
**NOTICE OF PUBLIC MEETING
THE INDUSTRIAL DEVELOPMENT AUTHORITY
OF THE CITY OF PHOENIX, ARIZONA
BOARD OF DIRECTORS**

Pursuant to A.R.S. Section 38-431.02, notice is hereby given to the members of **THE INDUSTRIAL DEVELOPMENT AUTHORITY OF THE CITY OF PHOENIX, ARIZONA, BOARD OF DIRECTORS**, and to the general public, that **THE INDUSTRIAL DEVELOPMENT AUTHORITY OF THE CITY OF PHOENIX, ARIZONA, BOARD OF DIRECTORS** will hold a meeting open to the public on **Thursday, May 19, 2022, at 3:00 p.m.** Public attendees are not permitted to attend the meeting in person but may call 669-900-6833 and enter Meeting ID 878 4072 3137, Passcode 661990 to join the meeting. The Committee may consider a motion to go into executive session in accordance with A.R.S. § 38-431.03 (A)(3) for Item 6.

The agenda for the meeting is as follows:

Call to Order.

1. Approval of Meeting Minutes.

- a. April 21, 2022 – Regular Session
- b. April 21, 2022 – Executive Session

2. Financial Statements for period ending March 31, 2022. Presentation, discussion, and possible action to approve the Phoenix IDA's financial statements for the period ending March 31, 2022.

3. Phoenix IDA Healthcare Strategy. Presentation and discussion of the Healthcare Strategy.

4. Phoenix IDA Dashboard for period ending March 31, 2022. Presentation and discussion on updates to the Performance Dashboard.

5. Community Development Fund Grant Cycle 1 Report.

6. Community Development Fund – Bond Projects. Presentation and discussion regarding bond projects.

7. Call to the Public. Comments will be limited to two minutes.

Adjournment.

For reasonable accommodations, please call Lydia Lee at Voice/602-661-6898 or TTY: use 7-1-1, as early as possible to coordinate needed arrangements.

Date Posted: May 18, 2022



PHOENIX**IDA**

Item 1



DRAFT

**MINUTES OF PUBLIC MEETING
THE INDUSTRIAL DEVELOPMENT AUTHORITY
OF THE CITY OF PHOENIX, ARIZONA OF
THE BOARD OF DIRECTORS**

April 21, 2022

A public meeting of the Board of Directors of The Industrial Development Authority of the City of Phoenix, Arizona (the “Phoenix IDA”) was convened on Thursday, April 21, 2022, at 3:00 p.m., via Zoom Videoconferencing.

Board Members present:

Ms. Breeann Adleman
Ms. Tess Burleson
Mr. Phil Gordon
Mr. David Lujan (*left meeting-3:34 p.m.*)
Mr. Aaron Marquez
Mr. Bruce Mosby
Ms. Tina Marie Tentori (*left meeting-3:58 p.m.*)
Ms. Barbara Ryan Thompson

Board Members absent:

Ms. Darcy Renfro

Also present for all or portions of the meeting were:

Ms. Sarah Armenta, USI Insurance Services
Mr. Bryant Barber, Lewis Roca
Mr. James Barham, Phoenix IDA
Mr. Murray Boess, Phoenix IDA
Mr. Steve Collins, CFP3
Mr. Robert Columbo, Ivy Hotel
Mr. Bill DeHaan, Greenberg Traurig, LLP
Mr. Frank Enriquez, Phoenix IDA
Ms. Gina Flores, Phoenix IDA
Ms. Janis Gallego, CPLC
Mr. Brian Garcia, Ivy Hotel
Mr. Ryan Gray, Phoenix IDA
Ms. Evelyn Guerrero, CPLC
Mr. Robby Hefton, City of Sherman, TX
Mr. Dan Holwerda, Holwerda Law PLLC
Ms. Lydia Lee, Phoenix IDA
Ms. Marissa Nelson, Phoenix IDA
Mr. C.W. Ross, Fennemore Craig, P.C
Mr. Juan Salgado, Phoenix IDA
Mr. Mike Santellanes, Phoenix IDA
Ms. Christa Severns, Phoenix IDA

Mr. Nic Smith, CPLC

Any member of the public that was present during the meeting was able to hear all discussions and actions taken by Board Members that were present, in person and over the phone, via a videoconferencing system.

Director Mosby called the Board meeting to order at 3:03 p.m. A quorum was noted.

ITEM 1: Approval of Meeting Minutes.

Director Mosby introduced Item 1 seeking approval for the regular session meeting minutes for the February 10, 2022, February 17, 2022, and March 17, 2022, Board of Directors meetings. There being no comments or changes, Director Mosby called for a motion.

MOTION: Director Burluson moved to approve the regular and executive session minutes for January 20, 2022, Board of Directors meetings. Director Ryan Thompson seconded the motion. **Motion passed 7-0 with Board members B. Adleman, T. Burluson, D. Lujan, A. Marquez, B. Mosby, TM Tentori and B. Ryan Thompson in favor. Director Gordon abstained.**

ITEM 2: Health Care Facilities Revenue Bonds (CFP Sherman Hospital, LLC), Series 2022.

Mr. Salgado introduced Mr. Santellanes to present the staff report on Item 2. Mr. Santellanes briefed the board on the Health Care Facilities Revenue Bonds for Sherman Hospital as reflected in the Phoenix IDA's records for this meeting, which are available upon request. At the conclusion of Mr. Santellanes' presentation, Mr. Salgado stated the importance of working with local government when participating in out of state transactions.

Mr. Salgado introduced Mr. Robby Hefton, who is the city manager for the City of Sherman, Texas. Mr. Hefton explained the background, details and need for the Sherman Hospital project. Mr. Hefton also stated that this project has community support, political support, physician support and financial support from the City of Sherman. Mr. Salgado then introduced Mr. Steve Collins, President, CFP3 as the borrower on this transaction. Mr. Collins gave background information on the work of CFP3 and the importance of this project for the City of Sherman and thanked the board for their consideration of the project. Mr. Salgado introduced Mr. Bryant Barber as legal counsel for the issuer. Mr. Barber briefed the Board on the financial structure of the project and asked if there were any questions from board members. At the conclusion of the reports, Mr. Salgado thanked the key partners that have worked on this project

Director Mosby thanked staff and guests for the presentation and asked Board members if there were any questions for staff or the borrower. Director Gordon asked if the amount of the bonds was \$300 million? Mr. Barber confirmed this was the amount the revenue bonds will cover. Director Burluson asked how this model will help build revenue when there is a debt component as well. Mr. Hefton explained the background of Sherman, Texas and the need for a locally run hospital that can be in touch with the needs of the local community. Director Marquez asked if Mr. Hefton could explain the need to look for bond financing outside of Sherman and asked if there were bond financing organizations in Texas that could manage this project. Mr. Hefton stated there are several mechanisms for bond financing in Texas that could be of direct issuance. He however stated that the City of Sherman is not able to support direct issuance and further indicated this transaction is extraordinarily complex. It requires an entity that has experience as well as strong partnerships and resources to work through the financing structure to complete the project, thus the purpose of seeking the support of the Phoenix IDA with this transaction. The Phoenix IDA has

successfully navigated through these kinds of complex transactions and can offer the assistance needed. Director Mosby asked if there were any additional questions from board members. There being no questions, Director Mosby called for a motion.

MOTION: Director Ryan Thompson moved to approve Resolution 2202-05 as recommended by the Chief Executive Officer and legal counsel to the Phoenix IDA. Director Gordon seconded the motion. **Motion passed 8-0 with Board members B. Adleman, T. Burleson, P. Gordon, D. Lujan, A. Marquez, B. Mosby, TM Tentori and B. Ryan Thompson in favor.**

ITEM 3: Multifamily Housing Revenue Bonds (Pueblo Apartments Project).

Mr. Salgado introduced Mr. Santellanes to present the staff report on the Pueblo Apartments Project. Mr. Santellanes made a presentation to the board explaining the Multifamily Housing Revenue Bonds for the Pueblo Apartments Project and indicated they are seeking preliminary approval in an aggregate principal amount not to exceed \$20 million dollars. The borrower will be Chicanos Por La Causa for the Pueblo Apartments project.

Mr. Salgado introduced Ms. Evelyn Guerrero from CPLC to explain the project in more detail. Ms. Guerrero stated that this project is a multifamily low-income apartment project that will contain 161-units of rental housing, as reflected in the Phoenix IDA's records for this meeting, which are available upon request. Director Marquez asked if there will be a certain number of units that will be going toward fixed income individuals. Ms. Guerrero stated that this is a tax-exempt bond project triggering a 4 % tax credit. The units will be allocated for families up to 40% of the area median income. Director Gordon asked if CPLC has spoken with the COP Light Rail regarding this project being within walking distance from the apartments. Ms. Guerrero stated that they have had public meetings and feedback from the COP Light Rail that has helped inform their decisions. At the conclusion of the presentations, Director Mosby asked if there were any additional questions from Board Members. There being no questions, Director Mosby called for a motion.

MOTION: Director Tentori moved to approve Resolution 2202-06 as recommended by the Chief Executive Officer and legal counsel to the Phoenix IDA. Director Marquez seconded the motion. **Motion passed 7-0 with Board members B. Adleman, T. Burleson, P. Gordon, A. Marquez, B. Mosby, TM Tentori and B. Ryan Thompson in favor.**

ITEM 4: Annual Phoenix IDA Liability Insurance Policies.

Mr. Salgado introduced Mr. Boess to present the staff report on the renewal of the liability insurance policies, as reflected in the Phoenix IDA's records for this meeting, which are available upon request. Mr. Boess introduced Sarah Armenta to the board and asked if there were any questions. Director Gordon asked what the limits were on the liability insurance. Mr. Boess answered that there is \$1 million dollars per occurrence and \$2 million dollars aggregate, with an excess liability that goes to \$4 million dollars per occurrence. At the conclusion of the presentation, Director Mosby asked if there were any additional questions from board members. There being no questions, Director Mosby called for a motion.

MOTION: Director Tentori moved to approve renewal of the directors, officers, executive management, employment practices, property and general liability insurance policies for the annual policy period. Director Marquez seconded the motion. **Motion passed 7-0 with Board members B. Adleman, T. Burleson, P. Gordon, A. Marquez, B. Mosby, TM Tentori and B. Ryan Thompson in favor.**

ITEM 5: Senior Loan Participation.

Mr. Salgado requested a motion to go into Executive Session for Item 5.

MOTION: A motion was made by Director Ryan Thompson and seconded by Director Burleson to move into executive session. **Motion passed 7-0 with Board members B. Adleman, T. Burleson, P. Gordon, A. Marquez, B. Mosby, TM Tentori and B. Ryan Thompson in favor.**

Executive session convened at 3:55 p.m.

