754 by Laws 1986, Ch. 281, § 1, eff. May 2, 1986.

Footnotes

¹ [Section 44-1841 et seq.](#)

A. R. S. § 35-754, AZ ST § 35-754

Current through legislation effective February 24, 2015 of the First Regular Session of the Fifty-Second Legislature

Arizona Revised Statutes Annotated

Title 35. Public Finances

Chapter 5. Industrial Development Financing (Refs & Annos)

Article 5. Cooperation with Governmental Bodies

A.R.S. § 35-761

§ 35-761. Cooperation with public bodies

Currentness

For the purposes of carrying out the intent and provisions of this chapter, the governing body of a municipality or county may enter into cooperative agreements with governing bodies of any other municipality or county or with a state or any department or agency thereof, or with the United States or with any agency, department, or instrumentality thereof.

Credits

Added as § 9-1196 by Laws 1968, Ch. 204, § 2, eff. March 27, 1968. Renumbered as § 35-761 by Laws 1986, Ch. 281, § 1, eff. May 2, 1986.

A. R. S. § 35-761, AZ ST § 35-761

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Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing (Refs & Annos)
Article 5. Cooperation with Governmental Bodies

A.R.S. § 35-762

§ 35-762. Reviewing entities; approval of developments; coordination; definitions

Effective: July 24, 2014

[Currentness](#)

A. Any reviewing entity exercising its statutory duties in connection with a project may agree with any other reviewing entity to share information, coordinate review schedules or jointly conduct reviews.

B. A reviewing entity, in its discretion, may cooperate in the review of a project financing by adopting in whole or in part substantially similar review work performed on the project financing by another reviewing entity that is also charged with review of the project financing if the review work completed by the other entity meets the standards of the reviewing entity.

C. A reviewing entity that adopts in whole or in part review work performed on the project financing by another reviewing entity is deemed for all purposes to have complied with its review responsibilities as if the review work had been performed by the reviewing entity itself.

D. For the purposes of this section:

1. “Project” means a nursing home, rest home, skilled nursing facility, senior residential facility providing on-site medical and support services or life care facility owned and operated by a nonprofit organization that is exempt from taxation under [section 501\(c\)\(3\) of the United States internal revenue code](#)¹ that is seeking debt financing pursuant to this chapter, a permit pursuant to title 20, chapter 8² or bond financing pursuant to title 36, chapter 4.2.³

2. “Reviewing entity” means an industrial development authority formed pursuant to this chapter, a governing body approving the formation of an industrial development authority, the Arizona health facilities authority or the department of insurance.

Credits

Added by [Laws 2014, Ch. 140, § 2.](#)

Footnotes

¹ Internal Revenue Code sections may be found in Title 26 of U.S.C.A.

² [Section 20-1801 et seq.](#)

³ [Section 36-481 et seq.](#)

A. R. S. § 35-762, AZ ST § 35-762

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Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing
Article 6. Student Loan Bond Programs

A.R.S. T. 35, Ch. 5, Art. 6, Refs & Annos
[Currentness](#)

Editors' Notes


GENERAL NOTES

<Article 6, Student Loan Bond Programs, consisting of §§ 35-771 to 35-773, was added by Laws 2013, Ch. 228, § 1, effective Sept. 13, 2013.>

A. R. S. T. 35, Ch. 5, Art. 6, Refs & Annos, AZ ST T. 35, Ch. 5, Art. 6, Refs & Annos
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Proposed Legislation

Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing (Refs & Annos)
Article 6. Student Loan Bond Programs (Refs & Annos)

A.R.S. § 35-771

§ 35-771. Definitions

Effective: September 13, 2013

[Currentness](#)

In this article, unless the context otherwise requires:

1. “Educational institution” means a university under the jurisdiction of the Arizona board of regents, a community college in this state, an accredited private postsecondary institution eligible under title IV of the higher education act of 1965 licensed by this state and any other accredited institution eligible under title IV of the higher education act of 1965 offering postsecondary education or courses, whether located within or outside of the boundaries of this state, that awards any eligible degree.
2. “Eligible degree” means any postsecondary degree or program.
3. “Eligible lender” means an entity affiliated or contracting with a corporation or a qualified educational institution that may make student loans to eligible students or to the parents of eligible students or a nonprofit entity that is exempt from taxation under [section 501\(c\)\(3\) of the internal revenue code](#)¹ and that makes student loans.
4. “Eligible student” means any student attending any qualified educational institution and any resident of this state attending any educational institution.
5. “Parent” means a student's mother, father, adoptive parent, grandparent or guardian or any person with the duty and authority to make important decisions in matters having a permanent effect on the life and development of a student and to be concerned about the student's general welfare.
6. “Qualified educational institution” means an educational institution, as defined in paragraph 1 of this section, with a campus and facilities located in this state that offers one or more eligible degrees.
7. “State program representative” means the governor or the governor's designee.

8. “Student loan” means a loan to or for the benefit of an eligible student for the purpose of financing all or a part of the eligible student’s cost of attending an educational institution in pursuit of an eligible degree or refinancing any such loan previously made.

Credits

Added by [Laws 2013, Ch. 228, § 1](#).

Footnotes

1 Internal Revenue Code sections may be found in Title 26 of U.S.C.A.

A. R. S. § 35-771, AZ ST § 35-771

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Proposed Legislation

Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing (Refs & Annos)
Article 6. Student Loan Bond Programs (Refs & Annos)

A.R.S. § 35-772

§ 35-772. Student loan bonds

Effective: September 13, 2013

[Currentness](#)

A. In addition to any powers granted under this chapter, a corporation is authorized to issue bonds in order to finance student loans made in a student loan program established pursuant to this article and to issue refunding bonds to refund bonds previously issued under this article as provided in this chapter.

B. A corporation, in furtherance of a student loan program, shall have the power to:

1. Determine the nature of student loan programs for eligible students or their parents for which the corporation will issue bonds.
2. Enter into contracts for any or all student loan program purposes.
3. Enter into contracts for the origination, administration or servicing of student loans.
4. Designate a particular qualified educational institution or institutions, or eligible lender or lenders, as its agent for accomplishing its purposes.
5. Make loans with proceeds of the sale of its bonds to any eligible student, any parent of an eligible student, any educational institution or any eligible lender in accordance with an agreement between the corporation and other parties. The agreements may provide that the proceeds of any loan made to an educational institution or eligible lender shall be used by the educational institution or eligible lender to purchase, originate or make loans only to or for the benefit of eligible students attending designated qualified educational institutions, or to the parents of those students.
6. Acquire, purchase and make commitments to purchase student loans with proceeds of the sale of its bonds from any educational institution or eligible lender in accordance with an agreement between the corporation and other parties. The agreement may provide that the student loans be made only to or for the benefit of eligible students attending designated educational institutions, or to the parents of those students.

7. Receive and accept from any public agency or any other source loans, grants, guarantees or insurance with respect to student loans and student loan programs.

8. Establish guidelines governing the actions of qualified educational institutions and eligible lenders participating in the corporation's student loan program.

9. Perform any acts incidental to and that it deems necessary to execute the powers listed in this article.

C. A corporation shall not issue bonds to finance student loans pursuant to this article unless the corporation has approved a plan for the student loan program to be financed by the bonds and has submitted the plan for review and approval by the state program representative pursuant to § 35-773. A corporation shall follow the plan as submitted and approved except for insubstantial deviations determined by the corporation's board of directors to be necessary for the successful issuance of the bonds and establishment and operation of the program. The plan submitted to the state program representative must establish at least the following:

1. The criteria for participation in the program by educational institutions, eligible lenders and eligible students.

2. The general terms of the student loans and the program.

3. Any other information reasonably requested by the state program representative.

D. A corporation that has approved a plan for issuing student loan bonds and a student loan program to be financed by the bonds under this article is a student loan corporation for the purposes of chapter 7 of this title.¹

Credits

Added by [Laws 2013, Ch. 228, § 1](#).

Footnotes

¹ [Section 35-901 et seq.](#)

A. R. S. § 35-772, AZ ST § 35-772

Current through legislation effective February 24, 2015 of the First Regular Session of the Fifty-Second Legislature



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Proposed Legislation

Arizona Revised Statutes Annotated
Title 35. Public Finances
Chapter 5. Industrial Development Financing (Refs & Annos)
Article 6. Student Loan Bond Programs (Refs & Annos)

A.R.S. § 35-773

§ 35-773. State program; representative

Effective: September 13, 2013

[Currentness](#)

A. All industrial development authorities are authorized to exercise powers and issue revenue bonds to finance student loans in accordance with this chapter so that the state's student loan program is available for eligible students at educational institutions as a student loan program of general application in this state and approved by this state.

B. The state program representative shall approve or disapprove a plan submitted under [§ 35-772](#), with or without a hearing, not later than thirty days after receipt of the plan and shall promptly notify the corporation that submitted the plan of the approval or disapproval. If the state program representative does not notify the corporation that submitted the plan of the approval or disapproval within forty-five days after receiving the plan, the plan is deemed approved. Approval of a plan constitutes a finding by the state program representative that:

1. The origination or acquisition of student loans by the corporation or its agent or agents, a qualified educational institution or an eligible lender to eligible students or their parents will assist the students in attending an educational institution and financing the student's education.
2. Adequate provision has been or will be made for the payment of the principal of or interest on any bonds issued by the corporation to finance the loan program.
3. Adequate provision has been made for the payment of the reasonable expenses of the administration of the loan program.
4. The proposed procedures for application of the bond proceeds, the collection of payments, interest charges and any other matters concerning the administration of the loan program are in conformance with the law.

Credits

Added by [Laws 2013, Ch. 228, § 1](#).

A. R. S. § 35-773, AZ ST § 35-773

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Governance Policies

Effective Date: May 15, 2015

GOVERNANCE POLICIES HANDBOOK

Index

Effective Date: May 15, 2015

No.	Title	Committee Assignment
-	Preamble	Executive
100	Conflict of Interest Policy	Executive
101	General Ethics Policy	Executive
200	Fair Lending Policy Statement	Finance
201	Financial Policy	Finance
202	Investment Policy	Finance
203	Community Impact Fund Investment Policy	Community Impact Fund
300	Expense Reimbursement Policy	Executive

The Industrial Development Authority of the City of Phoenix, Arizona

GOVERNANCE POLICY	
BUSINESS AND TRAVEL EXPENSES	Effective Date: May 15, 2015
SUBJECT PREAMBLE	Page 1 of 1

The Industrial Development Authority of the City of Phoenix, Arizona (the "Phoenix IDA") was established in 1981 by the City of Phoenix under the Industrial Financing Act, Arizona Revised Statute §35-701 et. seq. The Phoenix IDA is an Arizona non-profit corporation and political subdivision of the State of Arizona possessing the corporate powers set forth in §35-706 of the Arizona Revised Statutes.

The Industrial Development Authority of the City of Phoenix, Arizona

GOVERNANCE POLICY	No. 100
SECTION 100 ETHICS	Original Effective Date: March 11, 2008
SUBJECT GENERAL ETHICS POLICY	Page 1 of 8 Effective Date: May 15, 2015

This document sets forth the general ethics policy (the "Policy") of the Phoenix IDA. The Policy is intended to clarify our standard of conduct. It makes clear that the Phoenix IDA expects its Board of Directors, Executive Director, and employees to understand the ethical considerations associated with their actions and to conduct business with integrity and without deception.

The City of Phoenix adopted the "City of Phoenix Ethics Policy" codified in the City Code, Ch. 2, Art. II, §2-52. Upon appointment to the Phoenix IDA, each member of the Board of Directors of the Phoenix IDA agreed to comply with the City of Phoenix Ethics Policy. The Phoenix IDA formally adopts the following policies:

A. ATTENDANCE

If a member fails to attend three consecutive regular meetings, or more than 50% of all meetings of the Board of Directors held over a calendar year period, the City Council may declare the seat vacant and appoint a replacement. See City Code, Art. 1 §2-40.

Comment: Members of the Board of Directors are expected to attend all regularly scheduled meetings and should make every effort to do so. The City Council appointed each member of the Board for each member's experience, background and perspective in a particular policy area, and wants the benefit of each member's consideration and judgment. Moreover, the Board of Directors shall not conduct any business unless a quorum is present. Accordingly, if a member of the Board of Directors must miss a meeting because of business, vacation or illness, please advise the chairperson of the Board of Directors or Committee of the Board of Directors and the Executive Director in advance of the meeting.

The Industrial Development Authority of the City of Phoenix, Arizona

GOVERNANCE POLICY	No. 100
SECTION 100 ETHICS	Original Effective Date: March 11, 2008
SUBJECT GENERAL ETHICS POLICY	Page 2 of 8 Effective Date: May 15, 2015

B. CONFLICTS OF INTEREST

As a political subdivision of the State of Arizona, the Phoenix IDA is subject to and must comply with Arizona's Conflict of Interest Laws. The Phoenix IDA considers conflicts of interest a very important ethical consideration that requires its own detailed policy. (See Governance Policy No. 101)

C. CONTRACTS WITH THE CITY

Arizona law prohibits any member of the Board of Directors, the Executive Director or employee of the Phoenix IDA who has, or whose relative has, "a substantial interest in any contract, sale, purchase, or service to" the Phoenix IDA from participating in any way with the transaction. See A.R.S. §38-503 (A).

Comment: As with other conflicts of interest, any member of the Board of Directors, the Executive Director or employee of the Phoenix IDA in such a situation must (i) make known the substantial interest involved, and (ii) refrain from voting upon or otherwise participating in the transaction or the making of such contract or sale.