Discussion ensued regarding the senior loan participation.

Regular session reconvened at 4:12 p.m.

Director Mosby asked if there were any questions from board members on Item 5. There being no questions, Director Mosby called for a motion.

MOTION: Director Ryan Thompson moved to approve Resolution 2202-07 as recommended by the Chief Executive Officer and legal counsel to the Phoenix IDA. Director Burleson seconded the motion. **Motion passed 6-0 with Board members B. Adleman, T. Burleson, P. Gordon, A. Marquez, B. Mosby, and B. Ryan Thompson in favor.**

ITEM 6: Call to the Public

Director Mosby made a call to the public. There were no comments.

With no further business to come before the Board, being duly moved and seconded, the Board meeting was adjourned at 4:17 p.m.



PHOENIXIDA

Item 2



MEMORANDUM

DATE: May 19, 2022

TO: Members, Board of Directors

FROM: Breeann Adleman, Board Treasurer

SUBJECT: Financial Statements for period ending March 31, 2022

Attached are the financials for March 2022 for your review and approval. The draft financials were reviewed in detail with me by staff. The notes below are provided to supplement the information contained in the financial statements.

Statement of Net Position (Balance Sheet)

Allocated Funds: Adjustments were made at the beginning of the year to reflect the budget adopted and additional budget adjustments to increase the Community Development Fund budget.

Total operating expenses through March 2022 were below budgeted expense levels. Revenues for the year to date exceed budgeted revenues, primarily due to higher than expected issuer fees for bonds and Residential Mortgage Program fees, as shown on the attached charts.

Statement of Net Position
March 31, 2022

Assets

Current Assets	
Cash and cash equivalents	\$ 19,865,152
Certificates of Deposit	10,000,000
Receivables	25,765
Other current assets	15,335
Total Current Assets	<u>\$ 29,906,252</u>
Noncurrent Assets	
Investments	\$ 3,909,041
Long term notes receivable, net	2,646,164
Total Noncurrent Assets	<u>\$ 6,558,418</u>
Total Assets	<u><u>\$ 36,464,670</u></u>

Liabilities and Net Position

Current Liabilities	
Accounts payable	\$ 14,623
Accrued expenses	140,826
Total Current Liabilities	<u>\$ 155,449</u>
Allocated Funds	28,737,220
Net Assets - Unrestricted	<u>7,572,001</u>
Total Liabilities and Net Assets	<u><u>\$ 36,464,670</u></u>



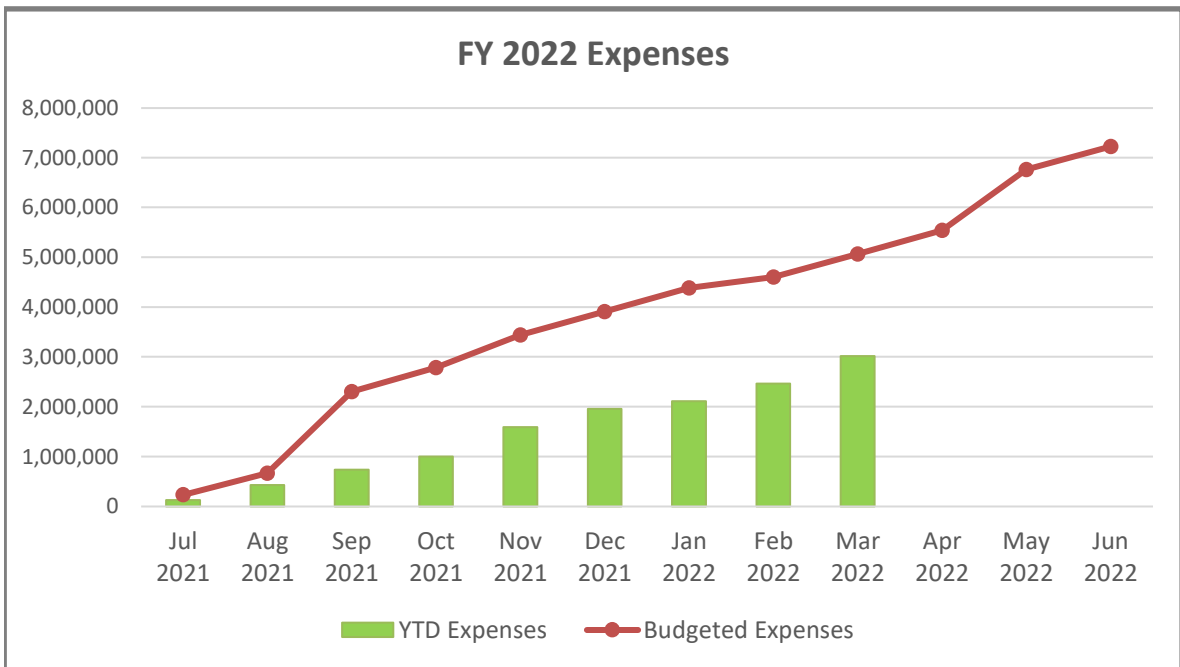
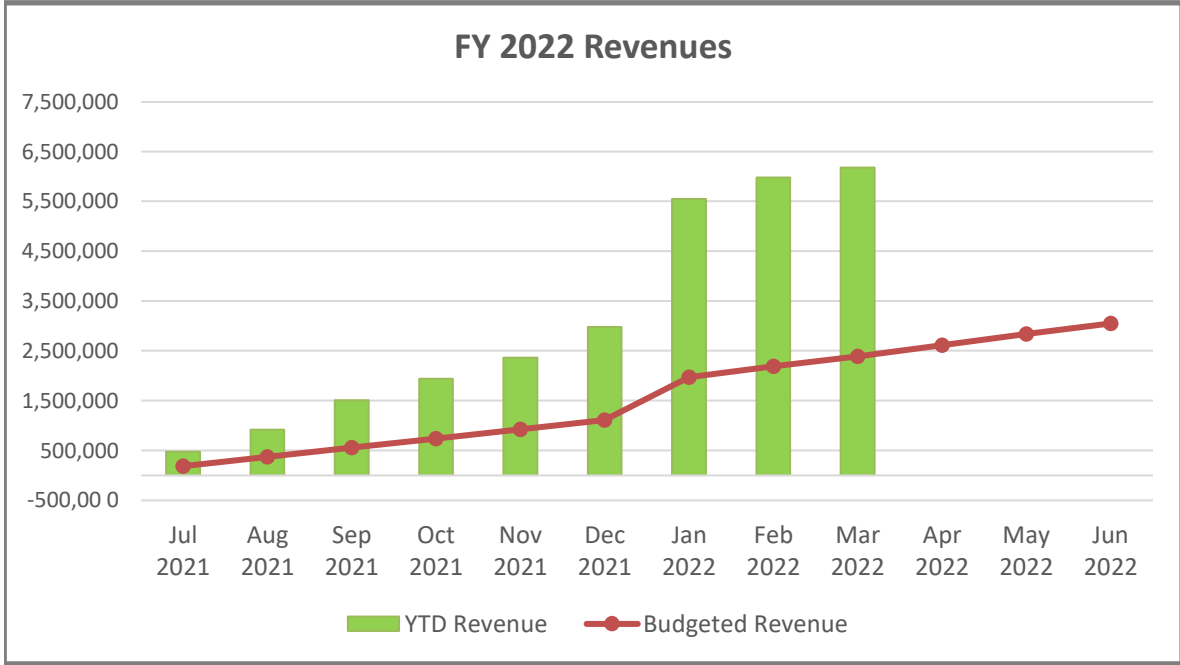
**Statement of Revenues, Expenses and Changes in Net Position
For the Month and Year to Date as of March 31, 2022**

	March-22 Current	Actual	Year to Date Budget	Variances	Annual Budget
Operating Revenue					
User Assessment Fees	\$ 0	\$ 1,874,418	\$ 735,000	\$ 1,139,418	\$ 840,000
Residential Mortgage Program Fees	308,451	3,206,467	900,000	2,306,467	1,200,000
Fee Income	82,500	777,900	680,300	97,600	910,600
Total Operating Revenue	<u>\$ 390,951</u>	<u>\$ 5,858,785</u>	<u>\$ 2,315,300</u>	<u>\$ 3,543,485</u>	<u>\$ 2,950,600</u>
Operating Expenses					
General and Administration	\$ 131,258	\$ 893,769	\$ 1,104,605	\$ 210,836	\$ 1,463,000
Bond Administration	0	0	8,300	8,300	10,000
Other Programs	70,980	595,680	702,250	106,570	936,250
Community Development Fund	70,244	724,560	2,610,000	1,885,440	4,100,000 ¹
Program and Project Development	275,754	799,135	629,900	(169,235)	689,700 ²
Loan Portfolio Administration	0	0	11,000	11,000	14,500
Total Operating Expenses	<u>\$ 548,236</u>	<u>\$ 3,013,144</u>	<u>\$ 5,066,055</u>	<u>\$ 2,052,911</u>	<u>\$ 7,213,450</u>
Operating Income	\$ (157,285)	\$ 2,845,641	\$ (2,750,755)	\$ 5,596,396	\$ (4,262,850)
Non-Operating Revenue					
Interest income	\$ 14,210	\$ 76,664	\$ 82,800	\$ (6,136)	\$ 110,000
Recovery on Collections	0	410,741	0	410,741	0
Gain on Sale/Disposal of Asset	(207,342)	(169,817)	0	(169,817)	0
Net change in the fair value of investments	0	0	0	0	0
Total Non-Operating Revenue	<u>\$ (193,132)</u>	<u>\$ 317,588</u>	<u>\$ 82,800</u>	<u>\$ 234,788</u>	<u>\$ 110,000</u>
Change in Net Position	<u>\$ (350,417)</u>	<u>\$ 3,163,229</u>	<u>\$ (2,667,955)</u>	<u>\$ 5,831,184</u>	<u>\$ (4,152,850)</u>

¹ Reflects changes to budget and CDF allocation approved by the Executive Committee on September 9, 2021

² Reflects changes to budget approved by Executive Committee on November 29, 2021

Phoenix IDA Budget vs. Actual Through March 31, 2022





PHOENIXIDA

Item 3



Healthcare Strategy

Board Meeting May 19, 2022



Strategy Update

- Recap the strategy (EC approved Sept. 2021)
- Update on progress
- Discuss next steps
- Request for Board Task Force

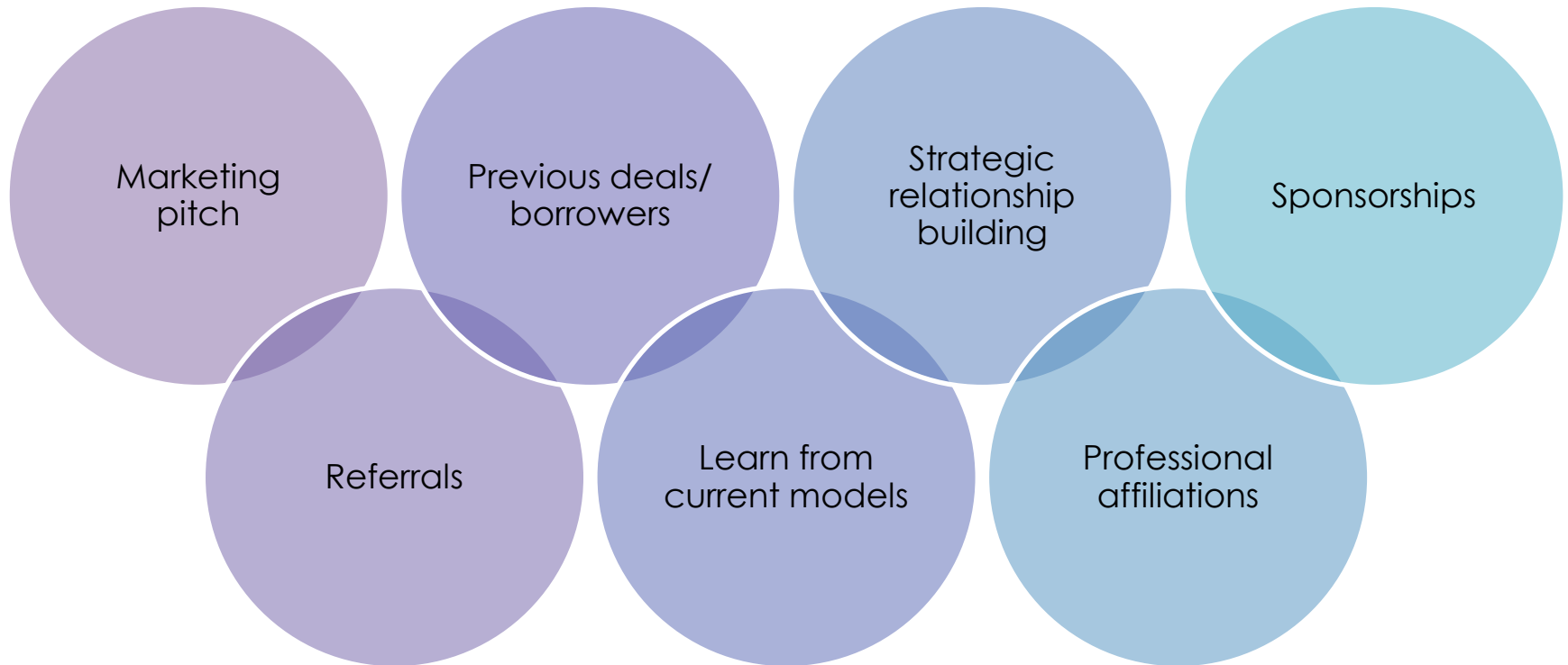


Strategy Objectives

- Branding – Business Goals – Improve community health in underserved areas of the Greater Phoenix Area
- Two – prong engagement approach:
 - Business development
 - Community investments
 - \$1 million in 2022

Direct Marketing

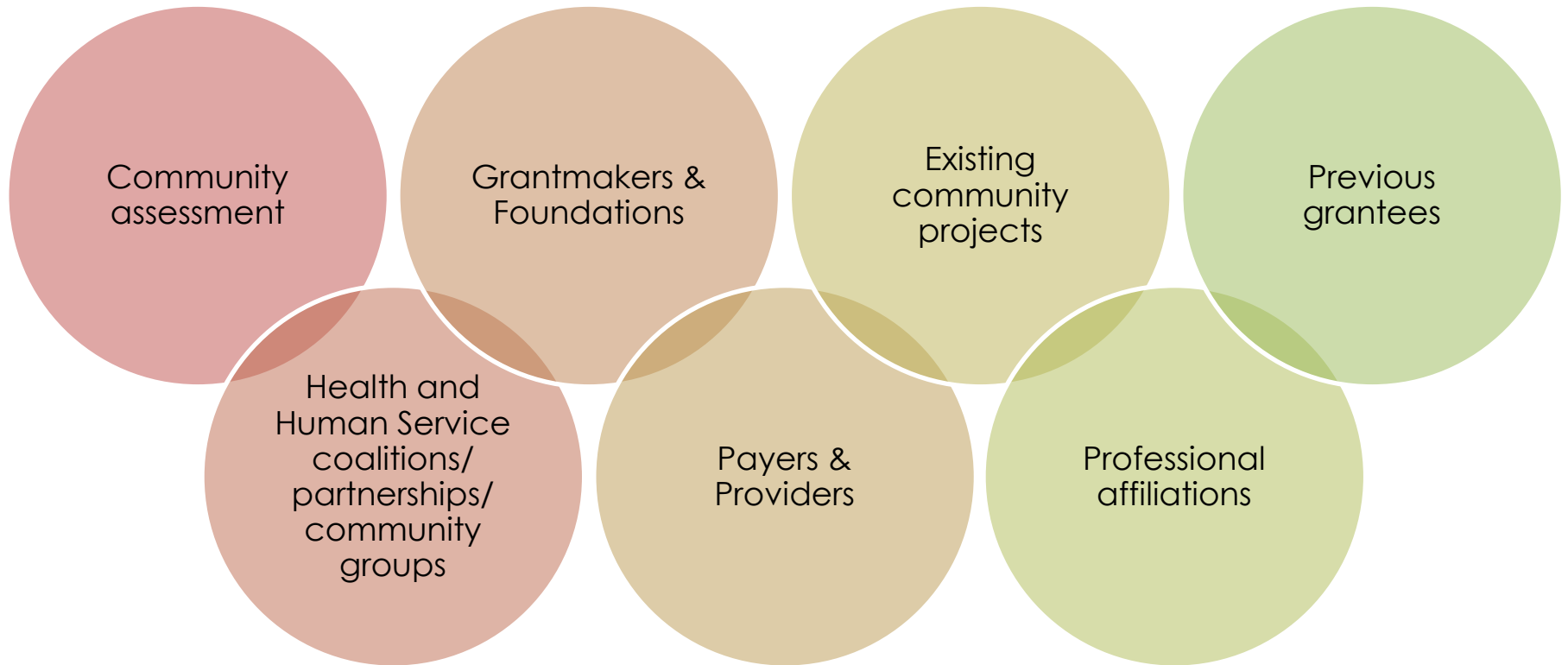
- Branding
- Business development and creative concepts





Indirect Marketing

- Branding
- Outreach, assessment and creative concepts





Goals

- Increase healthcare financing opportunities
 - Healthcare bond projects
 - Healthcare loans
 - Attainable housing as a social determinant of health
- Actively participate in the advancement of **measurable** long-term community health by:
 - Investing \$1 million in community projects in 2022
 - Measuring and reporting on outcomes of projects



Measuring Success

- Meet Goals
 - Business Development
 - Funding structure for community health investments
 - Priority to current/past borrowers
 - Sustainable
 - Collaborative
 - Measurable



Update

- Healthcare business development
 - Closed Bond transactions
 - Pending transactions
 - New Markets Tax Credit transactions
 - Loans
- Initiatives
 - Build Back Better
 - American Recovery and Reinvestment Act
 - Strategic Alliances
- Investment research
 - Valley of the Sun United Way
 - Arizona Community Foundation
 - Chicanos Por La Causa
 - Vitalyst Health Foundation



Board Direction

- Next steps
 - Work with Health Strategy Workgroup and Vitalyst Health Foundation to establish grant program
 - Timeline
 - Award amounts
 - Rubric
 - Evaluation methodology
 - Update Board in summer before rollout
 - Update Board with award details in Q4



THANK YOU



PHOENIXIDA

Item 4



2022 First Quarter Performance Dashboard

Board Meeting May 19, 2022

Purpose of Dashboard



Provide insight into all services & programs



Reports on progress of strategic goals



Supports a transparent organization and strategic decision making

Overview



2022 First Quarter (Q1) Activity



Strategic Plan Goals

Service Areas:

- Public Finance
- Home Ownership
- Community Impact Investments
- Community Development Fund

Public Finance – Closed Transactions - Q1

Project Name	Amount	Closing Fees	Annual Fees
USAFA Hotel – Provident Group	\$237,008,787.94	\$ 1,000,000	N/A – one time