D. DISCLOSURE OF CONFIDENTIAL INFORMATION

Arizona law provides that, during an individual's employment or service with the Phoenix IDA and for two years thereafter, no such individual may disclose or use confidential information without appropriate authorization. See A.R.S. §38-504(B). "Confidential information" means any and all information which is not generally known but which becomes known as a consequence of the individual's employment or service with the Phoenix IDA, whether relating to the Phoenix IDA or a third party, whether oral or in writing, and whether or not marked "confidential", "proprietary" or "private." "Confidential information" does not include: (i) information that was generally available to the public at the time of disclosure; (ii) information that later becomes publicly known other than through the individual's actions; or (iii) information that was already known to the individual before he/she learned it from or through his/her relationship with the Phoenix IDA. Moreover, if during the individual's employment or service with the Phoenix IDA, such individual learns information that constitutes a trade secret, he/she shall be obligated to maintain the secrecy of the information for so long as the information constitutes a trade secret,

The Industrial Development Authority of the City of Phoenix, Arizona

GOVERNANCE POLICY	No. 100
SECTION 100 ETHICS	Original Effective Date: March 11, 2008
SUBJECT GENERAL ETHICS POLICY	Page 3 of 8 Effective Date: May 15, 2015

but in no case for less than two years after the employment or service ends, unless the Phoenix IDA authorizes him/her to reveal information.

Comment: Members of the Board of Directors, the Executive Director and employees of the Phoenix IDA may have access to important non-public information regarding the property, operations, policies or affairs of the Phoenix IDA and/or of the City of Phoenix. Such information may concern real estate transactions, expansion of public facilities or other City projects. The leaking of this inside information may benefit a few at the expense of a possible monetary loss to the Phoenix IDA or the City and a deterioration of public confidence. If a member of the Board of Directors, the Executive Director or employee of the Phoenix IDA are privy to confidential information, such individual may not disclose that information to any private citizen and should disclose it to other public employees only on a “need to know” basis.

E. DISCRIMINATION

Chapter XI, Section 2 of the City Charter provides: “No person shall be appointed to, removed from or in any way favored or discriminated against with respect to any city position because of race, color, ancestry, national origin, sex, political or religious opinions or affiliations.” Illegal discrimination on the basis of sexual orientation, age, marital status, pregnancy, disability, citizenship status, veteran status, or military obligation or any other basis prohibited by law is also forbidden. Harassment on the basis of sex is a violation of Title VII of the U.S. Civil Rights Act of 1964, as amended. The United States Equal Employment Opportunity Commission (EEOC) defines sexual harassment as “unwelcome” sexual advances, requests for sexual favors, and other verbal or physical conduct of a sexual nature when: 1) submission to such conduct is made wither explicitly or implicitly a term or condition of an individual's employment; 2) submission to or rejection of such conduct is used as the basis for employment decisions affecting an individual; or 3) such conduct has the purpose or effect of unreasonably interfering with an individual's work performance or creating an intimidating, hostile or offensive work environment.

Comment: All people must be recognized, honored and mutually respected. The United States and Arizona Constitutions, as well as numerous federal, state and local laws, outlaw various forms of discrimination. The Phoenix IDA should

The Industrial Development Authority of the City of Phoenix, Arizona

GOVERNANCE POLICY	No. 100
SECTION 100	Original Effective Date: March 11, 2008
ETHICS	Page 4 of 8
SUBJECT	Effective Date: May 15, 2015
GENERAL ETHICS POLICY	

make available to every person – whether they are applying for a Board position or employment position of the Phoenix IDA – every consideration, treatment, and advantage or favor that is the general practice to make available to all citizens. The equality of opportunity to enter into public service, besides being the object of various federal, state and local laws, is a central factor in achieving efficient public service and good morale. The Phoenix IDA promotes an environment where all members, employees and citizens are respected and valued.

F. EMPLOYMENT

1. Representing Private Interests Before the Phoenix IDA: For twelve months following the termination of a person’s service as a member of the Board of Directors, or employment with the Phoenix IDA, Arizona law prohibits such individuals from representing another person for compensation before the Phoenix IDA concerning any matter with which that individual, during their time of service to the Phoenix IDA, was directly concerned and personally participated in by a substantial and material exercise of administrative discretion. See A.R.S. §38-504(A).

Comment: Members of the Board of Directors, the Executive Director and employees of the Phoenix IDA may appear before the Phoenix IDA on behalf of constituents in the course of performing duties as a representative of the electorate or in the performance of public or civil obligations, as long as they are not representing any private person, group or interest for compensation that is contingent on such activity.

2. Employment of Relatives: Arizona law prohibits members of the Board of Directors, the Executive Director and employees of the Phoenix IDA from being involved in the appointment, hiring or supervision of a relative. See A.R.S. §38-481 and A.R. §2.91.

Comment: Because hiring and supervising a relative is a special type of a conflict of interest, it must be avoided.

The Industrial Development Authority of the City of Phoenix, Arizona

GOVERNANCE POLICY	No. 100
SECTION 100 ETHICS	Original Effective Date: March 11, 2008
SUBJECT GENERAL ETHICS POLICY	Page 5 of 8 Effective Date: May 15, 2015

G. GIFTS, FAVORS AND EXTRA COMPENSATION

Neither any member of the Board of Directors, the Executive Director or any employee of the Phoenix IDA shall accept any gift, service or favor that would lead toward favoritism or the appearance of favoritism in any way.

Comment: Board Members or employees of the Phoenix IDA should not accept gifts (monetary or otherwise, such as a service, loan, thing or promise), gratuities, or favors from anyone for the performance of acts within the regular course of official duties. Board Members and employees of the Phoenix IDA should refuse any gifts or favors that reasonably may be interpreted to have been offered in order to influence a Phoenix IDA decision. Compensation for a Phoenix IDA employee performing that employee's duty is limited to salaries, fringe benefits and any personal satisfaction that such person may derive from doing a good job. While a Board Member or employee of the Phoenix IDA is the first to decide whether to accept any gift, such person must recognize that others will decide if there is "the appearance of favoritism" for such person having accepted a gift. Finally, Board Members and employees of the Phoenix IDA should be wary of accepting any gifts or benefits from individuals doing business with the Phoenix IDA or the City or whose financial interests are affected by Phoenix IDA action.

1. Board Members and employees of the Phoenix IDA must consider ethical principles before accepting personal gifts of entertainment and sports/athletic activities.

Comment: After the above gift policy is applied, if a Board Member or employee of the Phoenix IDA accepts the entertainment or sports/athletic activity gift and does not pay for it, such Board Member or employee must declare the gift with the President of the Board, within two working days, using a "Declaration Form." Gifts must be declared regardless of whether the gifts are actually used by the Board Member or employee. If the President of the Board accepts the entertainment or sports/athletic gift and does not pay for it, the President must declare the gift with the Vice President of the Board.

The Industrial Development Authority of the City of Phoenix, Arizona

GOVERNANCE POLICY	No. 100
SECTION 100 ETHICS	Original Effective Date: March 11, 2008
SUBJECT GENERAL ETHICS POLICY	Page 6 of 8 Effective Date: May 15, 2015

There are three examples of gifts that do not require declaration:

- a. A personal gift from a friend or relative, unless that friend or relative has done business with the Phoenix IDA, is doing business with the Phoenix IDA or is seeking to do business with the Phoenix IDA.
- b. Winning or receiving a promotional gift from a community business, where the opportunity to win/receive the gift is open to the community in general.
- c. Board Members or employees of the Phoenix IDA who pay for a ticket or elect to make a charitable contribution in the name of the donor for the face value of the gift do not need to file a declaration.
- d. Acknowledgements of voluntary service from the Phoenix IDA.
- e. All other gifts accepted must be declared regardless of whether the Board Member or employee of the Phoenix IDA personally used the gift.

H. POLITICAL ACTIVITY

As citizens, Board Members and employees of the Phoenix IDA can and should exercise their rights to register and vote in all elections including City elective offices. The City Attorney, in opinion No. 60-012, determined that the provisions of Chapter XXV, Section 11 of the City Charter, do not apply to citizen members of City boards and commissions and, therefore, Board Members may participate in political campaigns for City elective officials.

I. PUBLIC ACCESS: OPEN MEETINGS AND PUBLIC RECORDS

Numerous Arizona and City laws require that meetings of public bodies be open to the public and that public records be available for inspection. See Open Meeting Laws (A.R.S. §§38-431 through 431.09 and City Charter Ch. 4 & 5) and Public Records Laws (A.R.S. §§39-121 through 121.03 and City Charter Ch. 4 & 21).

Comment: As declared in state statute, it is the official public policy of Arizona that meetings of public bodies be conducted openly. Also, Arizona law allows

The Industrial Development Authority of the City of Phoenix, Arizona

GOVERNANCE POLICY	No. 100
SECTION 100 ETHICS	Original Effective Date: March 11, 2008
SUBJECT GENERAL ETHICS POLICY	Page 7 of 8 Effective Date: May 15, 2015

broad access to public records. Open government gives the public confidence that public affairs are being performed properly.

J. USE OF EQUIPMENT, FACILITIES, OR PERSONNEL FOR PRIVATE GAIN

Members of the Board of Directors, the Executive Director and employees of the Phoenix IDA should not use Phoenix IDA or City facilities, equipment, personnel or supplies for private purposes, except to the extent they are lawfully available to the public.

Comment: Public respect for its government is weakened when Phoenix IDA-owned or City-owned facilities and equipment are used by members of the Board of Directors, the Executive Director or employees of the Phoenix IDA for personal gain. Phoenix IDA or City office supplies, work materials and equipment are to be used only for the Phoenix IDA work. Taking Phoenix IDA or City goods for private use is not a “fringe benefit,” it is stealing. See A.R.S. §13-1802. Also, it is improper (and maybe unlawful) for supervisors to use subordinates for their personal benefit. Finally, members of the Board of Directors, the Executive Director and employees of the Phoenix IDA should avoid waste of public supplies and equipment.

K. WHISTLEBLOWER POLICY

The Phoenix IDA promotes ethical conduct, transparency and compliance with the law. Should any individual know of, or have a suspicion about, illegal or unethical conduct in connection with the finances or other aspect of the Phoenix IDA's operations, that individual should inform the President of the Board of Directors. If the alleged wrongdoing concerns the President, then another officer or director of the Phoenix IDA should be notified instead.


Should the President or another officer or director of the Phoenix IDA receive information regarding alleged illegal or unethical conduct in connection with the finances or other aspect of operations, those officers or directors shall inform the full Board of Directors. The Board of Directors shall investigate all credible allegations at all times respecting the privacy and reputation of individuals involved.

The Industrial Development Authority of the City of Phoenix, Arizona

GOVERNANCE POLICY	No. 100
SECTION 100 ETHICS	Original Effective Date: March 11, 2008
SUBJECT GENERAL ETHICS POLICY	Page 8 of 8 Effective Date: May 15, 2015

There will be no punishment or other retaliation for the reporting of conduct pursuant to this policy. If the person providing the information requests anonymity, this request will be respected to the extent that doing so does not impede any investigation.

APPROVED:



Sal Rivera, Secretary
The Industrial Development Authority of
the City of Phoenix, Arizona

The Industrial Development Authority of the City of Phoenix, Arizona

GOVERNANCE POLICY	No. 101
SECTION 100 ETHICS	Original Effective Date: March 11, 2008
SUBJECT CONFLICT OF INTEREST POLICY	Page 1 of 2 Effective Date: May 15, 2015

This document sets forth the conflict of interest policy (the “Policy”) of The Industrial Development Authority of the City of Phoenix, Arizona (the “Phoenix IDA”). The Policy is intended to guide the Phoenix IDA’s Board of Directors, the Executive Director, and Phoenix IDA employees whenever a director, officer or management has a financial or personal interest in any matter coming before the board of directors, thus achieving the highest level of transparency and accountability.

A. CONFLICT OF INTEREST AND INDUCEMENT

Members of the Board of Directors of the Phoenix IDA, the Executive Director, and employees of the Phoenix IDA are prohibited from receiving compensation of any kind from vendors, realtors, brokers, contractors, mortgage lenders, clients, or any similar entities or individuals for the purpose of receiving preferential treatment of any kind.

“Kickback” means any money, fee, commission, credit, gift, gratuity, object of value, offer of employment, or compensation of any kind which is provided, directly or indirectly, to any member of the Board of Directors, the Executive Director or Phoenix IDA employee for the purpose of improperly obtaining or rewarding favorable treatment in connection with grant assistance programs, client referrals or contacts.

The Phoenix IDA prohibits members of the Board of Directors, the Executive Director and any Phoenix IDA employee from soliciting, accepting, or attempting to accept any kickbacks. The Phoenix IDA also prohibits vendors, realtors, brokers, contractors, mortgage lenders, clients, or any similar entities or individuals from providing or attempting to provide any kickbacks to members of the Board of Directors, the Executive Director or Phoenix IDA employees.

Phoenix IDA employees will be immediately terminated from employment if it is determined that they are soliciting, accepting, or attempting to accept any kickbacks. Any vendors, realtors, brokers, contractors, mortgage lenders, clients, or any similar entities or individual in violation of this Policy will be prohibited from doing business with the Phoenix IDA. Finally, individuals or entities determined to be engaging in kickback practices may also be subject to additional civil or criminal penalties as provided under Arizona State Revised statutes and U.S. law.