Public Finance – Bond Financings – Q1

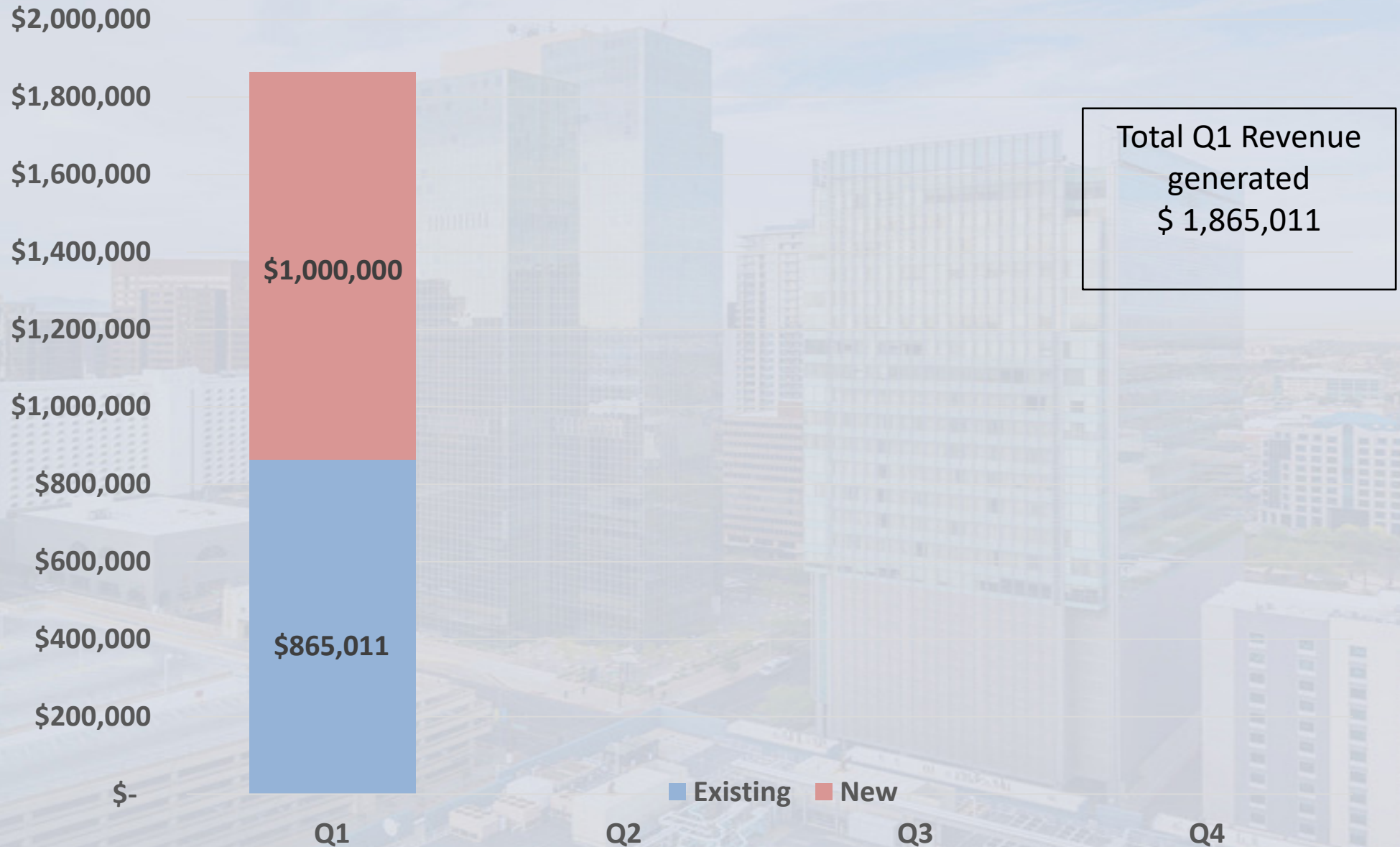
Deals closed: 1

Total bond issue amount: \$ 237,008,787

Quarterly fee revenue – New business: 1,000,000

Quarterly fee revenue - Existing transactions - \$ 865,011

Public Finance – Q 1 Activity



Public Finance – Bonds Pipeline – Q1

Project Name	Board approved
All Sports Village	October 2021
Harmony at the Park II	October 2021
Costa Isabela	October 2021
Residences at Falcon Park	Prelim Approval October 2021 – Final approval TBD
Park Central Hotel	December 2021
Overland Crossing	December 2021
Mayo Clinic	March 2022
Sherman Acute Care Hospital	On April 2022 Board agenda
Pueblo Apartments	On April 2022 Board agenda for Preliminary Approval
Roanoke Hotel	TBD