The Industrial Development Authority of the City of Phoenix, Arizona

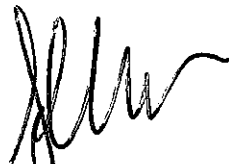
GOVERNANCE POLICY	No. 101
SECTION 100 ETHICS	Original Effective Date: March 11, 2008
SUBJECT CONFLICT OF INTEREST POLICY	Page 2 of 2 Effective Date: May 15, 2015

B. CONFLICT OF INTEREST

Situations of actual or potential conflict of interest are to be avoided by all members of the Board of Directors, the Executive Director and employees of the Phoenix IDA. A conflict of interest may exist when any such individual's personal activities or financial affairs adversely influence such individual's judgment or performance of duties for the Phoenix IDA. An actual or potential conflict of interest occurs when such an individual is in a position to influence a decision that may result in a personal gain for that individual or for a relative or friend as a result of the Phoenix IDA business dealing. Personal involvement with a competitor, supplier or subordinate employee of the Phoenix IDA, which impairs an employee's ability to exercise good judgment on behalf of the Phoenix IDA, creates an actual or potential conflict of interest.

Except for gifts allowed under subsection G of the "General Ethics Policy: Gifts, Favors, and Extra Compensation," no gifts or gratuities, unless deemed to be of minimal value, shall be accepted by the Executive Director, staff or any member of the Board of Directors from any individual or businesses that is in any way associated with the Phoenix IDA. For purposes of this paragraph, minimal value shall be deemed as \$25.00.

APPROVED:



Sal Rivera, Secretary
The Industrial Development Authority of
the City of Phoenix, Arizona

The Industrial Development Authority of the City of Phoenix, Arizona

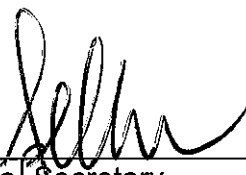
GOVERNANCE POLICY	No. 200
SECTION 200 FINANCIAL, INVESTMENTS, AND LENDING	Original Effective Date: March 11, 2008
SUBJECT FAIR LENDING POLICY STATEMENT	Page 1 of 1 Effective Date: May 15, 2015

This document sets forth the fair lending policy statement (the "Policy") of The Industrial Development Authority of the City of Phoenix, Arizona (the "Phoenix IDA"). The inclusion of this Policy in our Governance Policies, reinforces our dedication to providing equal access to credit and equal treatment of all credit applicants.

A. OBJECTIVE

The Phoenix IDA is committed to ensuring that all loan applications are treated fairly, without unlawful regard to race, color, national origin, gender, religion, age, marital status, sexual orientation, disability, familial status, citizenship status, veteran status or military obligations or any other basis prohibited by law.

APPROVED BY:



Sal Rivera, Secretary
The Industrial Development Authority of
the City of Phoenix, Arizona

The Industrial Development Authority of the City of Phoenix, Arizona

GOVERNANCE POLICY	No. 201
SECTION 200 FINANCIAL, INVESTMENT AND LENDING	Original Effective Date: May 12, 2011
SUBJECT FINANCIAL POLICY	Page 1 of 4 Effective Date: May 15, 2015

This document sets forth the financial policy (the "Policy") of The Industrial Development Authority of the City of Phoenix, Arizona (the "Phoenix IDA"). The Policy is intended to guide the Phoenix IDA's Board of Directors, Executive Director and employees in establishing financial goals and objectives, making financial decisions, reporting the financial status of the Phoenix IDA, and managing the Phoenix IDA's funds to achieve the highest level of transparency and accountability with respect to the Phoenix IDA's financial operations.

A. GENERAL POLICIES

1. Accounting Method: The Phoenix IDA operates on the accrual basis of accounting and in accordance with generally accepted accounting principles.
2. Accounting Procedures: It is the policy of the Phoenix IDA that accounting procedures will be reviewed and maintained by the Executive Director to ensure that accounting principles generally accepted in the United States of America as applied to a governmental entity are followed in support of this Financial Policy. These procedures cover accounting for all assets, liabilities, equity, income and expenses, and allow for accounting entries, summaries, reconciliations and reporting to be performed by Phoenix IDA staff, an outside accounting firm or a combination of both.
3. Chart of Accounts: It is the policy of the Phoenix IDA to maintain a chart of accounts. All employees, staff or advisors involved with account coding or budgetary responsibilities will be issued a chart of accounts, and the chart of accounts will be updated as needed.
4. Separate Program Funds: It is the policy of the Phoenix IDA that from time to time the Phoenix IDA may designate separate funds for its programs. The Phoenix IDA to designate such funds is vested in the Board. Separate funds may be restored to the Phoenix IDA's administrative fund either upon termination of the program or Board action.

The Industrial Development Authority of the City of Phoenix, Arizona

GOVERNANCE POLICY	No. 201
SECTION 200 FINANCIAL, INVESTMENT AND LENDING	Original Effective Date: May 12, 2011
SUBJECT FINANCIAL POLICY	Page 2 of 4 Effective Date: May 15, 2015

B. COLLECTIONS AND LOAN LOSS RESERVES

1. Collections: It is the policy of the Phoenix IDA to ensure that all available means of collecting accounts receivable have been exhausted before write-off procedures are initiated.
2. Loan Loss Reserves: Loans will be treated as zero percent (0%) in reserve if under 180 days in arrears, fifty percent (50%) in reserve if between 180 and 365 days in arrears, and one hundred percent (100%) in reserve if over 365 days in arrears. The Executive Director may reserve additional amounts related to other loans as needed. If a loan is deemed by the Executive Director to be uncollectible, interest will no longer be accrued.

C. CHECK APPROVAL AND SIGNING AUTHORITY

1. Check Approval: It is the policy of the Phoenix IDA that all requests for checks are approved by the Executive Director and documentation of approval is kept on record. In the absence of the Executive Director, or for reimbursements to the Executive Director or for payment of the Executive Director's credit card expenses, the Treasurer, the President of the Phoenix IDA or any other Board member designee of the President may approve check requests.
2. Check Signing Authority: It is the policy of the Phoenix IDA to give check signing authority to the Executive Director and other employees of the Phoenix IDA as designated by the Board. Checks can only be signed by a person not requesting the check. Checks issued for payment of the Phoenix IDA's debts over \$15,000 will require two signatures of individuals with current check signing authority. Individuals responsible for check preparation and bank reconciliation are prohibited from having check signing authority. The Phoenix IDA shall be responsible for keeping signature cards granting check signing authority current.

D. CREDIT CARDS

1. Credit Card Holder: It is the policy of the Phoenix IDA to issue a credit card to the Executive Director. Additional credit cards will be issued to the Phoenix IDA staff at the discretion of the Executive Director.

The Industrial Development Authority of the City of Phoenix, Arizona

GOVERNANCE POLICY	No. 201
SECTION 200 FINANCIAL, INVESTMENT AND LENDING	Original Effective Date: May 12, 2011
SUBJECT FINANCIAL POLICY	Page 3 of 4 Effective Date: May 15, 2015

2. Credit Card Use: The Executive Director shall remit a detailed description of all credit card expenses each month to the Phoenix IDA.
3. Credit Card Limit: The maximum credit card line of credit shall be \$5,000.00.

E. FINANCIAL STATEMENTS

The Executive Director will distribute the monthly financial statements to the Board following review by the Treasurer. An outside accounting firm may be engaged, at the Executive Director's discretion, to assist in preparation of a monthly financial statement compilation.

F. ANNUAL AUDIT

An audit will be performed at the close of the fiscal year by an independent accounting firm. The results of this audit will be presented to the Board by the Executive Director.

G. ANNUAL BUDGET

Annually, prior to the beginning of its fiscal year, the Phoenix IDA's Executive Director shall prepare a forecast of the Phoenix IDA's annual operating budget for the forthcoming fiscal year and present the forecast for Board approval. The forecast will include estimates and sources of income, operating expenses, and other expenses.

H. THREE YEAR OPERATING EXPENSE RESERVE

It is the policy of the Phoenix IDA to reserve, against the assets of the Phoenix IDA, an amount equal to three years of operating expenses. The purpose of this policy is to provide for ongoing expenses in the event of the Phoenix IDA's inability to collect any fees for up to three years.

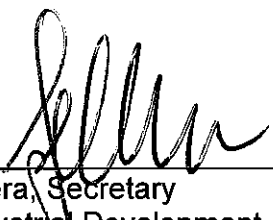
As part of the annual budget process, the Phoenix IDA's calculation of the upcoming year's operating expenses will be used to project expenses for the two succeeding years, adjusting for possible changes in costs or other identifiable factors. The

The Industrial Development Authority of the City of Phoenix, Arizona

GOVERNANCE POLICY	No. 201
SECTION 200 FINANCIAL, INVESTMENT AND LENDING	Original Effective Date: May 12, 2011
SUBJECT FINANCIAL POLICY	Page 4 of 4 Effective Date: May 15, 2015

Executive Director shall present this three year total for Board approval with the annual budget. On Board approval, this total will create a reserve against the net assets of the Phoenix IDA in the next fiscal year.

APPROVED:



Sal Rivera, Secretary
The Industrial Development Authority of
the City of Phoenix, Arizona

The Industrial Development Authority of the City of Phoenix, Arizona

GOVERNANCE POLICY	No. 202
SECTION 200 FINANCIAL, INVESTMENTS AND LENDING	Original Effective Date: May 12, 2011
SUBJECT INVESTMENT POLICY	Page 1 of 4 Effective Date: May 15, 2015

This document sets forth the investment policy (the "Policy") of The Industrial Development Authority of the City of Phoenix, Arizona (the "Phoenix IDA"). The Policy is intended to guide the Phoenix IDA's management in investing the Phoenix IDA's administrative funds and to guide the Phoenix IDA's Board of Directors in the oversight of such investments, thus achieving the highest level of transparency and accountability with respect to the Phoenix IDA's investment operations. The scope of the Policy is limited to investment of the Phoenix IDA's administrative funds and is not intended to cover investment of any funds held in trust accounts containing proceeds of bonds issued by the Phoenix IDA.

A. BACKGROUND

The Phoenix IDA earns income from bond issue fees, ongoing assessment fees, extensions of credit, bond redemptions, investments, and administrative fees.

B. STANDARD OF CARE

The Executive Director, and his/her designee, as administrators of the Phoenix IDA's monies, shall adhere to the "prudent person" standard when managing the Phoenix IDA's funds. Their duties must be performed with the care, skill, prudence and diligence that a prudent person acting in a like capacity would use in the conduct of an enterprise with like character and goals of the Phoenix IDA.

The Executive Director, and his/her designee, shall refrain from engaging in any activity that impairs (or has the potential to impair) his or her ability to make impartial investment decisions for the Phoenix IDA. The Executive Director, and his/her designee, shall disclose in writing to the Board of Directors any material financial interests as well as personal relationships existing with employees and/or officers of financial institutions conducting business with the Phoenix IDA.

The Industrial Development Authority of the City of Phoenix, Arizona

GOVERNANCE POLICY	No. 202
SECTION 200 FINANCIAL, INVESTMENTS AND LENDING	Original Effective Date: May 12, 2011
SUBJECT INVESTMENT POLICY	Page 2 of 4 Effective Date: May 15, 2015

C. GOALS

The following are the Phoenix IDA's goals as they relate to its investments in marketable securities, listed in order of priority:

1. Safety of principal: Safety of principal is the Phoenix IDA's most important investment policy goal. Investments shall be made with the primary aim of avoiding loss of principal.
2. Liquidity: An adequate amount of funds shall remain liquid in order to meet anticipated cash disbursement requirements.
3. Rate of return: The Phoenix IDA seeks a rate of return consistent with its safety of principal and liquidity goals.

D. CASH MANAGEMENT

The Phoenix IDA shall meet its annual operating cash needs by depositing funds in insured bank accounts. To ensure maximum safety, the Phoenix IDA shall deposit, in aggregate, no more than the FDIC insurance limit (currently \$250,000) in any one insured institution that does not offer a program, or programs, such as that described in Section F. of this Policy. To the extent the FDIC, or other, insurance limit is reduced, the Phoenix IDA's aggregate deposit with any one insured institution shall be adjusted accordingly.

E. INVESTMENTS IN SECURITIES

Given the priority of safety of principal, the Phoenix IDA shall invest only in the following securities:

1. U.S. Treasury bills, notes and bonds.
2. Securities guaranteed, insured, or backed by the full faith and credit of the U.S. Government.

The Industrial Development Authority of the City of Phoenix, Arizona

GOVERNANCE POLICY	No. 202
SECTION 200 FINANCIAL, INVESTMENTS AND LENDING	Original Effective Date: May 12, 2011
SUBJECT INVESTMENT POLICY	Page 3 of 4 Effective Date: May 15, 2015

3. U.S. Government Agency Securities (Government Sponsored Enterprises) exclusive of mortgage-backed and commercial-backed securities.
4. Repurchase Agreements – All repurchase agreements require that a fixed rate of interest be paid and further require that related collateral be delivered versus payment to the Phoenix IDA’s custodian. Delivery price of collateral shall be at least 102% of the dollar price with collateral marked-to-market daily. Maximum maturity shall be one year.
5. Certificates of Deposit where maturing principal and interest do not exceed the \$250,000 FDIC deposit insurance limit (total deposits and maturing values of CDs in any institution should not exceed \$250,000 in aggregate, except as delineated in this section).
6. Private fixed-income obligations fully guaranteed by the United States (such as FDIC-backed assets).
7. Municipal obligations – Issuer must be a city, county, state, or other political subdivision created by a government act. If the obligation is short-term debt, then it must have a minimum “P1” rating by Moody’s and a minimum “A1” rating by S&P. If the obligation is long-term, then it must have a minimum “A1” unsecured rating by Moody’s and a minimum “A+” unsecured rating by S&P. Purchases will not be allowed for those issuers who are currently under review by either rating agency for possible downgrade of their debt rating.
8. Money Market Mutual Funds must be U.S. Government, U.S. Government Agencies, or Municipal Money Market Mutual Funds registered with the Securities and Exchange Commission pursuant to the Federal Investment Company Act of 1940. By prospectus or other fund statement of additional information, the funds shall only invest in investments that comply with this Policy’s requirements for authorized investments.
9. Bank deposits backed with a letter of credit (LOC) from a Government Sponsored Enterprise, such as a Federal Home Loan Bank (FHLB), that insures the funds in excess of the FDIC limit. The LOC would serve as the mechanism

The Industrial Development Authority of the City of Phoenix, Arizona

GOVERNANCE POLICY	No. 202
SECTION 200 FINANCIAL, INVESTMENTS AND LENDING	Original Effective Date: May 12, 2011
SUBJECT INVESTMENT POLICY	Page 4 of 4 Effective Date: May 15, 2015


by which the trustee would draw the insured funds to remit to the bank's insured account holders.

F. PROCEDURES

Below are key procedures to maximize the effectiveness of this Policy:

1. Reporting: The Executive Director should receive bank statements and securities holdings and performance reports not less than monthly.
2. Audit: A review of the Phoenix IDA's banking and investment activities shall be included in the Phoenix IDA's annual financial audit.
3. Oversight: Administration of banking and investment relationships shall be handled by the Executive Director and his/her designee. The Executive Director and the Phoenix IDA's Treasurer shall provide regular oversight of banking and investment activities. At least annually the Finance Committee shall receive a written and verbal report on investments and banking activities from the Executive Director, or his/her designee.

APPROVED:



Sal Rivera, Secretary
The Industrial Development Authority of
the City of Phoenix, Arizona

The Industrial Development Authority of the City of Phoenix, Arizona

GOVERNANCE POLICY	No. 203
SECTION 200 FINANCIAL, INVESTMENT AND LENDING	Original Effective Date: June 14, 2012
SUBJECT COMMUNITY IMPACT FUND INVESTMENT POLICY	Page 1 of 3 Effective Date: May 15, 2015

This document sets forth the community impact fund policy (the "Policy") of The Industrial Development Authority of the City of Phoenix, Arizona (the "Phoenix IDA"). The Policy is intended to guide the Phoenix IDA's Board of Directors, Community Impact Fund Committee ("Committee") and management in investing the Phoenix IDA's community impact funds and to guide the Phoenix IDA's Board of Directors in the oversight of such investments, thus achieving the highest level of transparency and accountability with respect to the Phoenix IDA's operations.

This Policy provides for investment in the community outside the Investment Policy. The scope of the Policy is limited to investment of the Phoenix IDA's funds allocated from the administrative fund to the community impact fund ("Fund") by the Board of Directors.

A. GENERAL

Community impact funds are to be directed for a public purpose to maximize community or social impact, while seeking a return on capital. Returns may be measured in traditional return on investment, such as interest on loans, or in other impacts, such as education, job creation, innovation, improving social services and similar non-traditional effects, or any combination of returns.

The Phoenix IDA may make impact investments directly or in collaboration with other lenders, nonprofit organizations, educational institutions, foundations, economic development groups or other governmental agencies. Recipients of community impact funds may be businesses, 501 (c) nonprofit corporations or other organizations whose mission is in keeping with the Policy.

B. GUIDELINES

Impact investments will follow these guidelines:

1. One hundred percent (100%) of the Fund's investments will be directed to organizations with projects in Arizona, at least 60% of which projects shall be in the city of Phoenix.
2. No more than 10% of the Fund's total allocation shall be actively invested with one organization.

The Industrial Development Authority of the City of Phoenix, Arizona

GOVERNANCE POLICY	No. 203
SECTION 200 FINANCIAL, INVESTMENT AND LENDING	Original Effective Date: June 14, 2012
SUBJECT COMMUNITY IMPACT FUND INVESTMENT POLICY	Page 2 of 3 Effective Date: May 15, 2015

3. Impact investments will be for no more than a seven (7) year period before the capital is to be returned.
4. Loan fees and interest rates are to be at market rates, with adjustment possible for social impact up to a 100% waiver of loan fee and/or a 50% reduction in the interest rate.
5. Collection of receivables and loan loss reserves for impact investments are governed by those provisions in the Financial Policy.
6. Proceeds from the Fund's impact investments will be treated as operating revenues and maintained in the administrative fund.
7. Exceptions to any requirements of the Policy may be made on a case-by-case basis by the Committee.

C. PROCEDURES

Below are key procedures to maximize the effectiveness of this Policy:

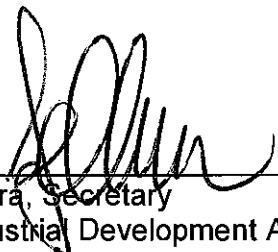
1. Multiple similar impact investments ("Programs"), such as the loan participation program, shall be approved by the Board of Directors. The Board of Directors may delegate approval of individual Program investments to the Committee or to the Executive Director.
2. The Board of Directors shall approve all individual non-Program impact investments over \$100,000.
3. The Committee may approve any individual non-Program impact investment up to \$100,000 and may delegate approval of individual non-Program impact investments up to \$50,000 to the Executive Director.
4. The Executive Director is delegated signing authority for all related documents on approved impact investments. No authorization is given in this Policy to conflict with the check signing authority provided by the Financial Policy.
5. Administration of impact investment relationships shall be handled by the Executive Director and his/her designee. The Executive Director and the

The Industrial Development Authority of the City of Phoenix, Arizona

GOVERNANCE POLICY	No. 203
SECTION 200 FINANCIAL, INVESTMENT AND LENDING	Original Effective Date: June 14, 2012
SUBJECT COMMUNITY IMPACT FUND INVESTMENT POLICY	Page 3 of 3 Effective Date: May 15, 2015

Committee chairperson shall provide regular oversight of Fund impact investments. At least annually the Committee shall receive a written and verbal report on Fund impact investments from the Executive Director, or his/her designee.

APPROVED:



Sal Rivera, Secretary
The Industrial Development Authority of
the City of Phoenix, Arizona

The Industrial Development Authority of the City of Phoenix, Arizona

GOVERNANCE POLICY	No. 300
SECTION 300 BUSINESS AND TRAVEL EXPENSES	Original Effective Date: March 11, 2008
SUBJECT EXPENSE REIMBURSEMENT POLICY	Page 1 of 2 Effective Date: May 15, 2015

This document sets forth the financial policy (the "Policy") of The Industrial Development Authority of the City of Phoenix, Arizona (the "Phoenix IDA"). The Policy is intended to guide the Phoenix IDA's Board of Directors, Executive Director and employees in establishing financial goals and objectives, making financial decisions, reporting the financial status of the Phoenix IDA, and managing the Phoenix IDA's funds to achieve the highest level of transparency and accountability with respect to the Phoenix IDA's financial operations.

A. GENERAL POLICIES

The Industrial Development Authority of the City of Phoenix, Arizona (the "Phoenix IDA") is made up of a Board of Directors (the "Board") which consists of not less than three or more than nine members with a term of six years each. The Phoenix IDA also employs an Executive Director and additional employees.

All reasonable expenses incurred by the Executive Director or Phoenix IDA employees while representing the Phoenix IDA are reimbursable at the discretion of the Phoenix IDA or appropriate officer. These include restaurant-type expenditures while meeting members of the Board, staff, or otherwise conducting Phoenix IDA business. This also includes mileage for trips taken while acting on behalf of the Phoenix IDA.

Travel expenditures are reimbursable for members of the Board, the Executive Director or Phoenix IDA employees, and do not include any personal expenditures incurred while attending events on Phoenix IDA business. Travel expenses for accompanying spouses, friends, etc. are not reimbursable.


Commuting expenses to Phoenix IDA Board or Committee meetings or to the workplace are not reimbursable. Otherwise, mileage is reimbursable at the standard mileage rates published by the IRS from time to time. Members of the Board, the Executive Director and Phoenix IDA employees are required to provide information about auto insurance coverage and update such information annually or whenever changes are made to such coverage. No reimbursement will be made for auto insurance expenses.

The Industrial Development Authority of the City of Phoenix, Arizona

GOVERNANCE POLICY	No. 300
SECTION 300 BUSINESS AND TRAVEL EXPENSES	Original Effective Date: March 11, 2008
SUBJECT EXPENSE REIMBURSEMENT POLICY	Page 2 of 2 Effective Date: May 15, 2015

Requests for travel advances may be made, but generally must be estimated by budget line item if in excess of \$500.00. To the extent advances exceed actual expenditures (receipts must be submitted upon return from the trip), the member of the Board the Executive Director or the Phoenix IDA employee must reimburse the Phoenix IDA the difference. Actual expenses incurred in excess of any advance will be reimbursed by the Phoenix IDA.

APPROVED:



Sal Rivera, Secretary
The Industrial Development Authority of
the City of Phoenix, Arizona

Policy Review History

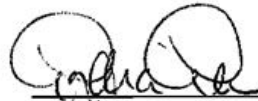
- **May 14, 2015:** Board of Directors adopts revisions to governance policies in full.
- **May 6, 2015:** Executive Committee reviews/approves minor revisions to policies: 100, 101, 200, 203 and 300
- **May 1, 2015:** Finance Committee reviews/approves minor revisions to policies: 201 and 202
- **June 9, 2014:** Executive Committee reviews/approves minor revisions to policy: 200
- **May 29, 2013:** CIF Committee reviews/approves minor revisions to policy: 203
- **April 30, 2013:** Finance Committee reviews/approves minor revisions to policies: 201 and 202
- **February 6, 2013:** Executive Committee reviews/approves minor revisions to policies: 100, 101 and 300
- **June 14, 2012:** Board of Directors adopts new policy: 203
- **May 22, 2012:** CIF Committee reviews draft of new policy: 203
- **February 9, 2012:** Board of Directors approves amended policies: 100, 101, 201, 202 and 300
- **February 1, 2012:** Executive Committee and legal counsel review policy changes. Committee recommends Board of Directors approval of amendments to policies: 100, 101, 200, 201, 202 and 300. No changes recommended: 200

PROCEDURES

Below is a key procedure to maximize the effectiveness of these policies:

- No later than 24 months after the last review period, administrative staff shall evaluate policy(ies) and make recommendations, if any, to the respective Committee(s) regarding amendments or terminations. Material amendments to, or termination of, policy(ies) require action of the assigned Committee(s) and ratification of the Board of Directors. Governance Policies shall remain in effect until terminated by the Board of Directors.

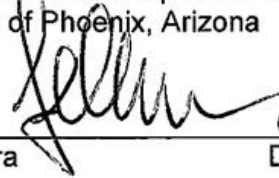
APPROVED BY:



Lydia Lee Date
Community Relations Administrator
The Industrial Development Authority of
the City of Phoenix, Arizona



Juan Salgado Date
Executive Director
The Industrial Development Authority of
the City of Phoenix, Arizona



Sal Rivera Date
Secretary
The Industrial Development Authority of
the City of Phoenix, Arizona



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Board of Directors
The Industrial Development Authority of The City of Phoenix, Arizona
Phoenix, Arizona

We have audited the financial statements of The Industrial Development Authority of The City of Phoenix, Arizona as of and for the year ended June 30, 2015, and have issued our report thereon dated October 30, 2015. We have previously communicated to you information about our responsibilities under auditing standards generally accepted in the United States of America and Government Auditing Standards, as well as certain information related to the planned scope and timing of our audit. Professional standards also require that we communicate to you the following information related to our audit.

Significant audit findings

Qualitative aspects of accounting practices

Accounting policies

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by The Industrial Development Authority of The City of Phoenix, Arizona are described in Note 1 to the financial statements.

No new accounting policies were adopted and the application of existing policies was not changed during the year.

We noted no transactions entered into by the entity during the year for which there was a lack of authoritative guidance or consensus. All significant transactions were recognized in the financial statements in the proper period.

Accounting estimates

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimate affecting the financial statements was management's estimate of allowance for doubtful notes receivable balances:

- Management determines the allowance for doubtful notes receivable by identifying troubled accounts as well as evaluating receivables and considering the entity's financial condition, credit history, and current economic conditions. Our conclusion regarding the reasonableness of the estimate for the allowance for doubtful accounts was based primarily on the entity's history of subsequent collections and current period write-offs.

Financial statement disclosures

Certain financial statement disclosures are particularly sensitive because of their significance to financial statement users. There were no particularly sensitive financial statement disclosures.

The financial statement disclosures are considered neutral, consistent, and clear.



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Difficulties encountered in performing the audit

We encountered no difficulties in dealing with management in performing and completing our audit.

Uncorrected misstatements

Professional standards require us to accumulate all misstatements identified during the audit, other than those that were clearly trivial, and communicate them to the appropriate level of management. Management did not identify and we did not notify them of any uncorrected financial statement misstatements.

Corrected misstatements

Management did not identify and we did not notify them of any financial statement misstatements detected as a result of audit procedures.

Disagreements with management

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditors' report. No such disagreements arose during our audit.

Management representations

We have requested certain representations from management that are included in the attached management representation letter dated October 30, 2015.

Management consultations with other independent accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the entity's financial statements or a determination of the type of auditors' opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Significant issues discussed with management prior to engagement

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to engagement as the entity's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our engagement.

Our auditors' opinion, the audited financial statements, and the notes to financial statements should only be used in their entirety. Inclusion of the audited financial statements in a document you prepare, such as an annual report, should be done only with our prior approval and review of the document.