Home Ownership – Home in Five Advantage – Q1

Low- and moderate-income homebuyers: 211

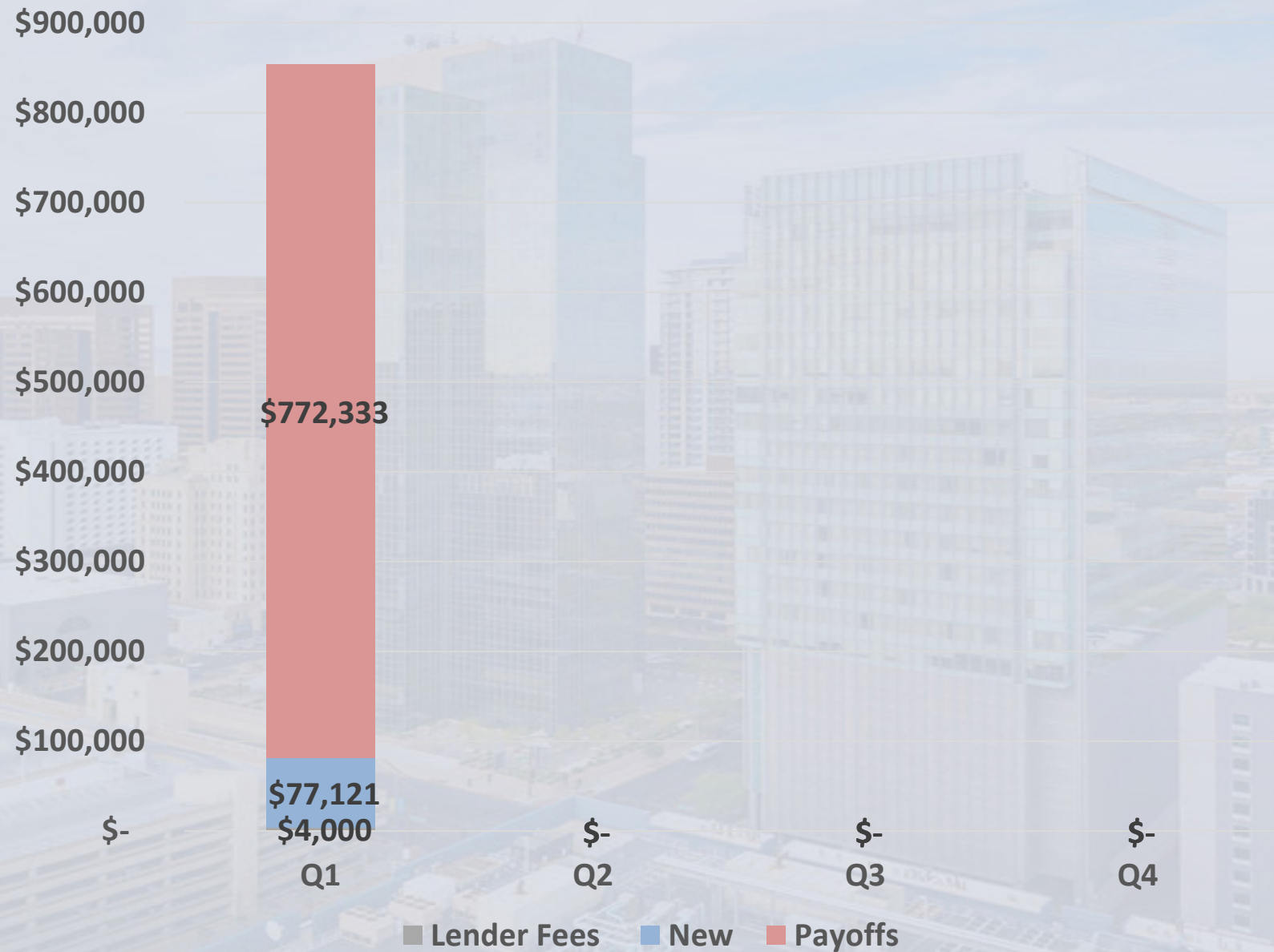
Average purchase price: \$ 337,110

Total Q4 assistance: \$ 2,257,476

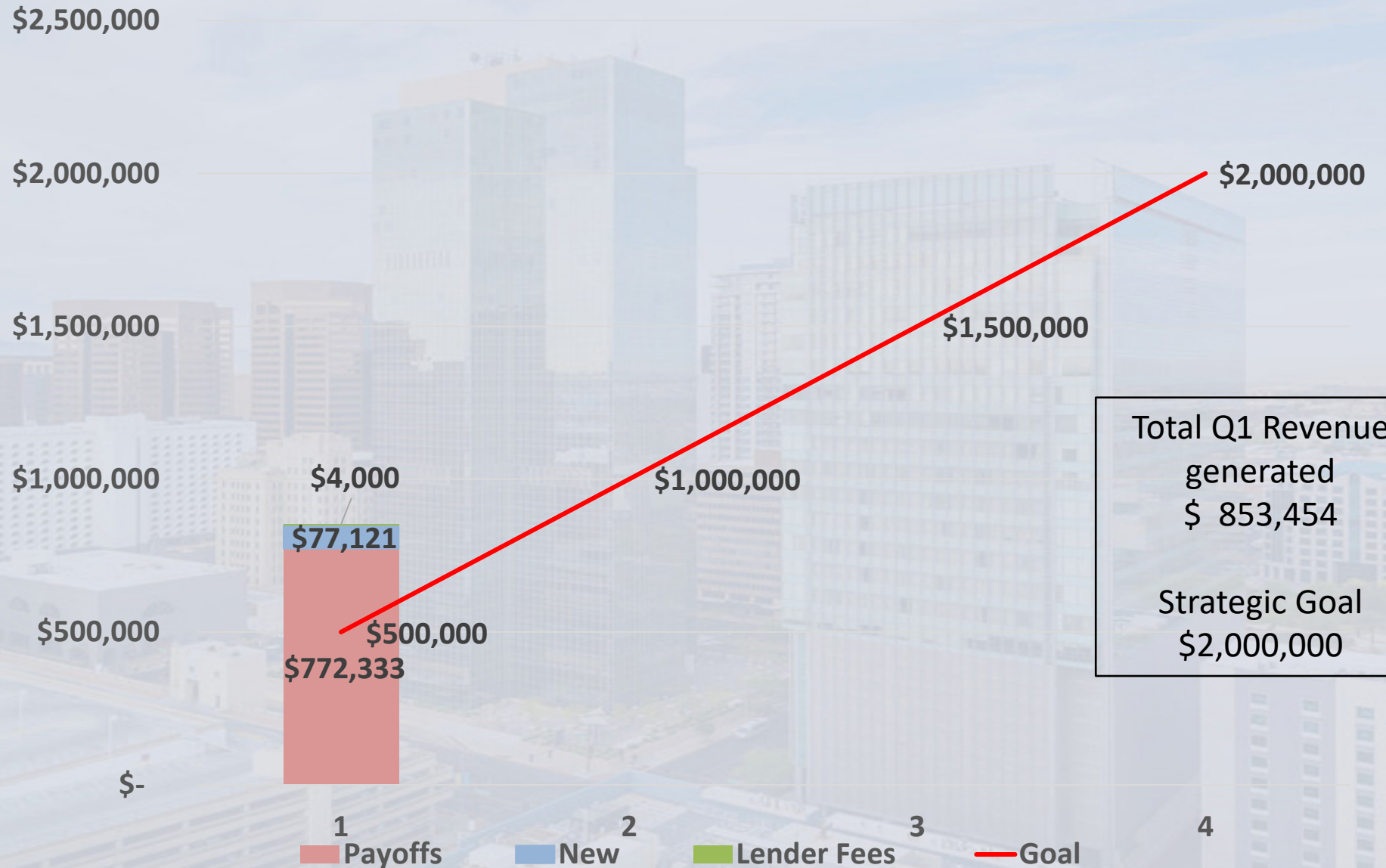
New lenders: 4

Total revenue generated: \$ 853,454

Fiscal Strength - HIFA Revenue - Q1



Fiscal Strength Goal - HIFA Revenue



Total Q1 Revenue generated
\$ 853,454

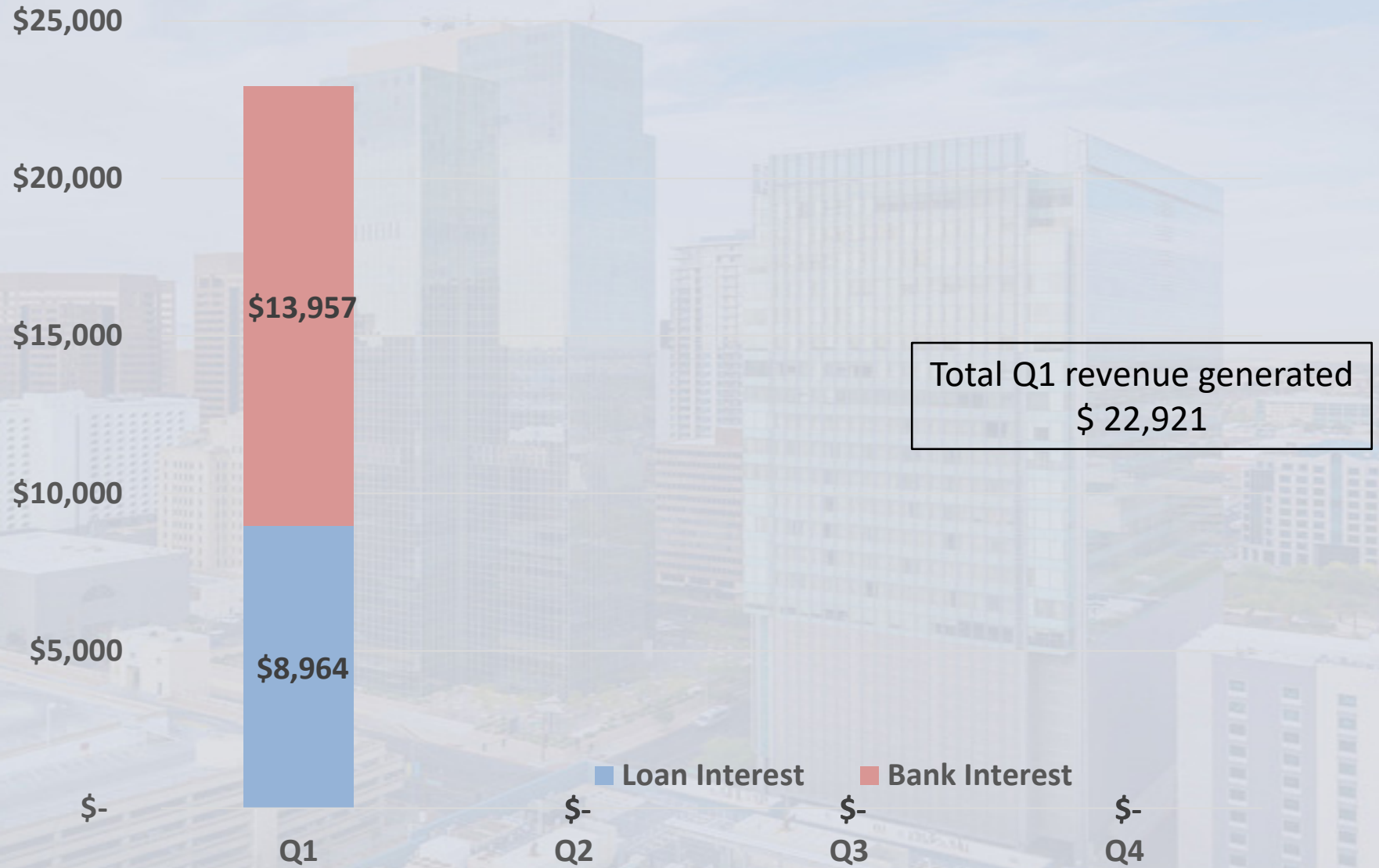
Strategic Goal
\$2,000,000

Community Impact Investments – Q1

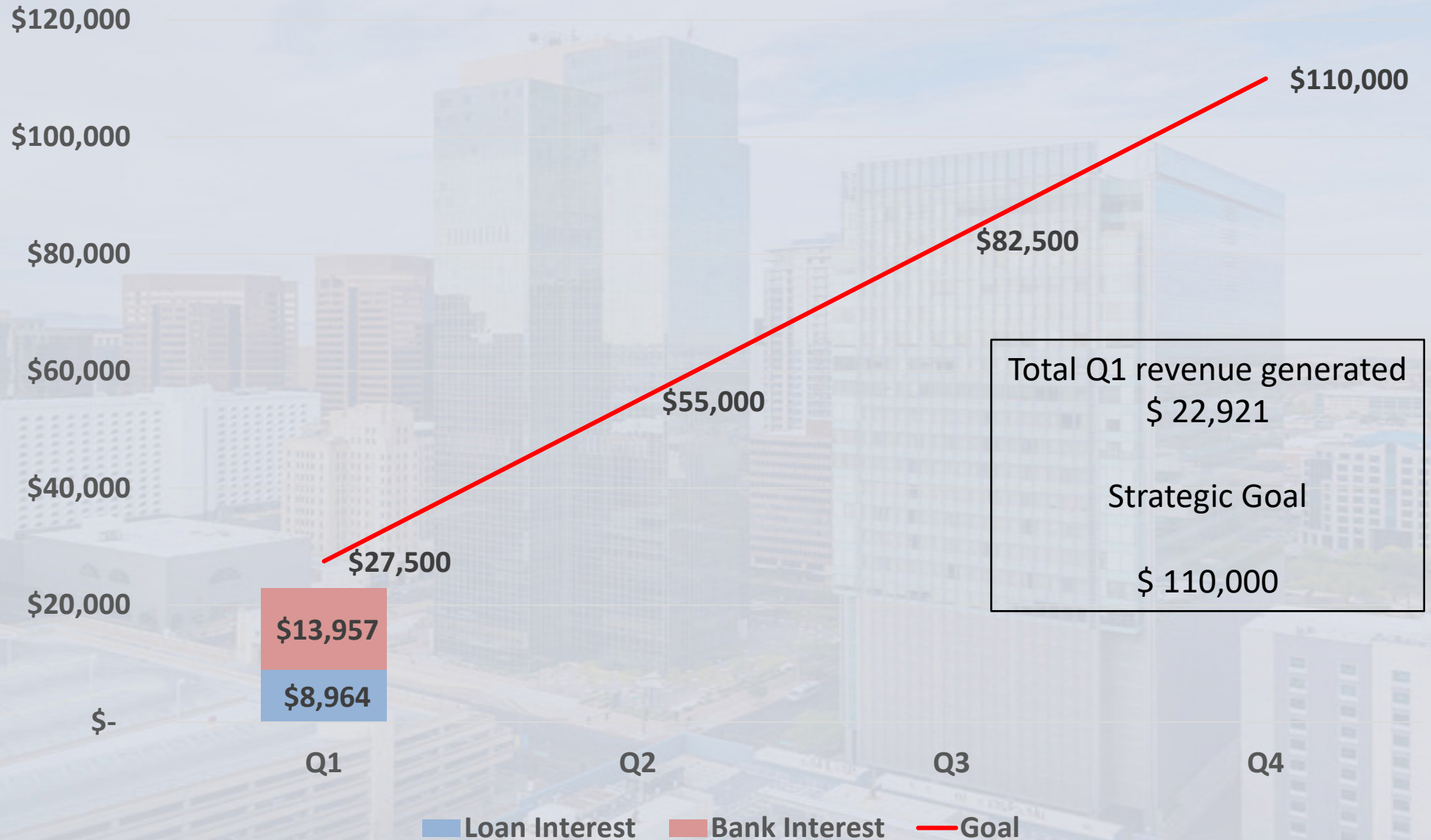
Total new loans approved: 0

Interest earned on existing loans: \$ 8,964

Fiscal Strength – Interest Income – Q1



Fiscal Strength – Interest Income – Q1



Community Impact Investments – Funded Q1

Project Name	Original Amount	Outstanding balance
Valle Del Sol	\$ 500,000	\$ 500,000

Community Development Fund - Q1

Total grants: 2

Total funds granted: \$ 105,000

Total # of organizations: 2

Community Development Fund – Q1

Organization	Category	Board Approval Date	Amount
Common Sense Media Arizona	Youth & Family Development	1/20/2022	\$ 90,000
COP-Choice Neighborhood's Employment Site Assessment and Design Services	Economic & Community Development	3/10/2022	\$ 15,000
		Total Q1 Grants	\$ 105,000

Strategic Organizational Goals

Fiscal Strength – Strategic Goals

Public Finance	Develop public finance strategy.
Homeownership	Generate \$2 million in revenue from the Home in Five Advantage program.
Interest Income and Impact Investments	Generate \$110,000 in interest income by investing in the highest yield cash investments.

Community Impact – Strategic Goals


Community Health Investments	Develop community health investment criteria, a process to distribute funds, and complete allocation of \$500K of the funds by December 15, 2022.
Home in Five Expansion	Launch one or more additional home ownership products.
Attainable Housing Strategy	Develop an affordable/attainable housing strategy including an overview of community needs and recommendations for actions by September 30, 2022.

Efficient Operations – Strategic Goals

Business Continuity	Conduct cross-training sessions between the primary and secondary leads on the major requirements of each critical business function.
Management Training	Select and schedule a training session by an external expert to ensure all IDA supervisors have the essential skills required to be successful front-line leaders.
Records Management	Complete conversion of Team Folder to OneDrive from DropBox.

Efficient Operations – Strategic Goals

Content Management	Engage team of content owners in maintaining content management on websites.
Board Reporting	Prepare the Services & Program Performance Dashboard quarterly and present to the Phoenix IDA Board of Directors during each quarter of 2022.
Social Media Strategy	Prepare a 2022 Social Media Strategy for the Phoenix IDA, PCDIC, and the Home in Five Advantage program to increase awareness and engagement.
Community Development Fund Annual Report	Develop Annual Report for the Community Development Fund to capture and share the funding sources, grants cycles, and outcomes of community investments from the Phoenix IDA and PCDIC.



Discussion/Questions

Thank you!