Other information in documents containing audited financial statements

With respect to the required supplementary information (RSI) accompanying the financial statements, we made certain inquiries of management about the methods of preparing the RSI, including whether the RSI has been measured and presented in accordance with prescribed guidelines, whether the methods of measurement and preparation have been changed from the prior period and the reasons for any such changes, and whether there were any significant assumptions or interpretations underlying the measurement or presentation of the RSI. We compared the RSI for consistency with management's responses to the foregoing inquiries, the basic financial statements, and other knowledge obtained during the audit of the basic financial statements. Because these limited procedures do not provide sufficient evidence, we did not express an opinion or provide any assurance on the RSI.

* * * *

This communication is intended solely for the information and use of the Board of Directors and management of The Industrial Development Authority of The City of Phoenix, Arizona and is not intended to be, and should not be, used by anyone other than these specified parties.

CliftonLarsonAllen LLP

CliftonLarsonAllen LLP

Phoenix, Arizona
October 30, 2015

Attachment



October 30, 2015

CliftonLarsonAllen LLP
20 East Thomas Road, Suite 2300
Phoenix, Arizona 85012-3111

This representation letter is provided in connection with your audit of the statements of assets, liabilities and net position of The Industrial Development Authority of the City of Phoenix, Arizona (Phoenix IDA) as of June 30, 2015 and the related statements of revenues, expenses and changes in net position, and cash flows for the year then ended, and the related notes to the financial statements, for the purpose of expressing an opinion on whether the financial statements are presented fairly, in all material respects, in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP).

Certain representations in this letter are described as being limited to matters that are material. Items are considered material, regardless of size, if they involve an omission or misstatement of accounting information that, in light of surrounding circumstances, makes it probable that the judgment of a reasonable person relying on the information would be changed or influenced by the omission or misstatement.

We confirm, to the best of our knowledge and belief, as of October 30, 2015, the following representations made to you during your audit.

Financial Statements

- We have fulfilled our responsibilities, as set out in the terms of the audit engagement letter dated May 5, 2015, for the preparation and fair presentation of the financial statements in accordance with U.S. GAAP. The financial statements include all properly classified funds and other financial information of the primary government required by generally accepted accounting principles to be included in the financial reporting entity.
- We acknowledge and have fulfilled our responsibility for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.
- We acknowledge our responsibility for the design, implementation, and maintenance of internal control to prevent and detect fraud.
- We have identified all accounting estimates that could be material to the financial statements, including the key factors and significant assumptions used in making those estimates, and we believe the estimates (including those measured at fair value) and the significant assumptions used in making those accounting estimates are reasonable.
- Significant estimates have been appropriately accounted for and disclosed in accordance with the requirements of U.S. GAAP. Significant estimates are estimates at the financial statement date that could change materially within the next year.

- Related party relationships and transactions, including, but not limited to, revenues, expenditures/expenses, loans, transfers, leasing arrangements, and guarantees, and amounts receivable from or payable to related parties have been appropriately accounted for and disclosed in accordance with the requirements of U.S. GAAP.
- No events, including instances of noncompliance, have occurred subsequent to the financial statement date and through the date of this letter that would require adjustment to, or disclosure in, the financial statements.
- We have not identified or been notified of any uncorrected financial statement misstatements.
- We are not aware of any pending or threatened litigation, claims, or assessments or unasserted claims or assessments that are required to be accrued or disclosed in the financial statements in accordance with U.S. GAAP, and we have not consulted a lawyer concerning litigation, claims, or assessments through the date of this letter.
- Guarantees, whether written or oral, under which the entity is contingently liable, if any, have been properly recorded or disclosed in accordance with U.S. GAAP.
- Arrangements with financial institutions involving repurchase, reverse repurchase, or securities lending agreements, compensating balances, or other arrangements involving restrictions on cash balances and line-of-credit or similar arrangements, have been properly recorded or disclosed in the financial statements.
- Receivables recorded in the financial statements represent valid claims against debtors for transactions arising on or before the financial statement date and have been reduced to their estimated net realizable value.
- We have no plans or intentions that may materially affect the carrying value or classification of assets, liabilities, or equity.

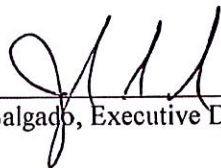
Information Provided

- We have provided you with:
 - Access to all information, of which we are aware, that is relevant to the preparation and fair presentation of the financial statements such as records, documentation, and other matters.
 - Additional information that you have requested from us for the purpose of the audit.
 - Unrestricted access to persons within the entity from whom you determined it necessary to obtain audit evidence.
 - Complete minutes of the meetings of the governing board and related committees, or summaries of actions of recent meetings for which minutes have not yet been prepared.
 - All communications from regulatory agencies, grantors, lenders, and other funding sources concerning noncompliance with, or deficiencies in, financial reporting practices.

- All communications from regulatory agencies, grantors, lenders, and other funding sources concerning noncompliance with the provisions of laws, regulations, contracts, and grant agreements.
- Access to all audit or relevant monitoring reports, if any, received from funding sources.
- All material transactions have been recorded in the accounting records and are reflected in the financial statements.
- We have disclosed to you the results of our assessment of the risk that the financial statements may be materially misstated as a result of fraud.
- We have no knowledge of any fraud or suspected fraud that affects the entity and involves:
 - Management;
 - Employees who have significant roles in internal control; or
 - Others when the fraud could have a material effect on the financial statements.
- We have no knowledge of any allegations of fraud, or suspected fraud, affecting the entity's financial statements communicated by employees, former employees, grantors, regulators, or others.
- We have no knowledge of any instances of noncompliance or suspected noncompliance with laws and regulations and provisions of contracts and grant agreements, or abuse whose effects should be considered when preparing financial statements.
- We believe that all material expenditures that have been deferred to future periods will be recoverable.
- There are no other material liabilities or gain or loss contingencies that are required to be accrued or disclosed in accordance with U.S. GAAP.
- We have disclosed to you the identity of the entity's related parties and all the related party relationships and transactions of which we are aware.
- The entity has satisfactory title to all owned assets, and there are no liens or encumbrances on such assets, nor has any asset been pledged as collateral, except as made known to you and disclosed in the financial statements.
- We have a process to track the status of audit findings and recommendations.
- We have identified to you any previous audits, attestation engagements, and other studies related to the audit objectives and whether related recommendations have been implemented.

- We are responsible for compliance with the laws, regulations, and provisions of contracts and grant agreements applicable to the Phoenix IDA, including tax or debt limits and debt contracts; and we have identified and disclosed to you all laws, regulations, and provisions of contracts and grant agreements that we believe have a direct and material effect on the determination of financial statement amounts or other financial data significant to the audit objectives, including legal and contractual provisions for reporting specific activities in separate funds.
- There are no violations or possible violations of budget ordinances, laws and regulations (including those pertaining to adopting, approving, and amending budgets), provisions of contracts and grant agreements, tax or debt limits, and any related debt covenants whose effects should be considered for disclosure in the financial statements, or as a basis for recording a loss contingency, or for reporting on noncompliance.
- The entity has complied with all aspects of contractual or grant agreements that would have a material effect on the financial statements in the event of noncompliance.
- We have complied with all restrictions on resources and all aspects of contractual and grant agreements that would have a material effect on the financial statements in the event of noncompliance.
- We are responsible for determining whether we have received, expended, or otherwise been the beneficiary of any federal awards during the period of this audit. No federal award, received directly from federal agencies or indirectly as a subrecipient, was expended in an amount that cumulatively totals from all sources \$500,000 or more. For this representation, "award" means financial assistance and federal cost-reimbursement contracts that non-federal entities receive directly from federal awarding agencies or indirectly from pass-through entities. It does not include procurement contracts, user grants, or contracts used to buy goods or services from vendors.
- We have followed all applicable laws and regulations in adopting, approving, and amending budgets.
- The financial statements properly classify all funds and activities.
- Components of net position (net investment in capital assets; restricted; and unrestricted) and equity amounts are properly classified and, if applicable, approved.
- Provisions for uncollectible receivables have been properly identified and recorded.
- Deposits and investment securities and derivative instruments are properly classified as to risk and are properly valued and disclosed.
- We have appropriately disclosed the entity's policy regarding whether to first apply restricted or unrestricted resources when an expense is incurred for purposes for which both restricted and unrestricted net position is available and have determined that net position is properly recognized under the policy.
- We understand that you prepared the trial balance for use during the audit and that your preparation of the trial balance was limited to formatting information into a working trial balance based on management's chart of accounts.

- As part of your audit, you prepared the draft financial statements and related notes. We have designated an individual who possesses suitable skill, knowledge, and/or experience to understand and oversee your services; have made all management judgments and decisions; and have assumed all management responsibilities. We have evaluated the adequacy and results of the service. We have reviewed, approved, and accepted responsibility for those financial statements and related notes.



Juan Salgado, Executive Director



Murray Boess, Administrator

**THE INDUSTRIAL DEVELOPMENT AUTHORITY
OF THE CITY OF PHOENIX, ARIZONA
(A COMPONENT UNIT OF
THE CITY OF PHOENIX, ARIZONA)**

FINANCIAL STATEMENTS

YEAR ENDED JUNE 30, 2015

THE INDUSTRIAL DEVELOPMENT AUTHORITY OF THE CITY OF PHOENIX, ARIZONA
(A COMPONENT UNIT OF THE CITY OF PHOENIX, ARIZONA)
TABLE OF CONTENTS
JUNE 30, 2015

INDEPENDENT AUDITORS' REPORT	1
MANAGEMENT'S DISCUSSION AND ANALYSIS	3
FINANCIAL STATEMENTS	
STATEMENT OF NET POSITION	8
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION	9
STATEMENT OF CASH FLOWS	10
NOTES TO FINANCIAL STATEMENTS	11
REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS	18



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INDEPENDENT AUDITORS' REPORT

Board of Directors
The Industrial Development Authority of The City of Phoenix, Arizona
Phoenix, Arizona

Report on the Financial Statements

We have audited the accompanying statement of net position of The Industrial Development Authority of The City of Phoenix, Arizona as of June 30, 2015, and the related statements of revenues, expenses and changes in net position and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Industrial Development Authority of The City of Phoenix, Arizona, as of June 30, 2015, and the changes in its financial position and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

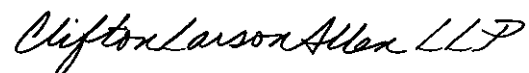
Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management discussion and analysis on pages 3 through 7 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 30, 2015, on our consideration of The Industrial Development Authority of The City of Phoenix's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the result of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering The Industrial Development Authority of The City of Phoenix's internal control over financial reporting and compliance.



Phoenix, Arizona
October 30, 2015

**THE INDUSTRIAL DEVELOPMENT AUTHORITY OF THE CITY OF PHOENIX
MANAGEMENT'S DISCUSSION AND ANALYSIS
YEAR ENDED JUNE 30, 2015**

We, The Industrial Development Authority of The City of Phoenix (Phoenix IDA), are pleased to provide an overview of our financial activities for the fiscal year ended June 30, 2015. The Management's Discussion and Analysis (MD&A) is intended to provide an objective and easy to read analysis of the Phoenix IDA's financial activities based on currently known facts, decisions and conditions. This discussion addresses current operational activities, the sources, uses, and changes in resources, service levels, limitations and significant economic factors. When referring to prior year data in this analysis that data is drawn from last year's audited financial report.

FINANCIAL HIGHLIGHTS

- ◆ The assets of the Phoenix IDA exceeded its liabilities at the close of the most recent fiscal year by \$20,420,046 (net position). All of this amount is unrestricted with the exception of \$14,155,000 and may be used to meet the Phoenix IDA's ongoing obligations to citizens and creditors. The Phoenix IDA Board has designated the \$14,155,000 for operating reserves, community development fund awards, and a fund for community investments where a return is expected on those investments.

- ◆ During the fiscal year, net position increased by \$2,262,959 compared to an increase in the previous year of \$1,512,928. As in previous years, sources of revenue included user assessments and other fees. The major revenue source is residential mortgage program income which increased by \$2,049,646 during the fiscal year. This increase is attributable to the fees earned for the Phoenix IDA's participation in the Home in Five Advantage mortgage origination program.

OVERVIEW OF THE FINANCIAL STATEMENTS

The financial section of the financial statements for the Phoenix IDA consists of this discussion and analysis and the basic financial statements. The basic financial statements include the fund financial statements and notes to the basic financial statements.

Fund Financial Statements

The fund financial statements focus on major funds of the Phoenix IDA. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Phoenix IDA, like state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. The one fund of Phoenix IDA is a proprietary fund which is explained below.

Proprietary Fund

The Phoenix IDA maintains one type of proprietary fund. *Enterprise funds* are used to report functions that are intended to recover all or a significant portion of their costs through user fees and charges (business-type activities). The Phoenix IDA uses an enterprise fund to account for its operations.

The statement of net position presents information on the Phoenix IDA's assets and liabilities, with the difference between the two reported as "net position". Over time, increases or decreases in net position may serve as useful indicators of whether the financial position of the Phoenix IDA is improving or deteriorating.

**THE INDUSTRIAL DEVELOPMENT AUTHORITY OF THE CITY OF PHOENIX
MANAGEMENT'S DISCUSSION AND ANALYSIS
YEAR ENDED JUNE 30, 2015**

The statement of revenues, expenses and changes in net position presents information on how the Phoenix IDA's net position changed during the fiscal year. All changes in net position are reported when the underlying event giving rise to the change occurs, regardless of the timing of the related cash flows in future fiscal periods.

The basic financial statements can be found on pages 8 - 10 of this report.

Notes to Basic Financial Statements

The notes to basic financial statements (pages 11 - 17) provide additional information that is essential to a full understanding of the data provided in the basic financial statements and should be read with the basic financial statements.

Financial Analysis

Net position may serve over time as useful indicators of a government's financial position. The following table reflects the condensed statement of net position of the Phoenix IDA for June 30, 2015 showing that assets exceeded liabilities by \$20,420,046.

The Industrial Development Authority of The City of Phoenix
Net Position
June 30, 2015 and 2014

	2015	2014
ASSETS		
Current Assets	\$ 4,753,843	\$ 2,992,067
Other Assets	15,807,521	15,357,710
Total Assets	20,561,364	18,349,777
 LIABILITIES		
Current Liabilities	141,318	192,690
 NET POSITION:		
Unrestricted	20,420,046	18,157,087
Total Liabilities and Net Position	\$ 20,561,364	\$ 18,349,777

All of the Phoenix IDA's net position of \$20,420,046 is unrestricted with the exception of \$14,155,000, as discussed above, and may be used to meet the Phoenix IDA's ongoing obligations to citizens and creditors.

**THE INDUSTRIAL DEVELOPMENT AUTHORITY OF THE CITY OF PHOENIX
MANAGEMENT'S DISCUSSION AND ANALYSIS
YEAR ENDED JUNE 30, 2015**

Overall, net position increased by \$2,262,959. Key elements of this increase are as follows:

The Industrial Development Authority of The City of Phoenix
Changes in Net Position
Fiscal Years Ended June 30, 2015 and 2014

	2015	2014
REVENUES		
Early bond redemption	\$ 85,731	\$ 146,484
User assessments	928,973	972,698
Residential mortgage program income	3,586,686	1,537,040
Fee income	221,115	121,951
Total Revenues	4,822,505	2,778,173
EXPENSES		
General and administration	1,022,090	965,984
Bond administration	9,778	11,667
Other programs	34,350	27,760
Community investment	1,512,000	311,365
Program and project development	100,250	64,067
Loan portfolio administration	2,798	2,815
Total Expenses	2,681,266	1,383,658
NON-OPERATING REVENUE		
Interest income	121,720	118,413
Total non-operating revenue	121,720	118,413
CHANGE IN NET POSITION	2,262,959	1,512,928
Net Position - Beginning of Year	18,157,087	16,644,159
NET POSITION - END OF YEAR	\$ 20,420,046	\$ 18,157,087

The Phoenix IDA's major revenue source is residential mortgage program income which increased by \$2,049,646 or 133.4% during the fiscal year. This increase is attributable to the fees earned for the Phoenix IDA's participation in the Home in Five Advantage mortgage origination program.

In 2015, Fee income increased by \$99,164 or 81.3% during the fiscal year. The increase is attributable to fees collected on non-Arizona bond transactions. While User assessments decreased by \$43,725 or 4.5% during the fiscal year, this was attributable to a one-time user assessment received in the prior fiscal year of \$225,000. As user assessments are usually received over the entire time that the bonds are outstanding, the adjusted user assessment totals of \$747,698 in 2014 and \$928,973 in 2015 would reflect an increase of \$181,275 or 23.5%.

**THE INDUSTRIAL DEVELOPMENT AUTHORITY OF THE CITY OF PHOENIX
MANAGEMENT'S DISCUSSION AND ANALYSIS
YEAR ENDED JUNE 30, 2015**

Early bond redemption income is the result of taking advantage of the marketability of outstanding single family bonds that can be redeemed and resold in the secondary markets. Over the past several years, the Phoenix IDA has identified bond issues that would generate a positive return when redeemed. Consequently, the Phoenix IDA has greatly reduced the total outstanding single family bonds, and each year has produced slightly lower income from the decreasing balance of single family bonds. The early bond redemption income in 2015 decreased by \$60,753 or 41.5% as a result.

The operating expenses of the Phoenix IDA for 2015 increased by \$1,297,610 or 93.8%. This increase is mostly attributable to the \$1.2 million increase in community development fund awards made by the Phoenix IDA during the fiscal year.

ECONOMIC FACTORS AND NEXT YEAR'S BUDGETS AND RATES

- Arizona's economic growth, as measured by personal income, grew slightly faster than the national average in the second quarter of 2015, with job growth slightly faster than the U.S. average. The state economy continues to expand and growth is likely to continue as long as the nation avoids recession. The forecast calls for state growth to pick up speed during fiscal years 2016-2020, with gains across most indicators far exceeding national results (<http://azeconomy.eller.arizona.edu>).
- The United States Census Bureau reports that the City of Phoenix's population increased by 0.14 percent from July 2013 to July 2014 (www.census.gov). The unemployment rate in the Phoenix MSA in August 2015 was 5.8 percent, which lies between the state and national averages of 6.3 percent and 5.1 percent, respectively (www.workforce.az.gov).
- As reported by the U.S. Census Bureau, City of Phoenix's population increased 9.9 percent from 2000 to 2010, which is higher than the United States' overall population increase of 9.7 percent for the same time period (www.census.gov).

The Phoenix IDA will continue to generate revenue from the Home in Five Advantage mortgage origination program. The program has experienced great success and continues to be a successful tool for homebuyers in Maricopa County, including the city of Phoenix. The current program has provided down payment and closing cost assistance for low to moderate income homebuyers with government backed (FHA, VA and USDA-RH) loans. The program is being expanded in Fiscal Year 2015-16 to provide assistance for similar homebuyers using conventional loans. The program also provides an additional 1% assistance to qualified military homebuyers, which is being expanded in Fiscal Year 2015-16 to include first responders and full-time teachers in K-12.

The Phoenix IDA anticipates continued growth in bond financings, with a focus on health care, education and manufacturing. This growth, offset by the regular redemption of bonds, should result in a modest increase in user assessments in Fiscal Year 2015-16. Application and other fees should be consistent with past years. Investment earnings are difficult to predict, however we expect rates and earnings to be similar during the upcoming fiscal year. It is expected that the final early single family bond redemptions will take place in Fiscal Year 2015-16, producing revenue that is likely to be less than in Fiscal Year 2014-15, bringing the balance of outstanding single family bonds to zero.

**THE INDUSTRIAL DEVELOPMENT AUTHORITY OF THE CITY OF PHOENIX
MANAGEMENT'S DISCUSSION AND ANALYSIS
YEAR ENDED JUNE 30, 2015**

The operating expenses of the Phoenix IDA continue to be managed in a fiscally prudent manner. Expenses will increase in Fiscal Year 2015-16 due to additional staff positions that will focus on increasing economic impact as the Phoenix IDA expands its efforts with its partners for economic and business development purposes. There will be additional community development fund dollars directed by the Phoenix IDA in Fiscal Year 2015-16. These dollars are contingent on operating income of the Phoenix IDA during the fiscal year.

REQUESTS FOR INFORMATION

This financial report is designed to provide a general overview of the Phoenix IDA's finances for all of those with an interest in the government's finances and to demonstrate accountability for the use of public funds. Questions about any of the information provided in this report, or requests for additional financial information should be addressed to:

Phoenix IDA
251 W. Washington Street, 9th Floor
Phoenix, AZ 85003
(602) 262-7304

THE INDUSTRIAL DEVELOPMENT AUTHORITY OF THE CITY OF PHOENIX, ARIZONA
(A COMPONENT UNIT OF THE CITY OF PHOENIX, ARIZONA)
STATEMENT OF NET POSITION
JUNE 30, 2015

ASSETS	
CURRENT ASSETS	
Cash and cash equivalents	\$ 4,665,576
Interest receivable	35,451
Notes receivable, current portion	28,799
Deposits	5,000
Prepaid expenses	<u>19,017</u>
Total current assets	<u>4,753,843</u>
 NONCURRENT ASSETS	
Investments	12,510,303
Land sale receivable	157,000
Investment in land	3,038,006
Long term notes receivable, net	<u>102,212</u>
Total noncurrent assets	<u>15,807,521</u>
 TOTAL ASSETS	 <u><u>\$ 20,561,364</u></u>
 LIABILITIES AND NET POSITION	
CURRENT LIABILITIES	
Accounts payable	\$ 141,318
 NET POSITION - UNRESTRICTED	 <u>20,420,046</u>
 TOTAL LIABILITIES AND NET POSITION	 <u><u>\$ 20,561,364</u></u>

See accompanying Notes to Financial Statements.

THE INDUSTRIAL DEVELOPMENT AUTHORITY OF THE CITY OF PHOENIX, ARIZONA
(A COMPONENT UNIT OF THE CITY OF PHOENIX, ARIZONA)
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
YEAR ENDED JUNE 30, 2015

OPERATING REVENUE	
Early bond redemption	\$ 85,731
User assessments	928,973
Residential mortgage program income	3,586,686
Fee income	<u>221,115</u>
Total operating revenue	<u>4,822,505</u>
 OPERATING EXPENSES	
General and administration	1,022,090
Bond administration	9,778
Other programs	34,350
Community investment	1,512,000
Program and project development	100,250
Loan portfolio administration	<u>2,798</u>
Total operating expenses	<u>2,681,266</u>
Operating income	<u>2,141,239</u>
 NON-OPERATING REVENUE	
Interest income	<u>121,720</u>
Total non-operating revenue	<u>121,720</u>
CHANGE IN NET POSITION	2,262,959
UNRESTRICTED NET POSITION, BEGINNING OF YEAR	<u>18,157,087</u>
UNRESTRICTED NET POSITION, END OF YEAR	<u><u>\$ 20,420,046</u></u>

See accompanying Notes to Financial Statements.

THE INDUSTRIAL DEVELOPMENT AUTHORITY OF THE CITY OF PHOENIX, ARIZONA
(A COMPONENT UNIT OF THE CITY OF PHOENIX, ARIZONA)
STATEMENT OF CASH FLOWS
YEAR ENDED JUNE 30, 2015

CASH FLOWS FROM OPERATING ACTIVITIES	
Cash received from customers	\$ 1,238,096
Net cash receipts from down payment assistance program	5,559,691
Cash payments to suppliers for goods or services	(1,961,862)
Cash payments to employees for services	(775,425)
	<u>4,060,500</u>
Net cash provided by operating activities	
CASH FLOWS FROM INVESTING ACTIVITIES	
Proceeds from notes receivable	253,806
Issuance of notes receivable	(100,000)
Interest income	121,720
Proceeds from sale of investments	13,076,417
Purchase of investment in land	(2,667,073)
Purchases of investments	(11,012,800)
	<u>(327,930)</u>
Net cash used in investing activities	
NET INCREASE IN CASH AND CASH EQUIVALENTS	3,732,570
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	<u>933,006</u>
CASH AND CASH EQUIVALENTS, END OF YEAR	<u>\$ 4,665,576</u>
RECONCILIATION OF OPERATING INCOME TO NET	
CASH PROVIDED BY OPERATING ACTIVITIES:	
Operating income	\$ 2,141,239
Adjustments to reconcile operating income to net cash provided by operating activities:	
Changes in assets and liabilities:	
Accounts receivable	3,000
Interest receivable	(723)
Program receivable	1,973,005
Deposits	(5,000)
Prepaid expenses	351
Accounts payable	(51,372)
	<u>4,060,500</u>
Net cash provided by operating activities	
NONCASH INVESTMENT ACTIVITIES	
Sale of investment in land	<u>\$ 157,000</u>

See accompanying Notes to Financial Statements.

THE INDUSTRIAL DEVELOPMENT AUTHORITY OF THE CITY OF PHOENIX, ARIZONA
(A COMPONENT UNIT OF THE CITY OF PHOENIX, ARIZONA)
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2015

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Reporting Entity

The Industrial Development Authority of the City of Phoenix, Arizona ("Phoenix IDA") is a nonprofit corporation designated a political subdivision of the State of Arizona. The Phoenix IDA was established on July 7, 1981 in order to exercise its broad statutory powers, including the power to issue conduit revenue bonds to finance "projects" as such term is defined by the Arizona Revised Statutes, §35-701(8). All bonds issued by the Phoenix IDA are special, limited obligations of the Phoenix IDA, payable solely from revenues generated by the project being financed, and do not constitute a debt of, a loan of, or credit by, the Phoenix IDA. The Phoenix IDA charges administration fees to bond applicants and uses such fees to cover its administration costs and to support its ongoing community and economic development programs in Arizona. The Phoenix IDA is a special-purpose governmental entity engaged in business type activities. The Phoenix IDA is the primary governmental entity but has no taxing power and is a component unit of the City of Phoenix, Arizona.

Basis of Accounting

The accompanying financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America as applied to governmental units. The Governmental Accounting Standards Board (GASB) is the accepted standard setting body for establishing governmental accounting and financial reporting principles.

Use of Estimates in Preparing Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make a number of estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements. Such estimates and assumptions affect the reported amounts of revenues and expenses during the reporting period. On an ongoing basis, the Phoenix IDA evaluates its estimates and assumptions based upon historical experience and various other factors and circumstances. Management believes that its estimates and assumptions are reasonable under the circumstances; however, actual results may differ from those estimates.

Fund Accounting

The Phoenix IDA reports in a manner consistent with proprietary funds for their ongoing operations and activities, which are similar to those often found in the private sector. Enterprise funds are the only type of proprietary funds used by the Phoenix IDA. Enterprise funds are accounted for on the flow of economic resources measurement focus and use the accrual basis of accounting. Under this method, revenues are recorded when earned and expenses are recorded at the time liabilities are incurred.