PHOENIXIDA

Item 5



PHOENIX IDA

Community Development Fund
Cycle 1
March 2022

LOI's submitted	60	\$3,765,062
Full applications	46	\$2,891,511
Applications approved	29	\$1,365,000*

Focus Areas –

Economic/Community Development	11
Youth & Family Development	11
Health Innovations	4
Affordable Housing	4

Funding Total **\$682,500**

<u>Council Districts</u>	<u># Grants</u>
1	2
2	0
3	0
4	5
5	3
6	4
7	3
8	8

(+4 grants funded outside of Council Districts) 29

Phoenix IDA / PCDIC Community Development Fund Awards
 Cycle 1
 Awards Approved – March 2022

Name of Applicant:	one•n•ten <i>1101 N. Central Ave., Ste. 202, Phoenix, AZ 85004</i>
Location/locations Services will be provided	Phoenix Council District 7
Project Title:	Equipping LGBTQ+ Youth for the Workforce
Background:	one•n•ten is a nonprofit organization dedicated to serving and assisting lesbian, gay, bisexual, transgender, and questioning (LGBTQ) youth ages 14 to 24. From weekly discussion groups to fun, social networking events, they create a safe space, mentally and physically, for youth of all socio-economic and cultural backgrounds. They also offer resources to promote healthy choices and living. Youth with needs have the option to speak with peers or volunteers, one-on-one, in a supervised setting. They provide youth with a variety of tools and opportunities to improve self-esteem and self-acceptance.
Purpose:	Funding will be used to support the workforce development program expenses including supplies and staff time for three to five workforce development cohorts to be held over twelve months. Lesbian, gay, bisexual, transgender, queer, and questioning (LGBTQ) youth ages 16 to 24 prepare themselves for the future by learning in-demand skills and having connections to LGBTQ-friendly employers.
Requested Amount:	\$50,000
Approved Amount:	\$50,000
Focus Area	Economic/Community Development

Name of Applicant:	A Stepping Stone Foundation <i>1202 N. 3rd St., Ste. 101C, Phoenix, AZ 85004</i>

Phoenix IDA / PCDIC Community Development Fund Awards
 Cycle 1
 Awards Approved – March 2022

Location/locations Services will be provided	Phoenix Council Districts 1 & 4
Project Title:	LEAF: Literacy Elevates Arizona Families
Background:	A Stepping Stone Foundation’s mission is to create stepping stones of success for underprivileged families through comprehensive family literacy programs. Through preschool with parent education and home visiting, they provide a firm foundation for future learning. Through scholarships and internships, they acknowledge and enrich the life-long continuum of learning. Through regular community meetings with those who share their vision and mission, they promote awareness of the need for such services and a forum to work together.
Purpose:	Funding will provide one full school year of family literacy for 40 families in the Central Phoenix area. This includes daily preschool, adult education, young sibling childcare and intergenerational activities for families who have one or more full-time caregivers who have not graduated high school and/or are learning English.
Requested Amount:	\$50,000
Approved Amount:	\$50,000
Focus Area	Youth & Family Development

Name of Applicant:	AGUILA Youth Leadership Institute, Inc. 7960 W. Osborn Rd., Phoenix, AZ 85033
Location/locations Services will be provided	Phoenix Council Districts 7 & 8
Project Title:	AGUILA Academy

Phoenix IDA / PCDIC Community Development Fund Awards
 Cycle 1
 Awards Approved – March 2022

Background:	AGUILA Youth Leadership Institute is a college access organization designed to serve youth navigate through their academic, personal and professional world. The Institute provides a comprehensive support system to ensure the success of each student through a personalized plan. In addition to helping youth develop writing skills, prepare for tests and more, AGUILA believes inclusion of the arts, literature, civic engagement, social justice, service learning, health and wellness are equally important in developing successful students.
Purpose:	Funding will be used to hire and train facilitators for the East and West Valley sites and assist with providing programmatic materials for student outreach and recruitment.
Requested Amount:	\$30,000
Approved Amount:	\$30,000
Focus Area	Youth & Family Development

Name of Applicant:	Arizona Educational Foundation 2100 N. Central Ave., Ste. 212, Phoenix, AZ 85004
Location/locations Services will be provided	Phoenix Council District 4 & various school locations throughout Maricopa County
Project Title:	teachSTEM
Background:	Arizona Educational Foundation was founded in 1983. The mission of Arizona Educational Foundation (AEF) is to celebrate excellence and cultivate equity in PreK-12 th grade Arizona public education and spotlight the work of public schools. This is accomplished through a variety of programs for teachers, administrators, and students.
Purpose:	

Phoenix IDA / PCDIC Community Development Fund Awards
 Cycle 1
 Awards Approved – March 2022

	Funding will support AEF’s teachSTEM program, a groundbreaking response to Arizona’s critical STEM teacher shortage. The goal of the program is to inspire 5 th -12 th grade students to become STEM teachers, with a secondary goal of providing students with opportunities to build vital STEM skills.
Requested Amount:	\$50,000
Approved Amount:	\$50,000
Focus Area	Youth & Family Development

Name of Applicant:	Arizona Science Center <i>600 E. Washington St., Phoenix, AZ 85004</i>
Location/locations Services will be provided	Phoenix Council District 8 & throughout Maricopa County
Project Title:	Science Teacher Residency Program (STaR)
Background:	From the early 1980’s Arizona Science Center (ASC) has been inspiring, educating and engaging curious minds through science. The vision of ASC is to be a global leader in creating relevant and engaging science experiences that foster a community where people understand science, technology, engineering and math to inform decision-making and enrich their lives. The Arizona Science Center will be a leader in helping to prepare future leaders to address local and global issues that require science understanding. They will prime a talented STEM workforce that seeks higher education, encourages innovation and inventors and prepares our students for careers and adulthood.
Purpose:	Funding will be used to underwrite two modules of the Science Teacher Residency Program (STaR) in summer of 2022, impacting up to 50 teachers. Funds will directly support program staff for planning and delivery, curriculum materials and supplies, coaching and mentoring for one year, and other program support costs.

Phoenix IDA / PCDIC Community Development Fund Awards
 Cycle 1
 Awards Approved – March 2022

Requested Amount:	\$100,000
Approved Amount:	\$50,000
Focus Area	Youth & Family Development

Name of Applicant:	Arouet Foundation 4340 E. Indian School Rd., Ste. 21-499, Phoenix, AZ 85018
Location/locations Services will be provided	Phoenix Council District 6 & throughout Maricopa County
Project Title:	Arouet Workforce Program – Empowering Justice-Involved Women and their Families
Background:	Founded in 2011, Arouet is a community-based, second-chance movement supporting women, as they begin anew, so they succeed in life after their incarceration. Arouet works with women by providing programs focused on mentorship, coaching, family reunification, financial literacy/budgeting, and career preparation. Without these supports, women are at a greater risk of experiencing situations like those that led to their initial sentence and chances of recidivism.
Purpose:	Funding will be used to support a portion of the Arouet Workforce Program’s operations, staff salaries and benefits, and supplies needed for service delivery.
Requested Amount:	\$75,000

Phoenix IDA / PCDIC Community Development Fund Awards
 Cycle 1
 Awards Approved – March 2022

Approved Amount:	\$50,000
Focus Area	Economic/Community Development

Name of Applicant:	Circle the City <i>300 W. Clarendon Ave., Ste. 200, Phoenix, AZ 85013</i>
Location/locations Services will be provided	Phoenix Council Districts 4, 7, 8 & throughout Maricopa County
Project Title:	Circle the City Mobile Medical Outreach Program for Persons Facing Homelessness
Background:	Circle the City is a 501(c)(3) nonprofit organization that provides integrative health services to men, women, and children facing homelessness in Maricopa County. Incorporated in 2008, Circle the City embraces patients with compassionate medical care and meaningful human services to aid their journey toward healthy, independent living.
Purpose:	Funding will be used to replace Circle the City’s Central Valley Neighborhood Partnership (CVNP) mobile medical clinic that serves central Phoenix. The CVNP mobile medical clinic provides integrated primary care services (medical, behavioral health, case management) to all homeless persons, regardless of race, ethnicity, age, disability status, sex, sexual orientation, gender or creed. The unit has become mechanically unreliable and unavailable for use. CTC improves the health of its patients, helps prevent patient medical conditions from deteriorating to the point of an emergency, and decreases hospital emergency department utilization for routine/non-emergency medical health conditions.
Requested Amount:	\$50,000
Approved Amount:	\$50,000
Focus Area	Health Innovations

Phoenix IDA / PCDIC Community Development Fund Awards
 Cycle 1
 Awards Approved – March 2022

Name of Applicant:	Dress for Success <i>1024 E. Buckeye Rd., Ste. 165, Phoenix, AZ 85034</i>
Location/locations Services will be provided	Phoenix Council District 8 & throughout Maricopa County
Project Title:	Helping 300 Arizona Women Return to Work
Background:	In existence since 2009, Dress for Success has assisted more than 18,000 women throughout the metro-Phoenix area. Dress for Success Phoenix is a nonprofit organization that empowers women to achieve economic independence by providing a network of support, professional attire, and the development tools to help them thrive in work and in life. They design and deliver programs to help women overcome challenges for every phase of their personal or professional journey, whether they are a job seeker, an employed professional or someone ready to be a leader in their community.
Purpose:	Funding will provide critical workforce development programming and resources to unemployed and underemployed women, as well as a network of ongoing support and resources to newly employed women, in Maricopa County through the Career Center, the Mobile Career Center, and the Professional Women’s Group. The goal is to assist 300 women return to work after the pandemic.
Requested Amount:	\$50,000
Approved Amount:	\$25,000
Focus Area	Economic/Community Development

Phoenix IDA / PCDIC Community Development Fund Awards
 Cycle 1
 Awards Approved – March 2022

Name of Applicant:	Educare Arizona <i>1300 N. 48th St., Phoenix, AZ 85008</i>
Location/locations Services will be provided	Phoenix Council District 6 & throughout Maricopa County
Project Title:	Early Childhood Development Teacher Training & Credentialing Program
Background:	Founded in 2011, the mission of Educare Arizona is to ensure vulnerable young children are successful in school and life by providing high quality early learning, family support, health care and by acting as an unequivocal voice for early childhood practice and policy. Educare Arizona is a comprehensive early childhood program whose purpose is to prevent the achievement gap between children growing up in poverty and their more advantaged peers.
Purpose:	Funding will help expand Educare’s Child Development Associate (CDA) Credential program by purchasing training and internship supplies, which helps low-income individuals, primarily mothers, begin a new career path. At the completion of the CDA Credential program, graduates can continue their education and obtain an AA or BA degree in a supportive environment.
Requested Amount:	\$30,000
Approved Amount:	\$30,000
Focus Area	Youth & Family Development

Name of Applicant:	Fresh Start Women’s Foundation <i>1130 E. McDowell Rd., Phoenix, AZ 85006</i>

Phoenix IDA / PCDIC Community Development Fund Awards
 Cycle 1
 Awards Approved – March 2022