THE INDUSTRIAL DEVELOPMENT AUTHORITY OF THE CITY OF PHOENIX, ARIZONA
(A COMPONENT UNIT OF THE CITY OF PHOENIX, ARIZONA)
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2015

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Revenue Recognition

A significant portion of the Phoenix IDA revenue is derived from issuer fees related to its bond issuances activity and includes assessment fees, program fees and application fees. Issuer fees are based on executed Trust Indenture/Loan Financing Agreements and are recognized as revenue when earned. Other significant revenue is derived from fees earned from a down payment assistance program through sales of mortgage backed securities.

Cash and Cash Equivalents

The Phoenix IDA considers all highly liquid instruments purchased with an original maturity of three months or less to be cash equivalents.

Investments

Investments consist primarily of certificates of deposit. All such investments are stated at fair value based upon quoted market prices.

Real Estate Held for Investments

Real estate held for investment consists primarily of land, stated at cost.

Notes Receivable

Notes receivable consist of amounts advanced to projects financed by the Phoenix IDA and other non-profit entities. Interest on notes receivable is recognized as revenue when earned. The Phoenix IDA does not recognize interest income on notes once they are deemed to be impaired or non-performing. A note is considered impaired when, based on current information and events, it is probable that the Phoenix IDA will be unable to ultimately collect all amounts due. Non-performing notes include all notes for which payment of principal and/or interest is more than 90 days past due. Cash receipts are first allocated to interest income, except when such payments are specifically designated by the terms of the note as principal reductions or payment of fees.

Allowance for Notes Receivable

The allowance for notes receivable is established as losses are estimated to have occurred through a provision for doubtful accounts charged to earnings on a monthly basis and is based on risk. Notes receivable losses are charged against the allowance when management believes the uncollectibility of a notes receivable balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for notes receivable is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the notes receivable in light of historical experience, adverse situations that may affect the borrower's ability to repay, and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

THE INDUSTRIAL DEVELOPMENT AUTHORITY OF THE CITY OF PHOENIX, ARIZONA
(A COMPONENT UNIT OF THE CITY OF PHOENIX, ARIZONA)
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2015

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Program Receivables

Program receivables are stated at the amount management expects to collect under the terms of the contracts and agreements. Management provides for probable uncollectible amounts through a charge to operations and a credit to a valuation allowance based on its assessment of the current status of individual balances. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a reduction of the related receivables. Management considers all program receivables to be collectible at June 30, 2015.

Unrestricted Net Position

The Phoenix IDA's reported total net position is entirely comprised of unrestricted net position, of which the Board of Directors has designated \$14,155,000 of net position for specific uses.

Tax-Exempt Status

As a political subdivision of the State of Arizona, the Phoenix IDA is exempt from federal and state corporate income taxes. Consequently, no provision for corporate income taxes has been included in the accompanying financial statements.

NOTE 2 CASH AND INVESTMENTS

A summary of the Phoenix IDA's cash and investments at June 30, 2015 follows:

Cash	\$ 60,130
Cash equivalents, money markets	<u>4,605,446</u>
Cash and cash equivalents	<u>4,665,576</u>
Investments	12,510,303
Investment in land	<u>3,038,006</u>
Total investments	<u>15,548,309</u>
Total cash and investments	<u><u>\$ 20,213,885</u></u>

The Phoenix IDA's investment policy, as approved by the Board of Directors, is to match investment maturities with cash requirements. The fair value of investment securities as of June 30, 2015, by contractual maturity, is shown on the following page.

THE INDUSTRIAL DEVELOPMENT AUTHORITY OF THE CITY OF PHOENIX, ARIZONA
(A COMPONENT UNIT OF THE CITY OF PHOENIX, ARIZONA)
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2015

NOTE 2 CASH AND INVESTMENTS (CONTINUED)

As of June 30, 2015, the Phoenix IDA had investment securities with the following maturities:

	<u>Credit Quality</u> <u>Rating</u>	<u>Fair Value</u>	<u>Less Than 1 Year</u>	<u>1-5 Years</u>
Certificates of deposit	Non Rated	\$ 12,510,303	\$ 12,014,303	\$ 496,000

The above securities are certificates of deposit with original maturities of twelve months or greater which are not rated, that management intends to reinvest the monies as they mature.

The calculation of realized gains is independent of the calculation of the net increase in the fair value of investments. Realized gains and losses on investments that had been held in more than one fiscal year and sold in the current year may have been recognized as an increase or decrease in the fair value of investments reported in the prior year. This amount takes into account all changes in fair value (including purchases and sales) that occurred during the year. The Phoenix IDA had \$34,212 realized gains on investments during 2015 and is reflected in interest income on the statement of revenues, expenses, and changes in net position.

Custodial Risk – The Phoenix IDA places its cash with high credit quality financial institutions and generally limits the amount of credit exposure to the amount in excess of the FDIC insurance coverage limit. At June 30, 2015, all of the Phoenix IDA’s cash accounts were covered by FDIC insurance.

Interest Rate Risk – It is the Phoenix IDA’s policy to hold investments to maturity and avoid any loss on investments resulting from an early sale or retirement of an investment.

Credit Risk – The Phoenix IDA’s investment policies mandate the quality of investments allowable for purchase. Specifically, municipal bonds must be rated AAA or better by Moody’s or Standard & Poor’s, or an equivalent by a second major rating agency. In addition investments in U.S. Government Securities carry an implied AAA rating.

THE INDUSTRIAL DEVELOPMENT AUTHORITY OF THE CITY OF PHOENIX, ARIZONA
(A COMPONENT UNIT OF THE CITY OF PHOENIX, ARIZONA)
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2015

NOTE 2 CASH AND INVESTMENTS (CONTINUED)

Concentration of Credit Risk

The Phoenix IDA's Investment Policy limits unreasonable risks inherent in over-weighting in certain financial institutions. In order to comply with its Investment Policy, whereby maturing principal and interest on certificates of deposit (CDs) in any institution should not exceed the \$250,000 FDIC deposit insurance limit, the Phoenix IDA utilizes three types of accounts, the Insured Cash Sweep (ICS), the Certificate of Deposit Account Registry Service (CDARS), and a managed CD account. The ICS and CDARS services are comprised of a network of member financial institutions that each issue either money market accounts or CDs in increments below the FDIC insurance maximum, thus both principal and interest are FDIC insured. This allows the Phoenix IDA to invest its funds with a wide array of banks by making deposits with ICS and/or CDARS member banks that place the funds through ICS and/or CDARS, while ensuring all of its deposits are federally insured. As a result, the Phoenix IDA has a vastly diverse investment portfolio, and investments in any one banking institution do not exceed 5% of total investments. As of June 30, 2015, investments in these diversified investments through custodians are as follow:

<u>Financial Institutions</u>	<u>Investment Type</u>	<u>Fair Value</u>
Kansas State Bank	Certificate of deposit account registry service	\$ 10,053,429
Kansas State Bank	Insured cash sweep	4,269,381
Mutual of Omaha Bank	Managed certificate of deposit account	994,000

Investments through the custodians in the ICS, CDARS or managed CD account programs are, in actuality, investments made in multiple financial institutions at a level covered by FDIC insurance and, as such, do not individually exceed 5% of total investments.

Investment in Land

In January 2012, the Phoenix IDA entered into an agreement with the City of Phoenix to purchase a 50% stake in the proceeds of the future, mutually agreed upon development or disposition of a parcel of land owned by the City of Phoenix for \$157,500. Similarly, in September 2013, the Phoenix IDA entered into a separate development agreement with the City of Phoenix to purchase a 50% stake in the proceeds of the future, mutually agreed upon development or disposition of a different parcel of land also owned by the City of Phoenix for \$370,433. In January 2015, the Phoenix IDA entered into a third separate development agreement with the City of Phoenix to purchase a 90% stake in the proceeds of the future, mutually agreed upon the development or disposition of another parcel of land also owned by the City of Phoenix for \$2,667,073.

THE INDUSTRIAL DEVELOPMENT AUTHORITY OF THE CITY OF PHOENIX, ARIZONA
(A COMPONENT UNIT OF THE CITY OF PHOENIX, ARIZONA)
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2015

NOTE 3 NOTES RECEIVABLE

<u>Borrower, Terms and Maturity</u>	<u>Purpose</u>	<u>Original Principal</u>	<u>Outstanding Principal Balance</u>
Original loan was modified on June 30, 2010, in which \$88,984 of interest was added to principal of \$250,000 and the due date accelerated. Interest only loan at 4%. All principal and interest is due April 7, 2019.	Funds used to assist in the acquisition and construction of an affordable senior housing project, located in the Phoenix metropolitan area.	\$ 338,984	\$ 338,984
Loan commencing July 1, 2002, bearing interest at 4%, interest only payments. Interest and any unpaid principal is due December 20, 2040.	Funds used to assist in the acquisition and construction of an affordable housing project, located in the Phoenix metropolitan area.	250,000	250,000
Original loan was modified on June 30, 2010, in which \$27,040 of interest was added to principal of \$250,000. Interest only loan at 4%. The remaining interest and principal is due October 15, 2021.	Funds used to assist in the acquisition and construction of an affordable housing project, located in the Phoenix metropolitan area.	277,040	277,040
Original loan was modified at June 30, 2010, in which \$65,000 of interest was added to principal of \$250,000 and the due date extended to 2021. Interest bearing loan at 4%. Principal and interest due June 1, 2021.	Funds used to assist in the acquisition and rehabilitation of an affordable housing project, located in the Phoenix metropolitan area.	315,000	315,000
Participation loan with Kansas State Bank commencing July 31, 2012, bearing interest at 4%, due July 6, 2016.	Funds used to complete tenant improvements and furnish the classrooms for expansion of a south Phoenix charter school.	107,500	31,011
Loan to Espiritu Community Development Corporation commencing December 16, 2014, bearing interest at 5.5%, due December 16, 2017.	Funds used to assist in the predevelopment costs associated with construction, improvement, operation and/or equipping of charter school facilities.	<u>100,000</u>	<u>100,000</u>
Total notes receivable			1,312,035
Less: reserve for uncollectible accounts			<u>(1,181,024)</u>
Notes receivable, net			<u>\$ 131,011</u>

THE INDUSTRIAL DEVELOPMENT AUTHORITY OF THE CITY OF PHOENIX, ARIZONA
(A COMPONENT UNIT OF THE CITY OF PHOENIX, ARIZONA)
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2015

NOTE 3 NOTES RECEIVABLE (CONTINUED)

As of June 30, 2015, current and non-current notes receivable, after applying the reserve for uncollectible accounts, consisted of the following:

Current portion	\$ 28,799
Long term	<u>102,212</u>
	<u>\$ 131,011</u>

NOTE 4 CONDUIT BALANCE

The Phoenix IDA issues Private Activity Revenue Bonds that provide capital financing for third parties that are not part of the Phoenix IDA's reporting entity. The aggregate amount of all conduit balance obligations outstanding at June 30, 2015, was \$1,755,184,191. The Phoenix IDA has no obligation for the repayment by the borrower.

NOTE 5 RELATED PARTY TRANSACTIONS

The City of Phoenix City Council appoints the Board of Directors of the Phoenix IDA. The City of Phoenix also provides certain administrative functions on behalf of the Phoenix IDA. As of June 30, 2015, the Phoenix IDA had reimbursed the City of Phoenix approximately \$282,565 for administrative expenses.

Management believes that the transactions between the Phoenix IDA and the City of Phoenix, Arizona are arm's length transactions.

NOTE 6 CONTINGENCIES

The Phoenix IDA is periodically involved in various claims arising in the ordinary course of business, none of which, in the opinion of management, if determined adversely against the Phoenix IDA, will have a material adverse effect on the financial condition, results of operations, or liquidity of the Phoenix IDA.

NOTE 7 SUBSEQUENT EVENTS

Management evaluated subsequent events through October 30, 2015, the date the financial statements were available to be issued.

In August 2015, The Phoenix IDA purchased a parcel of land with a building for a total cost of \$1,168,664.



**REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT
OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS**

The Board of Directors of the
The Industrial Development Authority of The City of Phoenix

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities and each major fund of The Industrial Development Authority of The City of Phoenix as of and for the year ended June 30, 2015, and the related notes to the financial statements, which collectively comprise The Industrial Development Authority of The City of Phoenix's basic financial statements and have issued our report thereon dated October 30, 2015. •

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we consider The Industrial Development Authority of The City of Phoenix's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of The Industrial Development Authority of The City of Phoenix's internal control. Accordingly, we do not express an opinion on the effectiveness of The Industrial Development Authority of The City of Phoenix's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The Board of Directors of the
The Industrial Development Authority of The City of Phoenix

Compliance and Other Matters

As part of obtaining reasonable assurance about whether The Industrial Development Authority of The City of Phoenix's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the result of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

A handwritten signature in cursive script that reads "CliftonLarsonAllen LLP".

CliftonLarsonAllen LLP

Phoenix, Arizona
October 30, 2015



PO Box 59689 Birmingham, AL 35259-9689 Phone: (800) 824-1709 Fax: (205) 879-3739

CONFIRMATION OF COVERAGE BOUND (BINDER CONFIRMATION)

Apr 24, 2015

ATTN: Vicki Negbee
AGENCY: HUB International Insurance Services, Inc. - Phoenix
BINDER CONFIRMATION EFF:4/26/2015

Email: Vicki.negbee@hubinternational.com
BINDER CONFIRMATION I.D:3634093
BINDER CONFIRMATION EXP:7/26/2015

Dear Vicki,

We are pleased to confirm the following coverage that has been bound by the carrier shown below. Please note that this binder confirmation is based on the coverage, terms and conditions listed below, which may be different from those requested in your original submission. As you are the representative of the Insured, it is incumbent upon you to review the terms of this binder confirmation carefully with your Insured, and reconcile any differences from the terms requested in the original submission. CRC Insurance Services, Inc. disclaims any responsibility for your failure to reconcile with the Insured any differences between the terms confirmed below and those terms originally requested. THIS COVERAGE MAY NOT BE BOUND WITHOUT A FULLY EXECUTED BROKERAGE AGREEMENT.