Location/locations Services will be provided	Phoenix Council District 4
Project Title:	Fresh Start Impact Program: Helping Women Achieve Self-Sufficiency
Background:	Since 1992, the mission of Fresh Start Women’s Foundation has been to provide education, resources and support for women to positively transform their lives and strengthen our community. They envision a community where every woman reaches her full potential through achieving personal empowerment and financial self-sufficiency. Fresh Start Women’s Foundation helps women ages 18 and up focus on key areas of their lives, with a wide range of services, classes and workshops designed to teach self-confidence, life skills and career development.
Purpose:	Funding will support comprehensive services for women in Phoenix through Fresh Start’s Impact Program. The Impact Program was recently launched to help women disrupt generational cycles of poverty through a comprehensive approach to workforce development. The program consists of five supporting pillars, family stability; well-being; financial management; education and career.
Requested Amount:	\$75,000
Approved Amount:	\$75,000
Focus Area	Economic/Community Development

Name of Applicant:	Greater Phoenix Chamber Foundation 2575 E. Camelback Rd., Ste. 410, Phoenix, AZ 85016
Location/locations Services will be provided	Phoenix Council Districts 4, 5, 6, & 8
Project Title:	ElevateEdAZ

Phoenix IDA / PCDIC Community Development Fund Awards
 Cycle 1
 Awards Approved – March 2022

Background:	The Greater Phoenix Chamber Foundation convenes and catalyzes business, education, and community to enhance college and career readiness, develop a stronger workforce, and build healthier communities throughout Arizona. The Foundation leads the charitable and educational initiatives of the Greater Phoenix Chamber under the four pillars of education, workforce development wellness, and research. These initiatives directly serve upwards of 500,000 Arizonans annually and impact many others.
Purpose:	Funding will support the Foundation’s education initiative. ElevateEdAZ, which drives cross-sector innovation to identify and solve Arizona’s education to employment pathway issues and help deliver high-quality pathways and work-based learning opportunities to Arizona students, preparing them to graduate with industry-recognized credentials and early postsecondary credit and enabling students to establish meaningful relationships with business professionals to enter high-demand, high-wage careers.
Requested Amount:	\$150,000
Approved Amount:	\$75,000
Focus Area	Economic/Community Development

Name of Applicant:	Habitat for Humanity Central Arizona <i>2830 W. Glendale Avenue, Phoenix, AZ 85051</i>
Location/locations Services will be provided	Phoenix Council Districts 2, 3, 5, & 8
Project Title:	Neighborhood Revitalization
Background:	Habitat for Humanity’s mission is to bring people together to build homes, communities and hope. Based in Phoenix, they provide affordable home building solutions, emergency home repairs and neighborhood revitalization services to financially disadvantaged families in Maricopa and portions of Pinal Counties. Habitat continues to

Phoenix IDA / PCDIC Community Development Fund Awards
 Cycle 1
 Awards Approved – March 2022

	work to eliminate barriers to a better, healthier, more financially stable life – one family, one senior and one veteran at a time.
Purpose:	Funding will support three neighborhoods with up to five households per neighborhood. The designated neighborhoods are Sunnyslope, Central City South and Palomino. They will help facilitate owner-occupied repairs addressing health and safety concerns to improve the quality of life for residents and the community. Extensive research is conducted to select qualifying families or individuals and assess work to be completed such as a complete reconstruct, or repairs like roofs, windows, facia and paint.
Requested Amount:	\$150,000
Approved Amount:	\$65,000
Focus Area	Affordable Housing

Name of Applicant:	Helping Hands for Single Moms 360 E. Coronado Rd., Ste .150. Phoenix, AZ 85004
Location/locations Services will be provided	Phoenix Council District 5 & throughout Maricopa County
Project Title:	Low-Income Single Mom Nursing Student Support
Background:	Since 002, the mission of Helping Hands for Single Moms is ending generational poverty through assisting low-income single mom families while the mother attains a post-secondary education, financial independence, and a positive family legacy.
Purpose:	Funding will provide 15 low-income single mom nursing students scholarships and wraparound services offered to the students such as computer technical services, nurse mentors, auto repairs and health care resources not other wise available.

Phoenix IDA / PCDIC Community Development Fund Awards
 Cycle 1
 Awards Approved – March 2022

Requested Amount:	\$35,000
Approved Amount:	\$35,000
Focus Area	Economic/Community Development

Name of Applicant:	Live & Learn <i>326 E. Coronado Rd., Ste. 201, Phoenix, AZ 85004</i>
Location/locations Services will be provided	Phoenix Council District 4 & throughout Maricopa County
Project Title:	Women’s Economic Empowerment Program
Background:	Live & Learn is a nonprofit organization for women that was founded in 2012 to empower women in the Phoenix-metro area. It began as an initiative of the Arizona Foundation for Women and became an independent organization in 2015. Live and Learn continues to grow every year to meet the financial education needs and career training or women in the community.
Purpose:	Funding will assist 200 women within Maricopa County rise out of poverty by providing support to strengthen education, career guidance, job training, mentoring and financial assistance for each woman in the program as she develops her individual education empowerment training plan.
Requested Amount:	\$75,000
Approved Amount:	\$35,000
Focus Area	Economic/Community Development

Phoenix IDA / PCDIC Community Development Fund Awards
 Cycle 1
 Awards Approved – March 2022

Name of Applicant:	Neighborhood Ministries <i>1918 W. Van Buren St., Phoenix, AZ 850092</i>
Location/locations Services will be provided	Phoenix Council Districts 4, 5, 7 & 8
Project Title:	Neighbors on the Rise Project: A Workforce Catalyst
Background:	Neighborhood Ministries (NM) has been in existence since 1982. NM’s mission is to break the cycle of poverty in inner-city Phoenix by holistically loving, serving, and bringing life-transforming hope and power to families in the community.
Purpose:	Funding will support the Neighbors on the Rise program, a workforce development initiative which provides job readiness, search, placement, retention services, career advancing education, paid/unpaid work experiences and supportive services to individuals facing barriers to success in education and employment.
Requested Amount:	\$150,000
Approved Amount:	\$75,000
Focus Area	Economic/Community Development

Name of Applicant:	New Pathways for Youth <i>901 E. Jefferson St., Phoenix, AZ 85034</i>
Location/locations Services will be provided	Phoenix Council Districts 4, 5, 7 & 8

Phoenix IDA / PCDIC Community Development Fund Awards
 Cycle 1
 Awards Approved – March 2022

Project Title:	Holistic Youth Transformation Program
Background:	Founded in 1989, New Pathways for Youth’s mission is to guide at-risk youth (ages 12-21) as they discover renewed outlooks on life and realize unwritten possibilities for their futures. They deploy an aggressive, evidence-based approach to combatting barriers to youth success – preventing negative youth outcomes, interrupting destructive thought patterns, and igniting holistic youth transformation.
Purpose:	Funding will support the relaunching of their Integrated Parent Support programming, an embedded component of their Holistic Youth Transformation program. They will strive to engage up to one hundred parents/caregivers during the 2022-23 program year.
Requested Amount:	\$25,000
Approved Amount:	\$25,000
Focus Area	Youth & Family Development

Name of Applicant:	Phoenix Children’s Hospital Foundation <i>2929 E. Camelback Rd., Ste. 122, Phoenix, AZ 85016</i>
Location/locations Services will be provided	Phoenix Council Districts 5 & 8, Mesa Unified School District, Avondale Elementary School District,
Project Title:	Phoenix Children’s Hospital Breathmobile
Background:	Phoenix Children’s Hospital has provided world-class health care to children and families in Arizona for more than 35 years. Since its founding in 1983, it has grown into one of the nation’s largest pediatric health systems. The

Phoenix IDA / PCDIC Community Development Fund Awards
 Cycle 1
 Awards Approved – March 2022

	mission of PCH is to provide hope, healing and the best pediatric health care to children and families in Arizona and throughout the Southwest region.
Purpose:	Funding will provide necessary medical equipment and medication to more than 175 children with asthma. It will also support the medical providers in offering each family a hands-on learning approach to become familiar with operating the equipment at home. This innovative, community-focused effort delivers mobile asthma clinics to school-aged children to address the utilization of emergency rooms for asthma-related illnesses. PCHB practitioners seek to decrease the number of asthma-related school absences among its patients and manage asthma symptoms so that children can get back to physical activity and play.
Requested Amount:	\$30,000
Approved Amount:	\$30,000
Focus Area	Health Innovations

Name of Applicant:	Phoenix Rescue Mission <i>1540 W. Van Buren St., Phoenix, AZ 85007</i>
Location/locations Services will be provided	Phoenix Council District 7 & Glendale, AZ
Project Title:	Vocational Development Program for People Overcoming Poverty
Background:	Phoenix Rescue Mission’s mission is to provide Christ-centered, life-transforming solutions to persons facing hunger, homelessness, addiction, and trauma. Their vision is to transform lives through transforming our city. They strive to mobilize the Phoenix community to end hunger and homelessness through a comprehensive approach designed to provide a hand-up, not a handout. They are a place of hope, healing, and new beginnings for

Phoenix IDA / PCDIC Community Development Fund Awards
 Cycle 1
 Awards Approved – March 2022

	men, women, and children and have worked to address the mental, physical, and emotional needs of homeless individuals in the valley for 70+ years.
Purpose:	Funding will cover the programmatic costs of providing direct services to individuals participating in the Vocational Development program, as well as the purchase of essential program supplies.
Requested Amount:	\$50,000
Approved Amount:	\$35,000
Focus Area	Economic/Community Development

Name of Applicant:	Rehoboth Community Development Corp <i>2610 W. Hazelwood Ave., Phoenix, AZ 85017</i>
Location/locations Services will be provided	Phoenix Council District 5 & throughout Maricopa County
Project Title:	CHOICES – Creating Housing Opportunities & Increasing Community Equity Services
Background:	Founded in 2004, Rehoboth Community Development Corporation (RCDC), a faith-based non-profit organization whose mission is to Create Equitable, Healthy, and Sustainable Communities that impact and build inter-generational prosperity within urban Phoenix and Canyon Corridor Neighborhoods with low- and-moderate income (LMI) individuals and families. RCDC’s programs focus on acquiring, rehabbing and developing affordable housing and commercial real estate, stimulating business and jobs creation, and delivering community and youth services
Purpose:	Funding will assist RCDC to establish the framework for the Creating Housing Opportunities and Increasing Community Equity Services (CHOICES) Homeownership Program. RCDE will research, design, and develop the program. Funds will also support program expenses and provide training and technology

Phoenix IDA / PCDIC Community Development Fund Awards
 Cycle 1
 Awards Approved – March 2022

Requested Amount:	\$55,000
Approved Amount:	\$55,000
Focus Area	Affordable Housing

Name of Applicant:	Seed Spot <i>515 E. Grant St., Phoenix, AZ 85004</i>
Location/locations Services will be provided	Phoenix Council District 8 & throughout Maricopa County
Project Title:	Advancing Economic Growth and Opportunity Through Entrepreneurship
Background:	In existence since 2012, SEED SPOT is a 501c3 nonprofit internationally renowned incubator with a mission to educate, accelerate, and invest in impact-driven entrepreneurs. With a vision of developing local communities by empowering social innovators, they offer the Phoenix community training and mentoring opportunities that accelerate social impact through entrepreneurship. They support entrepreneurs by surrounding them with the right access to resources, mentors, business fundamentals, community partners, capital sources, and anything they need to succeed.
Purpose:	Funding will be used to serve three hundred entrepreneurs in the Phoenix metro area, 60% area expected to be women and entrepreneurs of color. The funding will enable SEED SPOT to serve these entrepreneurs with a suite of high-impact programming award-winning curriculum, vetted advisors, and access to capital.
Requested Amount:	\$75,000
Approved Amount:	\$50,000

Phoenix IDA / PCDIC Community Development Fund Awards
 Cycle 1
 Awards Approved – March 2022

Focus Area	Economic/Community Development
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Name of Applicant:	Southwest Human Development <i>2850 N. 24th St., Phoenix, AZ 85008</i>
Location/locations Services will be provided	Phoenix Council District 8 & throughout Maricopa County
Project Title:	Reach Out and Read – Early Literacy Innovation in the Pediatric Setting
Background:	Southwest Human Development is Arizona’s largest nonprofit dedicated to early childhood development. Founded in 1981 SWH has nine hundred staff members, and provides 40 programs and services to 140,000 children, families and professionals each year.
Purpose:	Funding will support the implementation of Reach Out and Read (ROR) at clinics across Maricopa County, purchasing 14,469 children’s books that will be distributed across participating clinics to use in the facilitation of well-child visits and provided to families to build home libraries.
Requested Amount:	\$50,000
Approved Amount:	\$45,000
Focus Area	Youth & Family Development

Name of Applicant:	Stand for Children Leadership Center <i>4949 E. Van Buren St., #64233, Phoenix, AZ 85082</i>

Phoenix IDA / PCDIC Community Development Fund Awards
 Cycle 1
 Awards Approved – March 2022

Location/locations Services will be provided	Phoenix Council Districts 5, 6, 7, & 8
Project Title:	Every Child Reads
Background:	Stand for Children Arizona opened their doors in 2009 to empower parents with the skills and knowledge they need to support their child’s learning and prepare them to succeed after graduation. Stand is a unique catalyst for education equity and racial justice, to create a brighter future for us all.
Purpose:	Funds will be used to support Every Child Reads, their parent engagement program rooted in early literacy. They will deliver forty books each to 170 Phoenix families and train parents in key literacy skills including how to guide their children on basic reading, the pronunciation of letters and creating a routine and daily habit of reading.
Requested Amount:	\$30,000
Approved Amount:	\$30,000
Focus Area	Youth & Family Development

Name of Applicant:	Take Charge America, Inc. 20620 N. 19 th Ave., Phoenix, AZ 85027
Location/locations Services will be provided	Phoenix Council District 1 & throughout Maricopa County
Project Title:	Expanding TCA’s Financial Education and Counseling Services into the Hispanic Community
Background:	Headquartered in Phoenix, TCA’s mission is rooted in providing their clients and the public with free financial education. They offer counseling, resources and knowledge that generate a profound ripple effect, improving

Phoenix IDA / PCDIC Community Development Fund Awards
 Cycle 1
 Awards Approved – March 2022

	financial well-being at the individual, household and community levels and leading to a positive and sustainable economic impact.
Purpose:	Funds will be used for program expenses in expanding services in the Hispanic/Latino communities across the valley and in translating presentations, communication and promotional materials into Spanish to support these efforts.
Requested Amount:	\$50,000
Approved Amount:	\$50,000
Focus Area	Economic/Community Development

Name of Applicant:	UMOM New Day Centers, Inc. 3333 E. Van Buren St., Phoenix, AZ 85008
Location/locations Services will be provided	Phoenix Council District 8 & throughout Greater Phoenix
Project Title:	UMOM Workforce Development & Vocational Training
Background:	Founded in 1964, UMOM is Arizona’s largest provider of services for families experiencing homelessness. UMOM’s mission is to restore hope, rebuild lives, and end homelessness. UMOM serves over 15,000 individuals across all their services annually, including those families receiving support at the Family Housing Hub, Maricopa County’s family coordinated entry system.
Purpose:	Funding will be utilized to support UMOM’s workforce development efforts, including job training and support services provided at the Employment Center ensuring that more clients self-resolve their homelessness with sustainable employment income.

Phoenix IDA / PCDIC Community Development Fund Awards
 Cycle 1
 Awards Approved – March 2022

Requested Amount:	\$150,000
Approved Amount:	\$75,000
Focus Area	Economic/Community Development

Name of Applicant:	Year Up Arizona <i>1245 E. Buckeye Rd., Phoenix, AZ 85034</i>
Location/locations Services will be provided	Phoenix Council District 8, Greater Phoenix & Maricopa County
Project Title:	Year Up Arizona’s Workforce Development Program
Background:	Year Up Arizona was launched in Arizona in 2015 in partnership with Maricopa Community Colleges. Year Up’s mission is to close the opportunity divide by providing urban young adults with the skills, experience, and support that will empower them to reach their potential through professional careers and higher education.
Purpose:	Funding will be utilized to support their workforce development program. The program combines marketable job skills training, work-based experiences with local employers, and wraparound support. Their goal is to serve 160 individuals from across Maricopa County at their Gateway Community College site.
Requested Amount:	\$100,000
Approved Amount:	\$75,000
Focus Area	Economic/Community Development

Phoenix IDA / PCDIC Community Development Fund Awards
 Cycle 1
 Awards Approved – March 2022

Grants funded solely from PCDIC funds

Name of Applicant:	About Care <i>PO Box 3278, Chandler, AZ 85224</i>
Location/locations Services will be provided	Chandler, Queen Creek, Gilbert and San Tan Valley
Project Title:	Empowering Independent Living
Background:	About Care is a non-profit organization that was founded in June of 2006. About Care delivers caring and compassionate support services using trained volunteers with special concern for the low-income homebound elderly and disabled residents of Chandler, Gilbert, Queen Creek and San Tan Valley. They encourage and enable independent living by assisting homebound senior citizens and persons with disabilities to continue living in their homes with dignity and self-respect.
Purpose:	Funding will be used to recruit, train and perform background checks on new volunteers who will assist the elderly and disabled homebound residents receiving services from About Care. As a result of the pandemic, they have transformed their services via on-line support for tele-health and socialization and will continue to provide free services to include transportation, shopping and errands, respite for caregivers, business assistance, friendly visits and phone calls, wellness checks and enhanced managed care.
Requested Amount:	\$25,000
Approved Amount:	\$25,000
Focus Area	Health Innovations

Phoenix IDA / PCDIC Community Development Fund Awards
 Cycle 1
 Awards Approved – March 2022

Name of Applicant:	Homeless Youth Connection 9950 W. Van Buren St., Ste. 114, Avondale, AZ 85323
Location/locations Services will be provided	Various high schools located throughout Maricopa County
Project Title:	Empowering Youth for the Future
Background:	Founded in 2010 and located in the west valley, Homeless Youth Connection is a preventative measure to chronic homelessness. HYC serves to alleviate the problem of youth homelessness through the provision of basic needs while encouraging development, collaboration, self-sufficiency and education. They work to eliminate barriers to graduation for homeless youth and create lasting solutions for a successful future through community support and increased awareness.
Purpose:	Funding will support the Empowering Youth for the Future program. This program will assist youth experiencing homelessness with the development and implementation of their plan for post-graduation. The Plan for the Future helps youth determine and prepare for what they will do post-graduation. HYC partners with 120 high schools in Maricopa County to serve more than six hundred homeless youth annually between the ages of 13 to 21. These youth face numerous barriers to education, keeping many of them from completing high school or achieving post-secondary education.
Requested Amount:	\$36,000
Approved Amount:	\$35,000
Focus Area	Youth & Family Development

Name of Applicant:	Junior Achievement of Arizona, Inc. 636 W. Southern Ave., Ste. 109, Tempe, AZ 85282
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Phoenix IDA / PCDIC Community Development Fund Awards
 Cycle 1
 Awards Approved – March 2022

Location/locations Services will be provided	Various elementary and high schools located throughout Maricopa County
Project Title:	JA Inspire Program
Background:	Junior Achievement’s mission is to inspire and prepare young people to succeed in a global economy. For more than 60+ years, Junior Achievement of Arizona (JA) has been empowering the futures of millions of Arizona students by giving them the knowledge and skills they need to manage their money, plan for their future, and make smart academic, career and economic choices. Delivered by 8,000+ business and community volunteer mentors, their hands-on, age-appropriate programs focus on three key areas: financial literacy, work readiness, and entrepreneurship. At the foundation of all their programs is teaching students the ability to think critically.
Purpose:	Funding will provide the JA Inspire program to 1, 667 primarily low-income Arizona middle and high school students during the 2022-2023 school year. This program provides critical workforce readiness education and career literacy skills they will need to successfully land the jobs of their dreams as well as the financial literacy skills they will need to manage their money once they land those jobs. JA Inspire connects students to Arizona’s top industries and businesses via their on-demand hybrid experience.
Requested Amount:	\$50,000
Approved Amount:	\$40,000
Focus Area	Youth & Family Development

Name of Applicant:	Vitalant 6220 E. Oak St., Scottsdale, AZ 85257
Location/locations Services will be provided	Maricopa County

Phoenix IDA / PCDIC Community Development Fund Awards
 Cycle 1
 Awards Approved – March 2022

Project Title:	Give Blood and Give Back Project
Background:	Founded in 1943 as United Blood Services and headquartered in Scottsdale, Arizona, Vitalant exists to make a difference in people’s lives by bringing together the best people, inspiring individuals to donate blood, producing a safe and ample blood supply, advancing cutting-edge research, and embracing continuous quality improvement. Vitalant has grown to become the nation’s largest independent blood services provider with services in twenty-eight states. In Arizona, Vitalant provides blood components to 90% of Arizona hospitals and 00% of Maricopa County Hospitals.
Purpose:	Funding will be help recruit diverse and younger blood donors through their nonprofit partner network. In return, those partners will receive a set monetary donation for each blood donor recruited and for multiple blood drives held. Give Blood & Give Back is successful and serves as a model for Maricopa County.
Requested Amount:	\$150,000
Approved Amount:	\$50,000
Focus Area	Health Innovations



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Item 6

Executive Session



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Oral report will be presented.



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Item 7



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CALL TO THE PUBLIC