The terms of our binder confirmation are as follows:

INSURED NAME: The Industrial Development Authority of the City of Phoenix, Arizona

ADDRESS: 251 West Washington St., 9th Floor
Phoenix AZ 85003

MAILING ADDRESS: 251 West Washington St., 9th Floor
Phoenix, AZ 85003

Policy Number: 02024309

Effective: 4/26/2015 to 4/26/2016

Carrier: Allied World Surplus Lines Insurance Company **NAIC:** 24319

Coverage: D&O - Non-Profit

Limit:

\$5,000,000	Public Officials Management
\$5,000,000	Employment Practices Liability
\$5,000,000	Policy Aggregate
\$100,000	Non-Monetary Coverage-Defense Only
\$300,000	Non-Monetary Coverage- Defense Only Aggregate
\$25,000	Crisis Only Management

SIR:

\$15,000	Each Claim; Public Officials Management
\$15,000	Each Claim; EPL
\$15,000	Each Claim; Non-Monetary Coverage
\$5,000	Each Claim; Crisis Management

Terms & Conditions: *CRC TO FILE TAXES*

Coverage: See coverage form DRWN POL 1000 (01/2012) for terms, conditions and limitations

Form: Claims Made

Insurer Information:
Darwin Select Insurance Company
Member of Allied World Assurance Group
Best Rating: A XV
Surplus Lines Insurer

Retro Date: Full Prior Acts

P&P Date: 4/26/95

All fees are fully earned.

See attached Coverage Features attachment for additional information.

Minimum Earned Premium is the GREATER of \$1,500 or 25% of annual premium. We will not cancel flat after inception date.

By purchasing this coverage, you will be provided with toll-free and online access to Employment Law Attorneys who will answer your organization's specific Human Resource and Employment Law questions and provide access to state and federal employment law changes and more. Insureds can access HELPLINE services throughout the policy period at no additional cost.

Limits, deductibles, terms and conditions quoted do not necessarily match those requested.

This is only a summary and the Terms and Conditions of any policy will take precedence over any proposal.

This proposal contains a brief outline of coverages to be included in any policy that may be issued in the future.

Endorsements:

DRWN POL 1005 PUBLIC OFFICIALS AND EMPLOYMENT PRACTICES LIABILITY
POLICY DECLARATIONS
SAA- 100 SCHEDULE OF POLICY FORMS AND ENDTS
DRWN POL 1000 PUBLIC OFFICIALS AND EMPLOYMENT PRACTICES LIABILITY
INSURANCE POLICY
S1006 DSI SERVICE OF SUIT
PGU 1072 DEFENSE COVERAGE FOR TAX EXEMPT BOND CLAIMS
PGU 1052 MINIMUM EARNED PREMIUM UPON CANCELLATION
PGU 1008 AMEND PRIOR AND PENDING LITIGATION EXCLUSION 4/26/95

Pursuant to Arizona Revised Statutes section 20-401.01, subsection B, paragraph 1; this policy is issued by an insurer that does not possess a certificate of authority from the director of the Arizona Department of Insurance. If the insurer that issued this policy becomes insolvent, insureds or claimants will not be eligible for insurance guaranty fund protection pursuant to Arizona Revised Statutes title 20.

Premium:	\$7,997.00
Company Policy Fee	\$245.00
Policy Fee	\$400.00
State Tax	\$259.26
Stamping Fee:	\$17.28
Grand Total:	\$8,918.54

Again, keep in mind that the coverages offered in this binder confirmation may differ from that requested in the application. Failure to provide the requested coverage shall impose no liability on CRC Insurance Services, Inc. or its companies.

CRC is compensated in a variety of ways, including commissions and fees paid by insurance companies and fees paid by clients. Some insurance companies pay brokers supplemental commissions (sometimes referred to as "contingent commissions" or "incentive commissions"), which is compensation that is based on a broker's performance with that carrier. These supplemental commissions may be based on volume, profitability, retention, growth or other measures. Even if a contingent commission agreement exists with a carrier, we recognize that our responsibility is to promote the best interests of the policyholder in the selection of an insurance company. For more information on CRC's compensation, please contact your CRC broker.

Financing Insurance Premiums

Premium financing budgets insurance payments and improves liquidity for other business objectives: working capital, business growth, building expansion.

If your clients choose to pay their insurance in monthly installments, it's fast and easy with AFCO & Prime Rate Insurance Premium Finance Companies, which are affiliates of CRC. AFCO provides premium financing solutions for large and mid-size corporate accounts; Prime Rate offers solutions for smaller commercial and personal lines.

Find out how premium financing works and how it can expand your relationship with your clients by e-mailing premiumfinance@afco.com; or call toll-free **866-669-0937** and press **81**. Additional information is available at www.afco.com and www.primeratepfc.com.

Thank you for the order and your continued support.

Broker: *Truitt Taylor*

Email: *TrTaylor@crcins.com*

CONFIDENTIAL



PO Box 59689 Birmingham, AL 35259-9689 Phone: (800) 824-1709 Fax: (205) 879-3739

CONFIRMATION OF COVERAGE BOUND (BINDER CONFIRMATION)

Apr 24, 2015

ATTN: Vicki Negbee
AGENCY: HUB International Insurance Services, Inc. - Phoenix
BINDER CONFIRMATION EFF:4/26/2015

Email: Vicki.negbee@hubinternational.com
BINDER CONFIRMATION I.D:3634096
BINDER CONFIRMATION EXP:7/26/2015

Dear Vicki,

We are pleased to confirm the following coverage that has been bound by the carrier shown below. Please note that this binder confirmation is based on the coverage, terms and conditions listed below, which may be different from those requested in your original submission. As you are the representative of the Insured, it is incumbent upon you to review the terms of this binder confirmation carefully with your Insured, and reconcile any differences from the terms requested in the original submission. CRC Insurance Services, Inc. disclaims any responsibility for your failure to reconcile with the Insured any differences between the terms confirmed below and those terms originally requested. THIS COVERAGE MAY NOT BE BOUND WITHOUT A FULLY EXECUTED BROKERAGE AGREEMENT.

The terms of our binder confirmation are as follows:

INSURED NAME: The Industrial Development Authority of the City of Phoenix, Arizona

ADDRESS: 251 West Washington St., 9th Floor
Phoenix AZ 85003

MAILING ADDRESS: 251 West Washington St., 9th Floor
Phoenix, AZ 85003

Policy Number: LHS662389

Effective: 4/26/2015 to 4/26/2016

Carrier: Landmark American Insurance Company **NAIC:** 33138

Coverage: D&O - Excess

Limit: \$5,000,000 Limit
In Excess of:
\$5,000,000

Terms & Conditions: Form: RSG 231007 0609 Excess Liability Policy - 2009

Carrier: Landmark American Insurance Company - (Best rating: A+ XIII) NON-ADMITTED

Please read all terms and conditions shown above carefully as they may not conform to specifications shown on your submission.

TRIA: Premium waived

This binder contemplates no change in circumstances that materially alters this risk prior to the effective date and time of the policy.

The Insurer reserves the right to issue the policy after the 30 day period with a prior acts and known circumstance exclusion. This exclusion would apply to any claim(s) arising out of actual or alleged wrongful act(s) committed prior to the inception date of the policy as well as any actual or alleged wrongful act(s) which as of the effective date of this policy, any Insured(s) knew or could have reasonably foreseen could lead to a claim.

Coverage bound herewith shall be subject to all terms and conditions of the policy to be issued which, when delivered, replaces this binder.

Endorsements: RSG 204123 0315 Disclosure Pursuant to Terrorism Risk Insurance Act
RSG 236008 0204 Exclusion - Prior and or Pending Litigation Backdated - 4/26/95
RSG 99068 0106 Arizona Surplus Lines Disclosure Notice
RSG 234018 0407 Service Of Suit

Pursuant to Arizona Revised Statutes section 20-401.01, subsection B, paragraph 1; this policy is issued by an insurer that does not possess a certificate of authority from the director of the Arizona Department of Insurance. If the insurer that issued this policy becomes insolvent, insureds or claimants will not be eligible for insurance guaranty fund protection pursuant to Arizona Revised Statutes title 20.

Premium:	\$7,900.00
Policy Fee	\$500.00
State Tax	\$252.00
Stamping Fee:	\$16.80
Grand Total:	\$8,668.80

Again, keep in mind that the coverages offered in this binder confirmation may differ from that requested in the application. Failure to provide the requested coverage shall impose no liability on CRC Insurance Services, Inc. or its companies.

CRC is compensated in a variety of ways, including commissions and fees paid by insurance companies and fees paid by clients. Some insurance companies pay brokers supplemental commissions (sometimes referred to as "contingent commissions" or "incentive commissions"), which is compensation that is based on a broker's performance with that carrier. These supplemental commissions may be based on volume, profitability, retention, growth or other measures. Even if a contingent commission agreement exists with a carrier, we recognize that our responsibility is to promote the best interests of the policyholder in the selection of an insurance company. For more information on CRC's compensation, please contact your CRC broker.

Financing Insurance Premiums

Premium financing budgets insurance payments and improves liquidity for other business objectives: working capital, business growth, building expansion.

If your clients choose to pay their insurance in monthly installments, it's fast and easy with AFCO & Prime Rate Insurance Premium Finance Companies, which are affiliates of CRC. AFCO provides premium financing solutions for large and mid-size corporate accounts; Prime Rate offers solutions for smaller commercial and personal lines.

Find out how premium financing works and how it can expand your relationship with your clients by e-mailing premiumfinance@afco.com; or call toll-free [866-669-0937](tel:866-669-0937) and press 81. Additional information is available at www.afco.com and www.primeratepfc.com.

Thank you for the order and your continued support.

Broker: *Truitt Taylor*

Email: TrTaylor@crcins.com

CONFIDENTIAL



Retail Producer:

USI of Southern California Insurance Services Inc -
2375 E Camelback Road, Suite 250
Phoenix, AZ 85016
Phone: (602) 395-9111
Fax: (602) 395-0222
Email: Sherrie.Cox@usi.biz

INSURANCE BINDER

Apr 21, 2015

RPS Submission #: 0538258C

Binder Information

Insured Name: The Industrial Development Authority of the City of Phoenix, Arizona
Policy Number: 3DY4662
Policy Period: 4/26/2015 to 4/26/2016
Insurance Carrier: Essex Insurance Company NAIC #: 39020
Admitted / Non-Admitted: Non-Admitted
A. M. Best Rating: A XIV

Retroactive Date (if Claims Made coverage):

Physical Location

251 W Washington 9th Floor,
Phoenix, AZ 85003

Limits of Insurance

Refer to company quote

Deductible

Refer to company quote

Rating Information

Refer to company quote

Premium Summary

Premium \$1,250.00

Minimum Earned Premium: 25%

TRIA Premium: REJECTED

(All applicable taxes and fees are Fully Earned unless otherwise specified.)

Fees:

Broker Fee \$150.00

Tax State (or home state): AZ

SURPLUS LINES TAXES:

Surplus Lines Tax \$42.00

Stamping Office Fee \$2.80

TOTAL \$1,444.80

Coverage Notes

Flat cancellation is not permitted. Minimum earned premium provision applies.

Forms / Endorsements

Refer to company quote

Sample copies of forms are available on request

Terms & Conditions

Binder Issuance is Subject To:

Refer to company quote

→ This binder does not include all the terms, coverages, exclusions, limitations, conditions of the actual contract language. The policies themselves must be read for those details. Policy forms for your reference will be made available upon request.



Annual Bond Activity FY 2014-15

	<u># Issues</u>		<u>Issuer Fees</u>
Bonds - Other than Single Family			
Beginning Balance 7/1/2014	79	\$ 1,514,460,746	\$ 928,973
Fully Retired/Refunded in FY	-14	\$ (124,571,860)	FY 2014-15
Principal Payments during FY		<u>\$ (22,264,799)</u>	actual
Fiscal Year Reductions		<u>\$ (146,836,659)</u>	
Net		<u>\$ 1,367,624,087</u>	
Original Principal - New Issues		\$ 376,056,000	
Principal Payments during FY		<u>\$ (580,000)</u>	
Net Increase from New Issues	<u>10</u>	<u>\$ 375,476,000</u>	
Ending Balance 7/1/2015	<u>75</u>	<u>\$ 1,743,100,087</u>	\$ 1,010,000
			FY 2015-16 estimated
Single Family Bonds			
Beginning Balance 7/1/2014	11	\$ 12,084,104	\$ 5,835
Fully Redeemed in FY	-2	\$ (2,826,181)	FY 2014-15
Other Redemptions during FY		<u>\$ (2,934,993)</u>	actual
Fiscal Year Reductions*		<u>\$ (5,761,174)</u>	
Ending Balance 7/1/2015	<u>9</u>	<u>\$ 6,322,930</u>	\$ 2,000
			FY 2015-16 estimated
Total Outstanding 7/1/2015	84	\$ 1,749,423,017	

* Certificates for an additional \$3,737,930 in bonds were sold 5/28/2015 and will be redeemed over the next 2 years
No fees are collected on single family bonds after the sale of the certificates.

